



SINHGAD TECHNICAL EDUCATION SOCIETY'S®

## S. K. N. SINHGAD SCHOOL OF BUSINESS MANAGEMENT

Sinhgad Institutes (Approved by AICTE, Recognised by Govt. of Maharashtra & Affiliated to Savitribai Phule Pune University)

S. No. 10/1, Ambegaon (Bk.), Pune - 411041. Phone : +91 20 2435 4036

Telefax: +91 20 2435 4036 Email : director\_sknbsm@sinhgad.edu

**Prof. M. N. Navale**  
M.E. (Elect.) MIE, MBA  
Founder President

**Dr. (Mrs.) Sunanda M. Navale**  
B.A., M.P.M., Ph.D.  
Founder Secretary

**Dr. Prachi Pargaonkar**  
M.Com., Ph.D., FCA  
Director

### 1. List of Workshops/seminars conducted during the year (2022-23): -

Sr. No.	Name of the workshop/ seminar/ conference Conducted	Date From – To
1	Startup and Financial Support System	25-05-2023
2	Idea Generation for Startup	30-11-2022
3	Investor Awareness Programme	20-02-2023
4	Financial Literacy Workshop	12-02-2023
5	Financial Modelling Workshop	15/06/2023 to 21/06/2023
6	Introduction to Mutual Funds	12-01-2023
7	Expert Talk on Intellectual Property Rights & Patent & Design Filing	26-04-2023
8	Universal Laws of Success	24-12-2022
9	Faculty Development Program on Research Methodology	28/4/2023 to 4/5/2023
10	AGNITO- B Plan Competition	30-01-2023
11	Innovation, Design, and Entrepreneurship (IDE) Boot camps	19/06/2023 to 23/06/2023
12	Crypto and NFT	07-07-2023
13	Faculty Development Program on Research Methodology	28/4/2023 to 4/5/2023
14	COMPETENCY MAPPING AND ASSESSMENT	14/11/2023 to 25/11/2023
15	FUEL TRAINING	03/04/2023 to 06/04/2023
16	RUBICON TRAINING	27/03/2023 to 31/03/2023
17	Industrial Visit (CG Industrial Solutions Ltd Ahmednagar)	03-02-2023
18	Industrial Visit (Godrej & Boyce Mfg. Co. Ltd )	21-01-2023
19	Industrial Visit: Bombay Stock Exchange and RBI Monetary Museum	12/05/2023 & 19/05/2023
20	Entrepreneurship And Business Model Canvas	18-05-2023
21	Intellectual Property Rights (IPRs) and IP management for start up	26/04/2023 to 04/05/2023
22	NISM Certification Module	19/03/2023 to 28/03/2023



  
**Director**  
S.K.N. Sinhgad School of Business Management  
S. No. 10/1, Ambegaon (Bk.), Pune - 411 041

**SKN Singad School of Business Management, Ambegaon (Bk), Pune -411041**

**Report of AGNITO**

**Academic Year** : 2022-2023 **Day and Date:**Monday, 30/01/2023

**Organising Unit / Agency / Collaborating agency-** S.K.N Sinhgad School of Business Management

**IQAC cell activity No:** 31

**Number of Student Participants:** 250 **Teachers:** Prof Kalpana Sayankar  
Asst. Prof Aditya Jangle  
Asst. Prof Suraj Singh Parihar

**Title of the activity:** AGNITO (B-Plan and Debate Competition)

**Objectives of the activity:**

- 1) To expose students to the ideas of Village sustainability and economic feasibility.
- 2) To provide opportunity to students to debate on topics related to Social, economic and political issues.
- 3) To develop management skills in students by giving them an opportunity to organize an inter-college event.

**Nature of the Activity:** Inter College Competition.(Business Plan and Debate Competition.)

**Brief Report-**

Event AGNITO started at 09:00 AM on 30<sup>th</sup> January 2023. Students cut the ribbon and started the programme. The guests and Judges for the AGNITO Debate competition, Dr. Daniel Penkar and PSI Swarup Jadhav along with Director of SKN Sinhgad School of Business Management Dr. Prachi Pargaonkar, lighted the lamp.

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AGNITO B-Plan event was held in the second floor Seminar Hall while AGNITO Debate Competition took place in the ground floor seminar hall. Judges for the debate competition were Dr. Daniel Penkar Director SIOM and PSI Mr.Swarup Jadhav .The Debate competition had three rounds and the topic for the first round was 'Is India ready to accommodate the aspirations of the youth?'. The Debate Competition was over by 2.30 PM and the winners were announced immediately after the competition.

The first phase of B- Plan competition i.e preparatory phase was to last till 1.30 PM. The participants were provided with working lunch and there were also the food stalls arranged by the students. For the Second phase of the B-Plan i.e for the presentation phase, the judges were Dr.SatishKhadewho is reputed water activist and Dr. D.P. Rane a senior professor at S.K.N. Sinhgad School of Business Management. Participants presented their presentations for the B-Plan competition till 6.30 PM.

At 6.30 PM prize distribution ceremony was held. Winners were awarded by the Sponsors with prize money and trophy. The event was concluded with the vote of thanks.

**The details of the events are-**

Concept – Dr.PrachiPargaonkar (Director S.K.N. Sinhgad School of Business Management)

Faculty Coordinators- Prof. KalpanaSayankar

Asst.ProfAditya Jangle

Asst. Prof Suraj Singh Parihar

Student Coordinators- Mr.OmkarPise( B-Plan)

Mr. Karan Honakande(Debate)

Anchoring- Mr.YashJaitode

Ms.KirtiBaglane

Ms.MuktaKengar

Ms.SushmitaVarma

Winners- B-Plan

First prize- Sinhgad Institute of Management and Computer  
Application (SIMCA)

Second Prize-S.B.Patil Institute of Management

Third Prize- Matrix School of Management.

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Debate

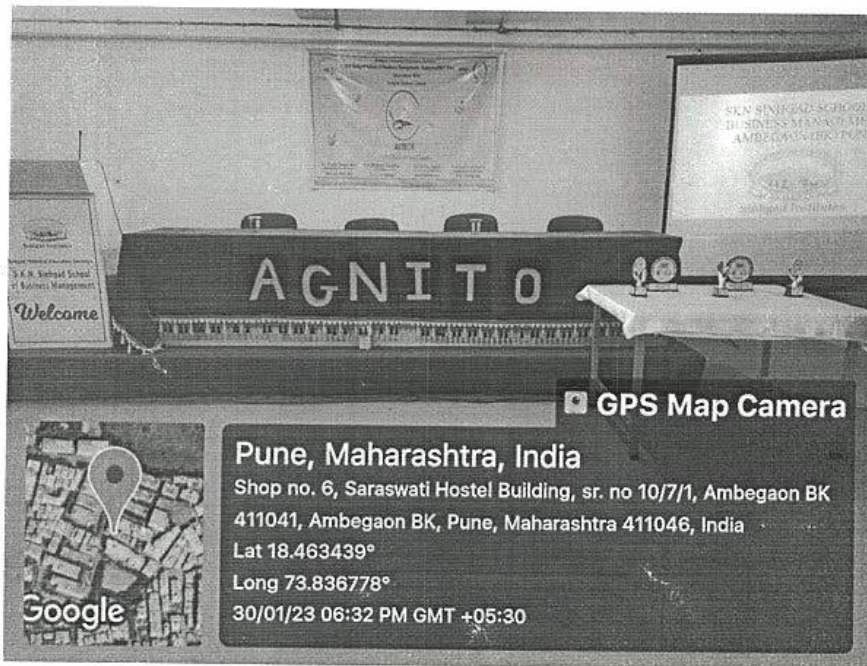
First prize- SIMMC

Runner up-NvilleWadia Institute of Management.

**Outcomes of the activity:** - 1) Students were exposed to various innovative and creative ideas and got insight in the issues related to Village sustainability.

2) Improvement in the confidence and communication skills of the participants and also in the students who organised the event.

**Problems if any:** There were no problems faced.

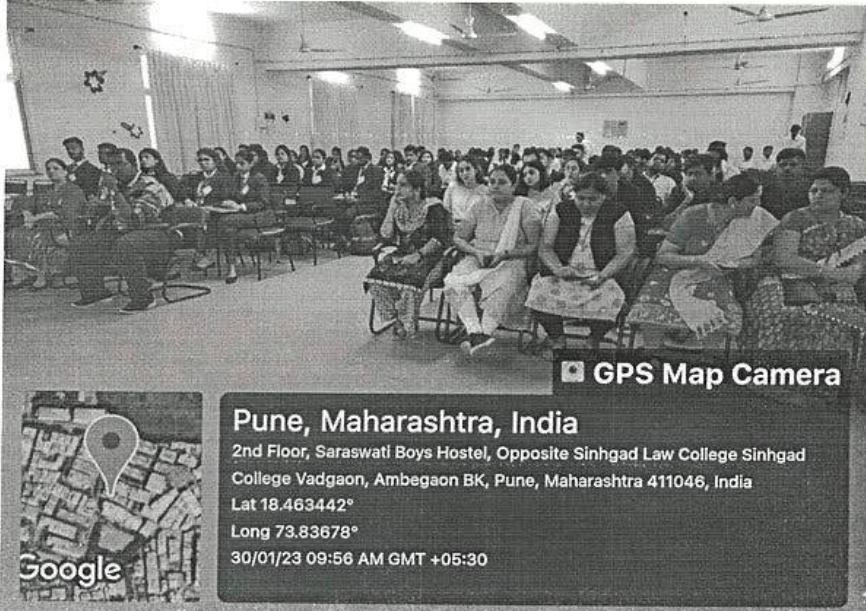


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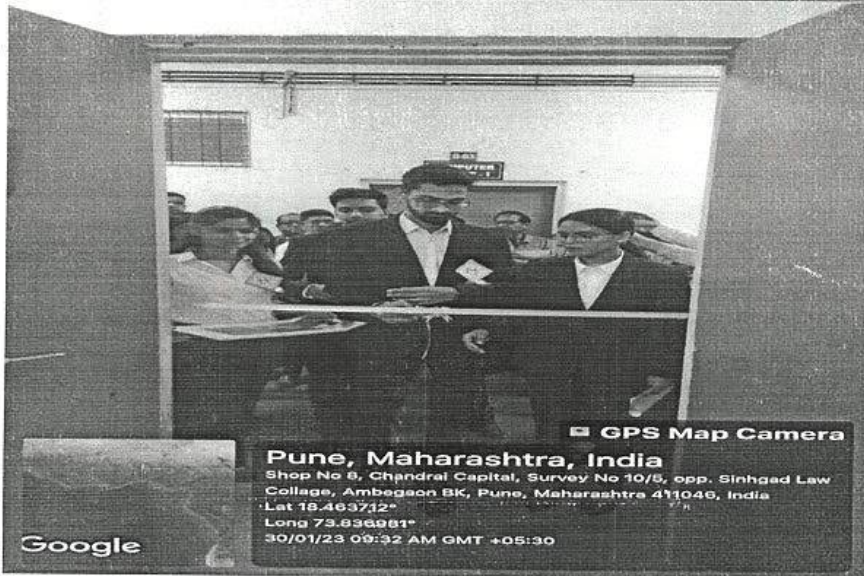


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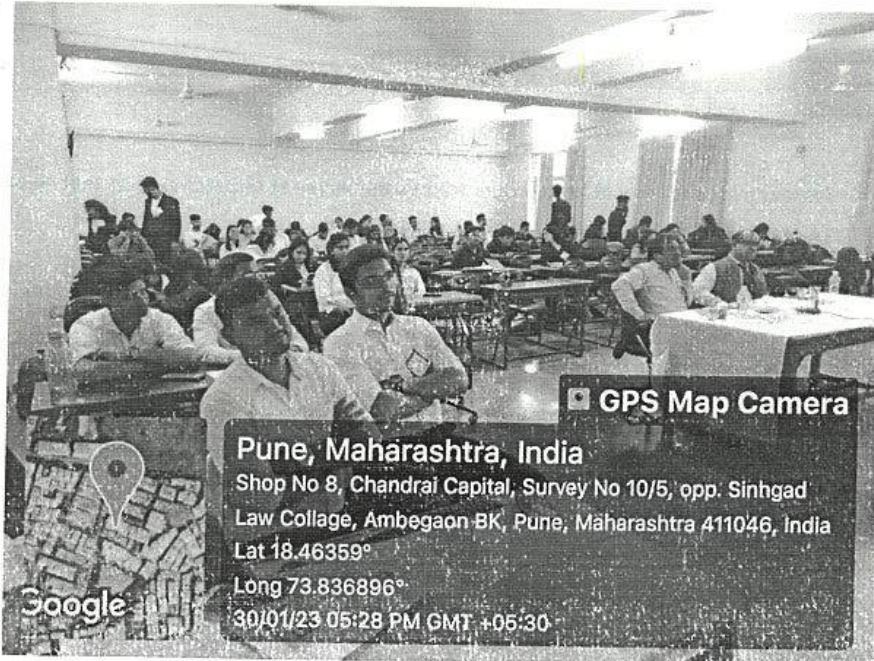
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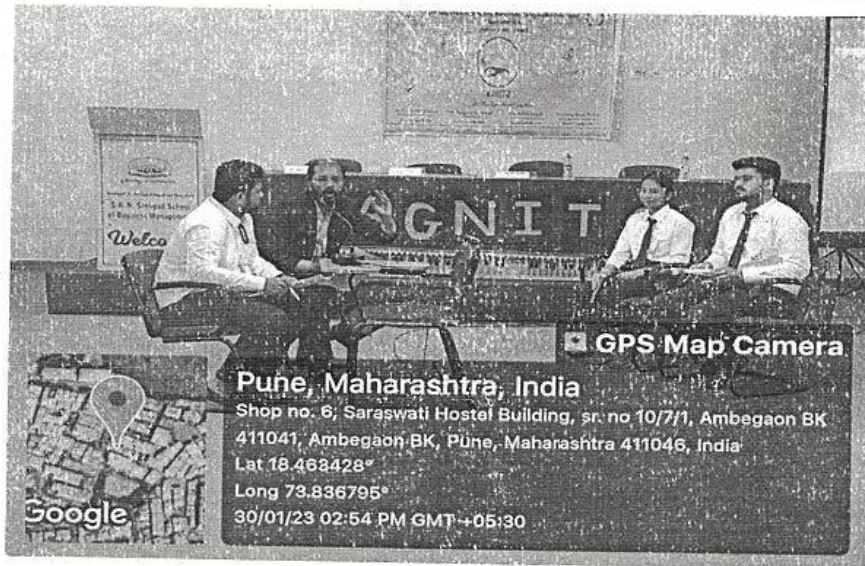




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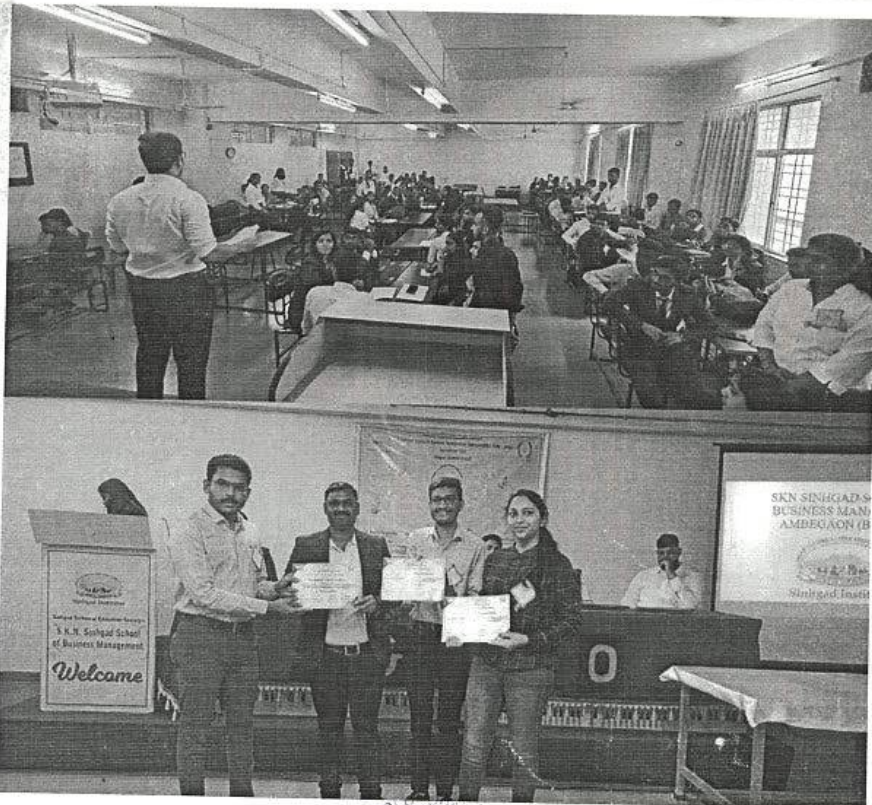
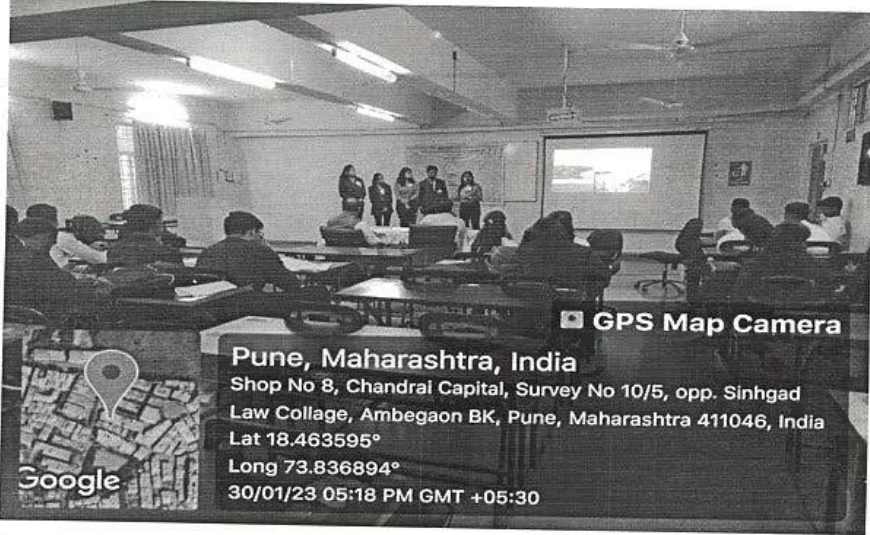
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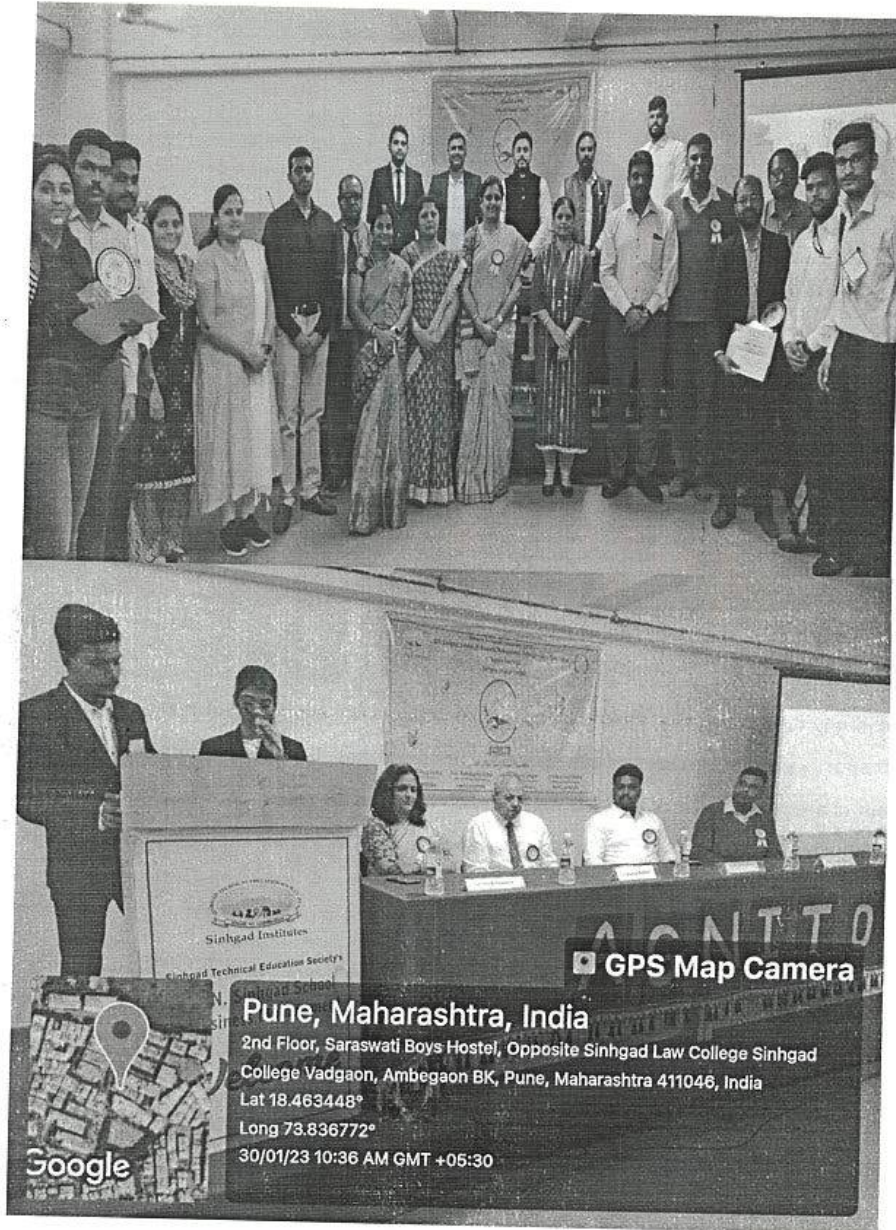


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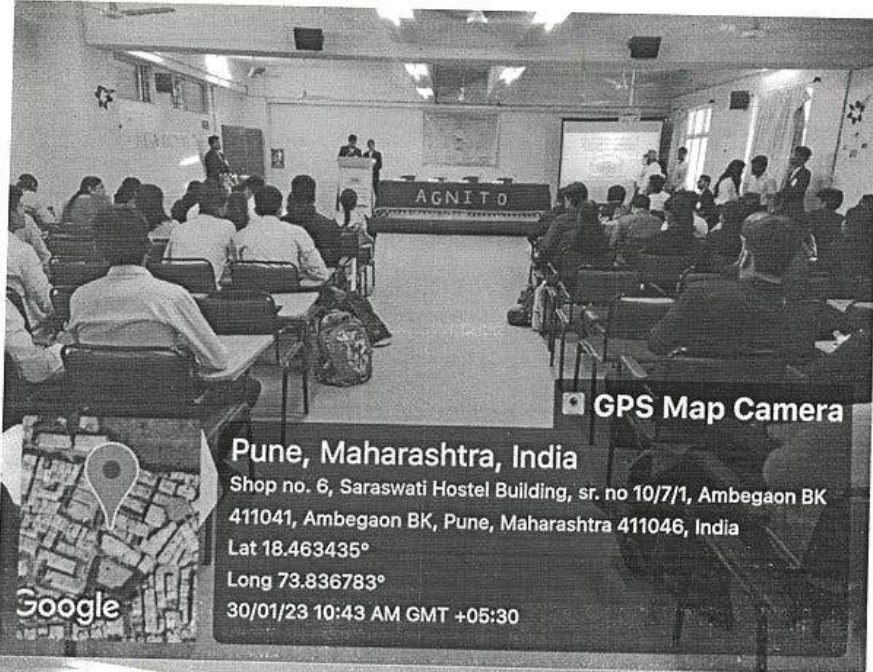
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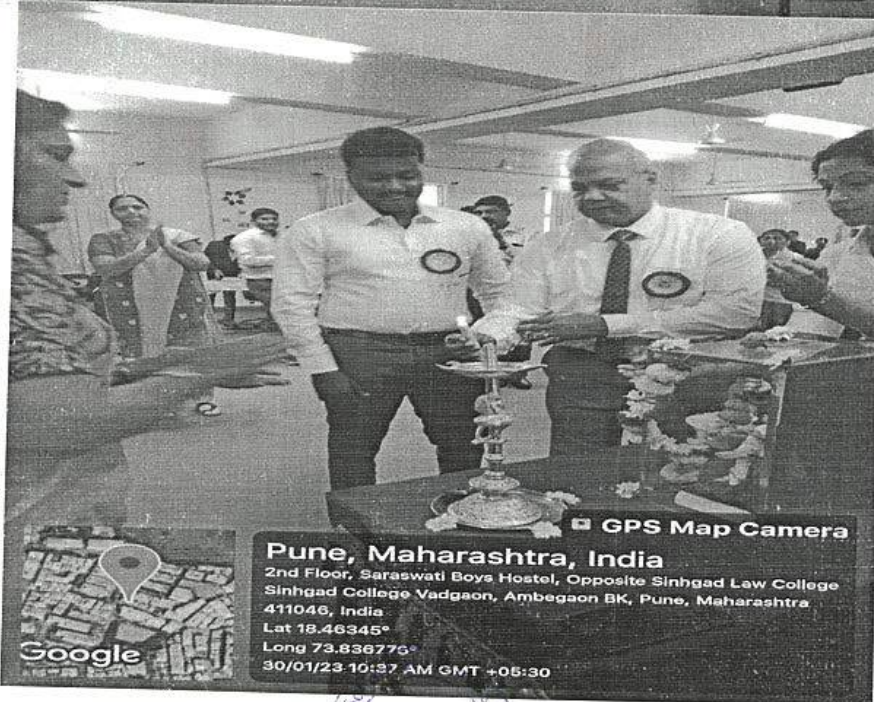
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**S.K.N SINHGAD SCHOOL OF BUSINESS MANAGEMENT**  
AGNITO B:-Plan 2023

TEAM	College Name	Sr.no	Name Of the Participant	Mobile No	Signature
1	Sinhgad College of pharmacy	1	Mrunal Chougat	9011083265	<i>Mrunal</i>
		2	Vaishnavi Kalyani	860664828	<i>Vaishnavi</i>
		3	Pratham Deshmukh	9130057620	<i>Pratham</i>
		4	Ashika Bhusle	7796931461	<i>Ashika</i>
		5	Aadip Smit Mahale	7568260679	<i>Aadip</i>
2	International IMHRD (W)	1	Ankita Gopal Patil	8279331129	<i>Ankita</i>
		2	Jankavi Purandhar Vaid	8669419823	<i>Jankavi</i>
		3	Vidhira Lakshminath Patil	9763212665	<i>Vidhira</i>
		4			
		5			
3	IDMR (Waran)	1	Ashika Indurkar	7274072724	<i>Ashika</i>
		2	Vishwanath Khande	557318276	<i>Vishwanath</i>
		3	Anil Manoj	8277010101	<i>Anil</i>
		4	Dnyaneshwar Gajjar	8099310107	<i>Dnyaneshwar</i>
		5			
4	Sinhgad school of Business studies	1	Raj Dandekar	8551821500	<i>Raj</i>
		2	Vaibhavi Suryawanshi	9404249200	<i>Vaibhavi</i>
		3			
		4			
		5			

**S.K.N SINHGAD SCHOOL OF BUSINESS MANAGEMENT**  
AGNITO B:-Plan 2023

TEAM	College Name	Sr.no	Name Of the Participant	Mobile No	Signature
5	Narasajgaon Group of Institutions Faculty of Management	1	Prashant Shirsar	9110157177	<i>Prashant</i>
		2			
		3			
		4			
		5			
6	ISBM - Sahakar Business School	1	Ashika Inam	121172094	<i>Ashika</i>
		2	Ashik Shirsar		
		3	Ashik Kulkarni		
		4	Anil Manoj Karve		
		5	Anurag Nigam		
7	Sinhgad Institute of Management	1	Chaitanya Chaudhari P	9836056550	<i>Chaitanya</i>
		2	Chaitanya Henry		
		3	Dnyaneshwar Patil		<i>Dnyaneshwar</i>
		4	Sanjay Dnyaneshwar P		
		5			
8	Hindian Institute of Business Management	1	Ankita Shirsar		
		2	Anil Shirsar		
		3	Oliver Manoj		
		4	Pooja Parikh	8275234900	<i>Pooja</i>
		5	Adithyan Manoj		

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**S.K.N SINHGAD SCHOOL OF BUSINESS MANAGEMENT**  
AGNITO B:-Plan 2023

TEAM	College Name	Sr.no	Name Of the Participant	Mobile No	Signature
Group 9	sinhgad Institute of management	1	pratiksha khande	7020305854	Pratiksha
		2	pranjal wagh		
		3	Harshada kedari		
		4	vihasi giramapathye		
		5	Rachin darpur		
Vinyo 10	Walter school of management studies	1	Deepika Patil	7385803788	Deepika
		2			
		3	Debate		
		4			
		5			
Sant 11	NBN	1	Rajesh Khosle	9322208596	Rajesh
		2			
		3			
		4			
		5			
Vinyo 12	SCOE	1	Ashwina Nalavade	929232322	Ashwina
		2	sarabhi swami		
		3			
		4	Debate		
		5			

**S.K.N SINHGAD SCHOOL OF BUSINESS MANAGEMENT**  
AGNITO B:-Plan 2023

TEAM	College Name	Sr.no	Name Of the Participant	Mobile No	Signature
Sant 13	S.B. Pahl Institute of Management	1	Akhilika Kulkarni	9689232893	Akhilika
		2	Sonali Chitambar		
		3	Pratik Jagtap		
		4	Pahil Chitambar		
		5	Ashwini Kothawade		
Sant 14	S.B. Pahl Institute of Management	1	Sakshi Shrivastava	9883181892	Sakshi
		2	Pratik Shrivastava		
		3	Pratik Chavhan		
		4	Asha Agrawal		
		5	Rohi Jadhav		
Sant 15	S.B. Pahl Institute of Management	1	Kavya More	9793369279	Kavya
		2	Komalika Balaji Kadam		
		3	Dinash K.		
		4	Mayur More		
		5	Akhilika Adas		
Sant 16	Sinhgad college of pharmacy, Vadgaon BK.	1	Bhaktika Varad Mishra	7276789081	Bhaktika
		2	Bhakti Chohat		
		3	Tapkir Vedant		
		4	Debmukh Anshuman S.		
		5	Joshi Latika Hemant		

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**S.K.N SINHGAD SCHOOL OF BUSINESS MANAGEMENT**  
AGNITO B-Plan 2023

TEAM	College Name	Sr.no	Name Of the Participant	Mobile No	Signature
17	Sinhgad institute of management studies	1	Rohit Sajay Das	9764407030	
		2	Amal Mahadev Tulhane	9822121618	
		3	Aniket Praneshwar Wadhane	9850293616	
		4	Mouli Anurajay Dalwadi	805084281	
		5	Mangesh Dinesh Phonde		
18	Sinhgad institute of computer application and management (SINCAM)	1	Adinath Vichare	9172629419	
		2	Vijayhar Sonawane	9845635774	
		3	Surya Khormalal	9327894669	
		4	Sudhesh Zandhar	9975777565	
		5	Saayush Phawar		
19	SINMCA	1	Sunilkar M. Varna	7448263157	
		2	Akhilesh Ramdas Patil	9164459992	
		3	Chaitan Dilip Sidhar	980850777	
		4			
		5			
20	SINMCA	1	Ashish Shetye	9890249227	
		2	Rakshita Bhanu	9405759629	
		3			
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**S.K.N SINHGAD SCHOOL OF BUSINESS MANAGEMENT**  
AGNITO B-Plan 2023

TEAM	College Name	Sr.no	Name Of the Participant	Mobile No	Signature
21	SINMCA	1	Siddha M. S. K.	9860544775	
		2	Kalyani D. P.	9275862444	
		3	Mahesh Pawar	9007809552	
		4	Disha Parule D	9329520264	
		5	Ashutosh A. P.	7875702245	
		1			
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**S.K.N SINHGAD SCHOOL OF BUSINESS MANAGEMENT**  
**AGNITO B-Plan 2023**  
**Debate**

TEAM	College Name	Sr.no	Name Of the Participant	Mobile No	Signature
1	S.C.O.P, Sinhgad City of Pharmacy.	1	Pratham Deshmukh (opposit)	9130057680	
		2	Latika Joshi (for the matter)		
		3			
		4			
		5			
2	Sinhgad Institute of Management	1	Chaitanya Bhapkar (o)	9839936550	
		2	Sanket Bagale (o)	8080199362	
		3			
		4			
		5			
3	D.Y.Patil Institute of Technology, Pimpri	1	Aniket Shelke (o)	9834470797	
		2	Sameer Jadhav (o)		
		3	Siddheshwar Foundation		
		4	Hansh Shrike		
		5			
4	I.B.M.R. Peonias Wakad	1	Manish Udadame (o)	9359227008	
		2	Aniket Nage (o)	8805051191	
		3			
		4			
		5			

**S.K.N SINHGAD SCHOOL OF BUSINESS MANAGEMENT**  
**AGNITO B-Plan 2023**  
**Debate**

TEAM	College Name	Sr.no	Name Of the Participant	Mobile No	Signature
5	MEXIMCC	1	Nabhan Khedekar (o)	9527052702	
		2	Ruchita Vadnis (o)	7887436343	
		3			
		4			
		5			
6	SIMMC	1	Ashish Parthasarthy (o)	9890449227	Ashish
		2	Rohit Bhatnagar (o)	9405228882	Rohit
		3			
		4			
		5			
7	Mallik School of Management Studies	1	Deepika Parulkar	7385803766	
		2			
		3			
		4			
		5			
8	SKM	1	Siddhant Kadhe (o)	989993922	
		2	Rohit Bhatnagar (o)	951111231	
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**S.K.N SINHGAD SCHOOL OF BUSINESS MANAGEMENT**  
AGNITO 10-Plan 2023  
Table

TEAM	College Name	Sl. No.	Name Of the Participant	Mobile No.	Signature
10	MBA	1	Kaushal Chakole	9822708676	
		2			
		3			
		4			
		5			
11	Management group of Institute	1	Yashraj Lokeshwar Chaudhary	9182202400	Yashraj Chaudhary
		2			
		3			
		4			
		5			
12	Management group of Institute	1	Amritha Suresh Jagtap	9850006125	Amritha Jagtap
		2	Shubha Suresh Jagtap		
		3			
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**S.K.N SINHGAD SCHOOL OF BUSINESS MANAGEMENT**  
AGNITO 10-Plan 2023  
Table

TEAM	College Name	Sl. No.	Name Of the Participant	Mobile No.	Signature
13	SBOC	1	Prachi Pargaonkar	9852792111	Prachi Pargaonkar
		2	Sanchal Sanchal		
		3			
		4			
		5			
14	SICM	1	Anuradha Sunde	9850006125	Anuradha Sunde
		2	Prachi Sunde	9850006125	Prachi Sunde
		3			
		4			
		5			
15	TIPPS TIPPS	1	Dhruv Bende	9850006125	Dhruv Bende
		2	Akhil Chavhan	9850006125	Akhil Chavhan
		3			
		4			
		5			
16	Master studies institute of management	1	Yashraj Lokeshwar Chaudhary	9182202400	Yashraj Chaudhary
		2	Shubha Suresh Jagtap	9850006125	Shubha Jagtap
		3			
		4			
		5			

*Prachi Pargaonkar*  
Director

Dr. Prachi Pargaonkar  
Director  
S.K.N. Sinhgad School of Business Management  
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## Faculty Attended Program Bootcamp

### Report:

Academic Year: 2022-23

Duration: 5 Days from 19th June 2023 to 23rd June 2023

No. of faculty Members attended: 03

Venue: College of Engineering Pune (COEP)

### Brief Report:

The MIC and AICTE are organized an "Innovation, Design, and Entrepreneurship (IDE) Boot camps" for students and Faculty Members /Teachers from Higher Education Institutes and Schools having a keen interest in innovation, design, and entrepreneurship and students. The Boot camps was organized from 19th June 2023 to 23rd June 2023 in 6 locations in India.

1. Bhopal (Madhya Pradesh)
2. Bhubaneswar (Odisha)
3. Chennai(Tamil Nadu)
4. Chandigarh
5. Guwahati(Assam)
6. Pune (Maharashtra)

### Key Focus Areas of the Bootcamp cum Design Week

- i. Training: Principles of Product Design, Innovation Validation, Design thinking, Value proposition, Business model, and Marketing.
- ii. Interaction: Participants, Experts, Mentors, Startup-Founders, potential investors
- iii. Leadership/expert talks: Various experts/leaders in the area of innovation and entrepreneurship
- iv. Experience Sharing: MIC alumni who established their enterprise share their experience
- v. Mentoring: During all five days and also through the portal round the year
- vi. Pitching: The pitching of participants will be evaluated and experts will give them tips for improvement.
- vii. Networking and connecting opportunity: Spend time with like-minded people and forge partnerships with other startups, partners, and other players within the startup ecosystem

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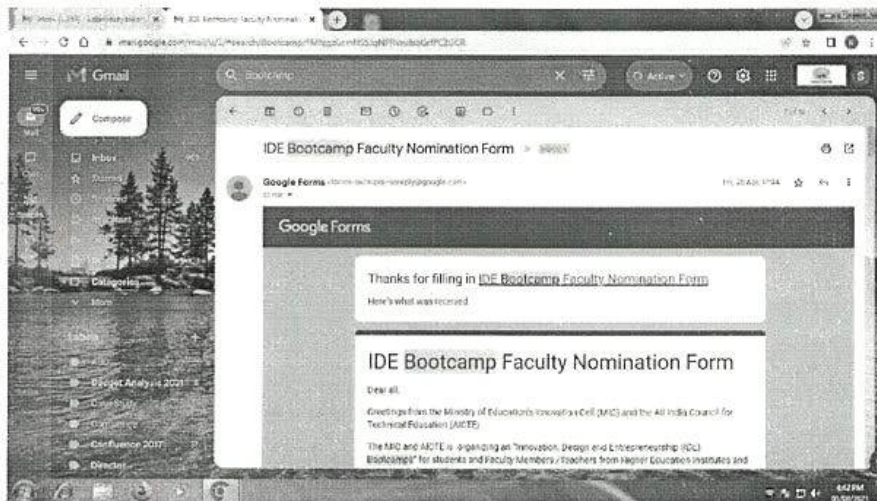
The boot camp was organized for 5 days physically. Following Faculty Members attended Boot camp at COEP ( Pune ) :

1. Dr.Sadhana Ogale
2. Prof.Sheetal Sarnot
3. Prof. Pritam Chaudhari

Outcome of the Activity:

1. How to explore student by different activities?
2. Focus on Design Thinking
3. Various activities and areas related to critical thinking like MBA Canvas Preparation, Patent filing, Ergonomics, sustainability and start up
4. Interacted with different student's team who came for pitching idea
5. How to prepare proposal for IIC a

Nomination Mail:



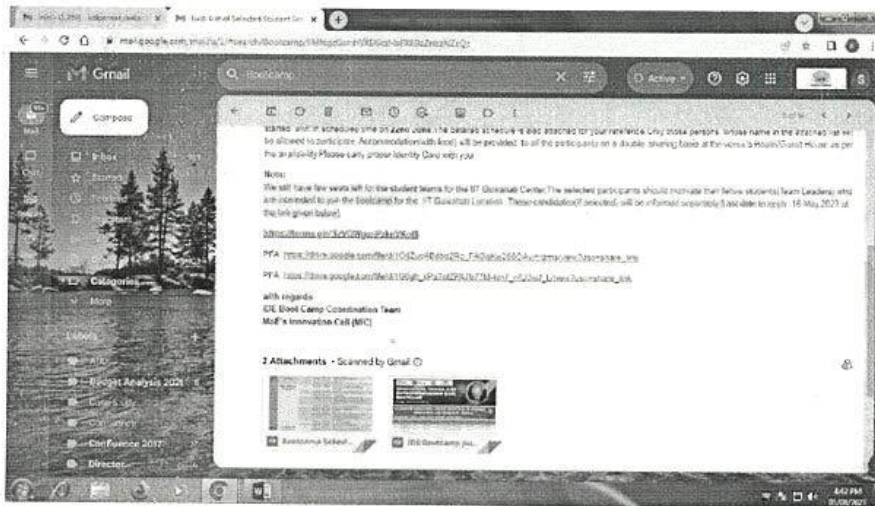
Selection mail :

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**INNOVATION, DESIGN AND ENTREPRENEURSHIP (IDE) BOOTCAMP**  
(Design Week Celebration)

**ALLOCATED CENTER: COEP TECHNOLOGICAL UNIVERSITY, PUNE**

**Duration: - 22<sup>nd</sup> June 2023 to 26<sup>th</sup> June 2023**

S.No.	Participant Name	Gender	Roll No.	Name of the Institute	Location/City	State/UT
1	Aditya Jadhav	Female	202001	Advanced Power College of Engineering and Research	Pune	Maharashtra
2	Garvit Kulkarni	Male	Team-ABCDEF	Advanced Power College of Engineering and Research	Pune	Maharashtra
3	Pratik Sankar	Male	202002	Advanced Power College of Engineering and Research	Pune	Maharashtra
4	Anshu Kulkarni	Male	Team-ABCDEF	Advanced Power College of Engineering and Research	Pune	Maharashtra
5	Chaitanya Sankar	Male	100120010001	Advanced Power College of Engineering and Research	Pune	Maharashtra
6	Manish Dhanraj	Male	100120010002	Advanced Power College of Engineering and Research	Pune	Maharashtra
7	Aditya Kulkarni	Female	100120010003	Advanced Power College of Engineering and Research	Pune	Maharashtra
8	Pratik Sankar	Male	Team-ABCDEF	Advanced Power College of Engineering and Research	Pune	Maharashtra

**Innovation Design and Entrepreneurship Bootcamp at COEP Tech**

**Sunil D. Mate** Head of Innovation, Design and Entrepreneurship (IDE) at COEP Tech, COEP Pune

Dear Participant,

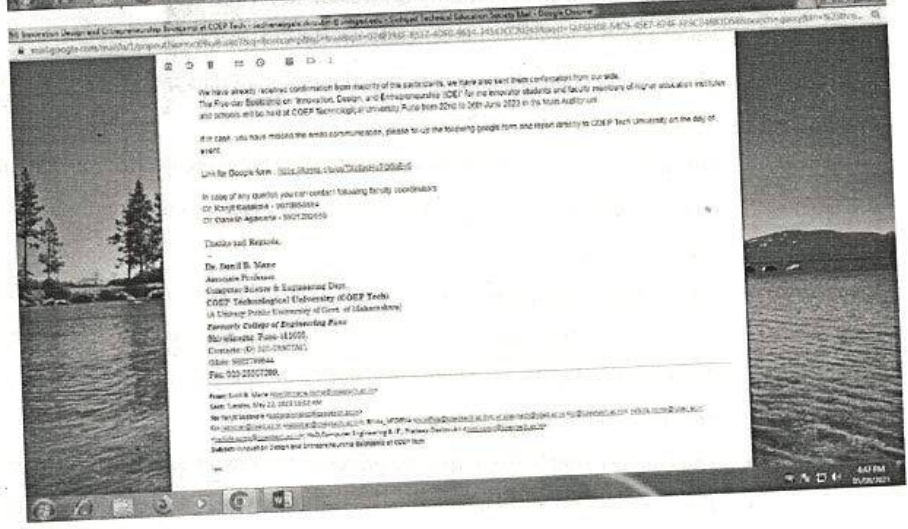
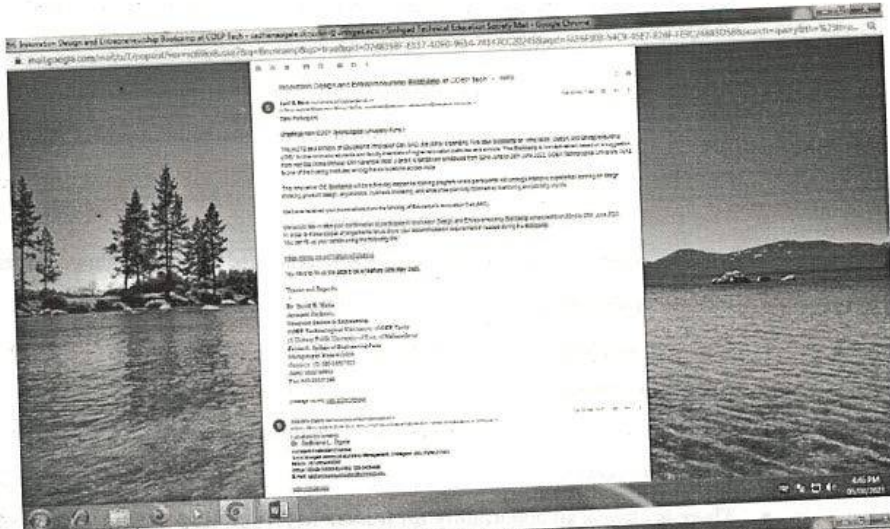
Greetings from COEP Technological University Pune II

The AICTE and Ministry of Education's Innovation Cell (MIC) are jointly organizing Five days Bootcamp on "Innovation, Design and Entrepreneurship (IDE)" for the innovative students and faculty members of higher education institutes and schools. This Bootcamp is conceptualized based on a suggestion from Hon'ble Prime Minister Shri Narendra Modi Ji and it is tentatively scheduled from 22nd June to 26th June 2023. COEP Technological University Pune is one of the hosting institutes among the six locations across India.

This innovative IDE Bootcamp will be a five-day residential training program where participants will undergo intensive experiential learning on design thinking, product design, ergonomics, business modeling, and enterprise planning followed by mentoring and pitching rounds.

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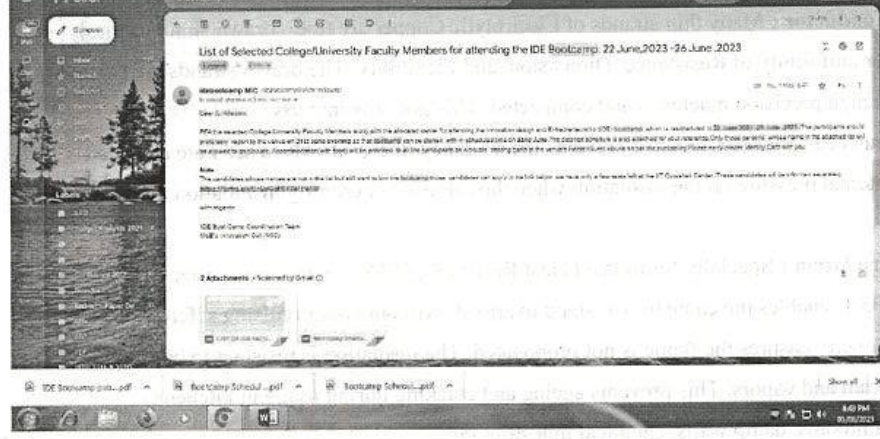
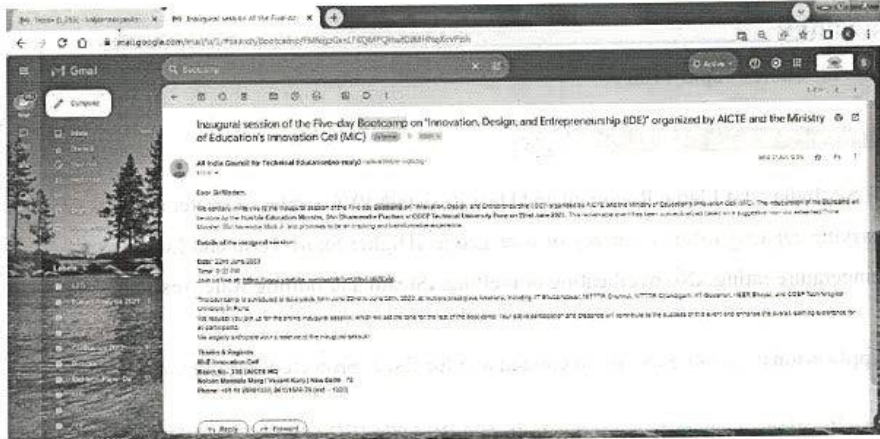




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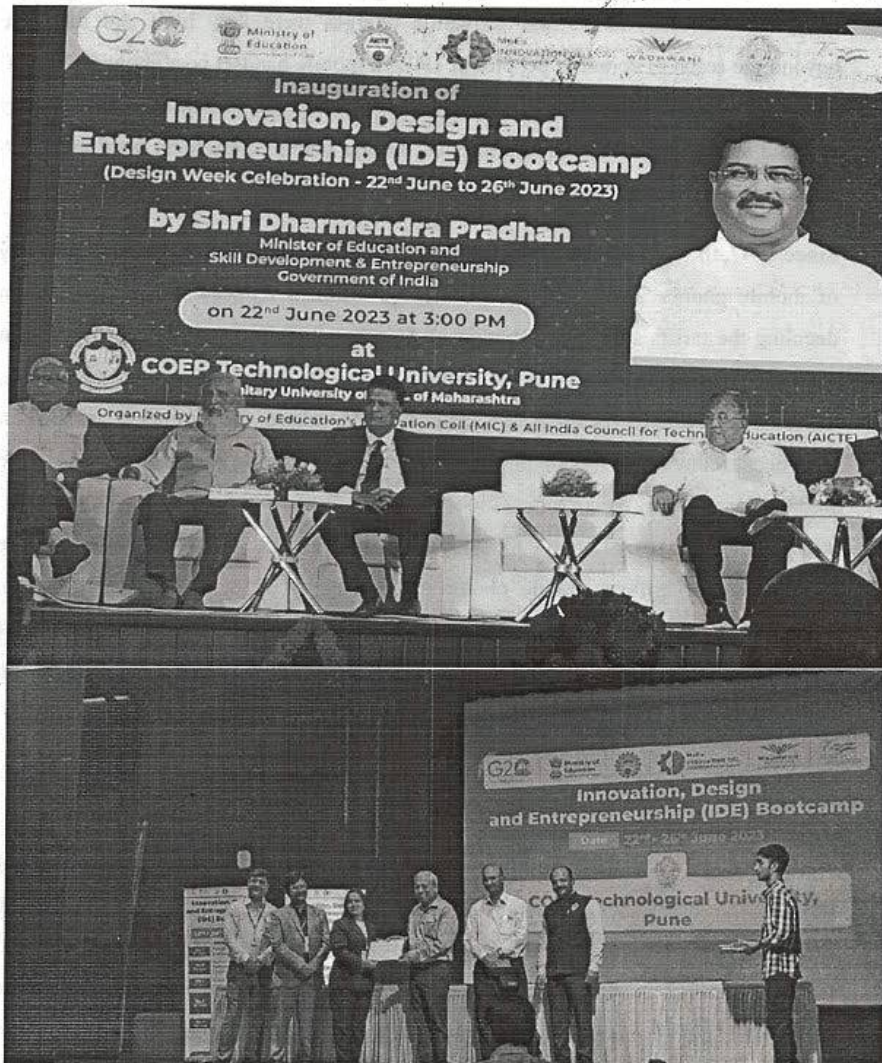


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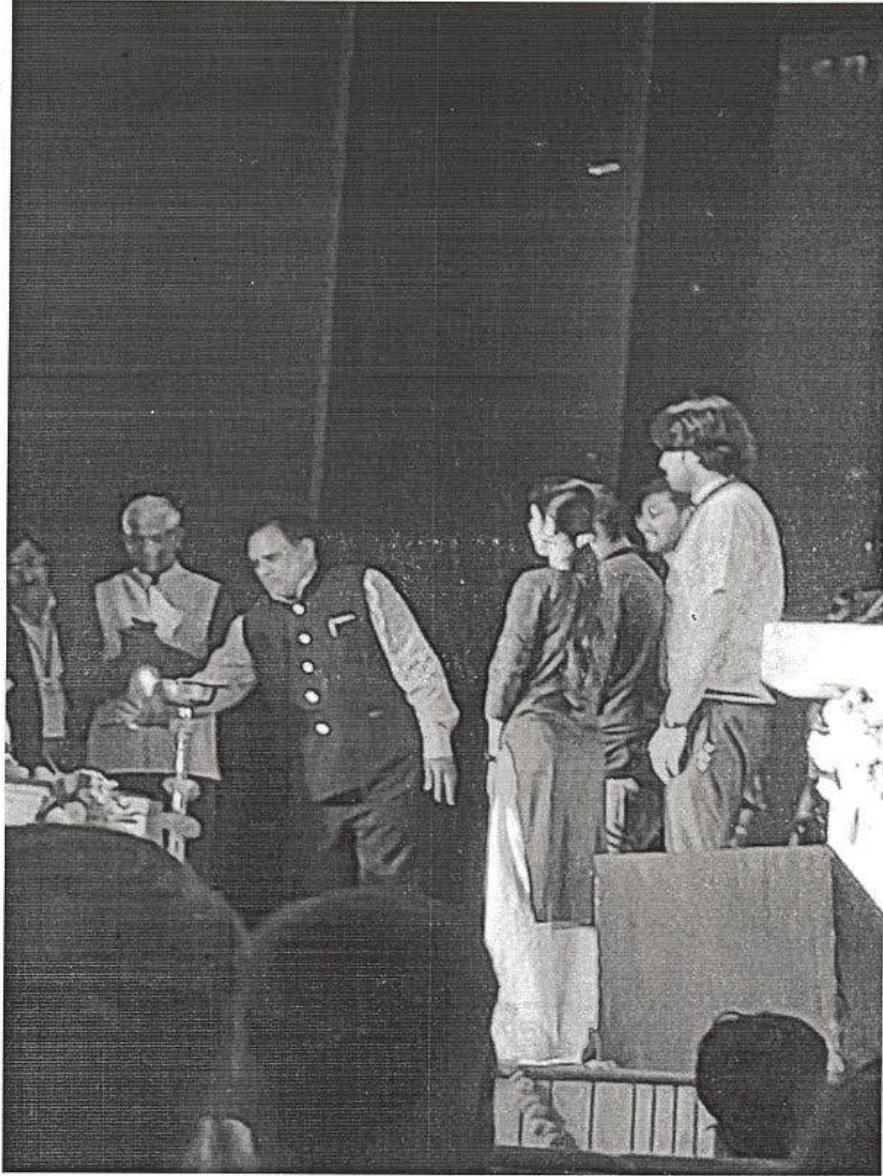




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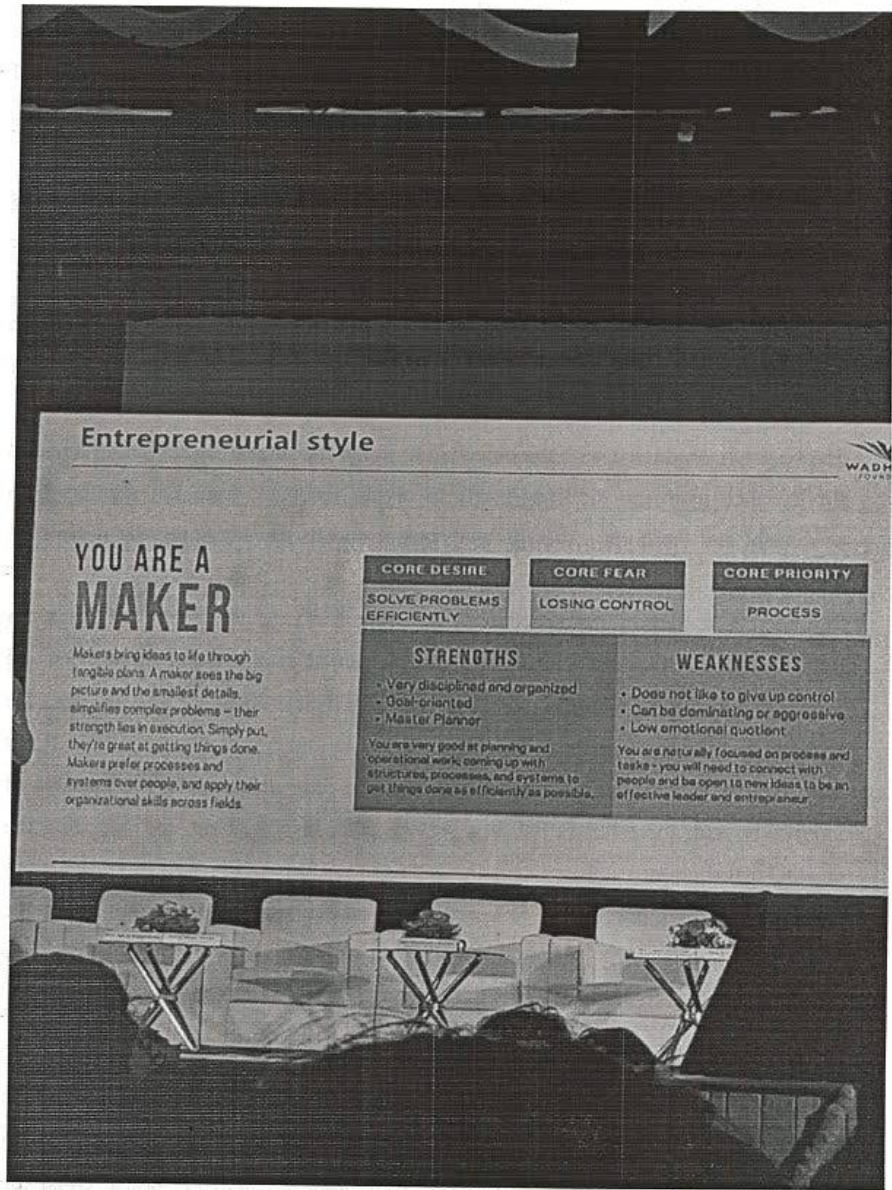


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## Entrepreneurial style

WADH  
10/11

### YOU ARE A MAKER

Makers bring ideas to life through tangible plans. A maker sees the big picture and the smallest details, simplifies complex problems – their strength lies in execution. Simply put, they're great at getting things done. Makers prefer processes and systems over people, and apply their organizational skills across fields.

**CORE DESIRE**  
SOLVE PROBLEMS  
EFFICIENTLY

**CORE FEAR**  
LOSING CONTROL

**CORE PRIORITY**  
PROCESS

**STRENGTHS**

- Very disciplined and organized
- Goal-oriented
- Master Planner

You are very good at planning and operational work, coming up with structures, processes, and systems to get things done as efficiently as possible.

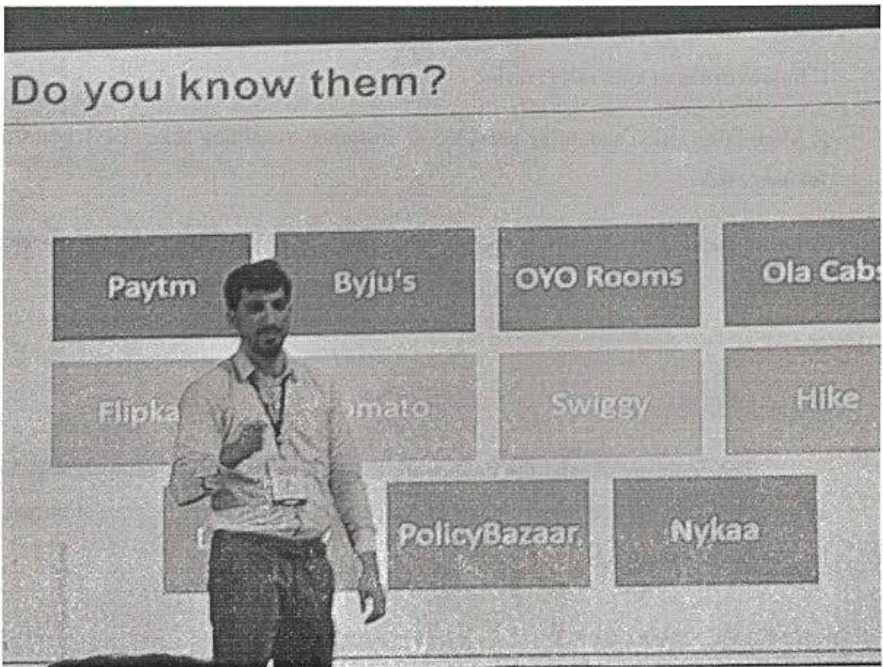
**WEAKNESSES**

- Does not like to give up control
- Can be dominating or aggressive
- Low emotional quotient

You are naturally focused on process and tasks – you will need to connect with people and be open to new ideas to be an effective leader and entrepreneur.

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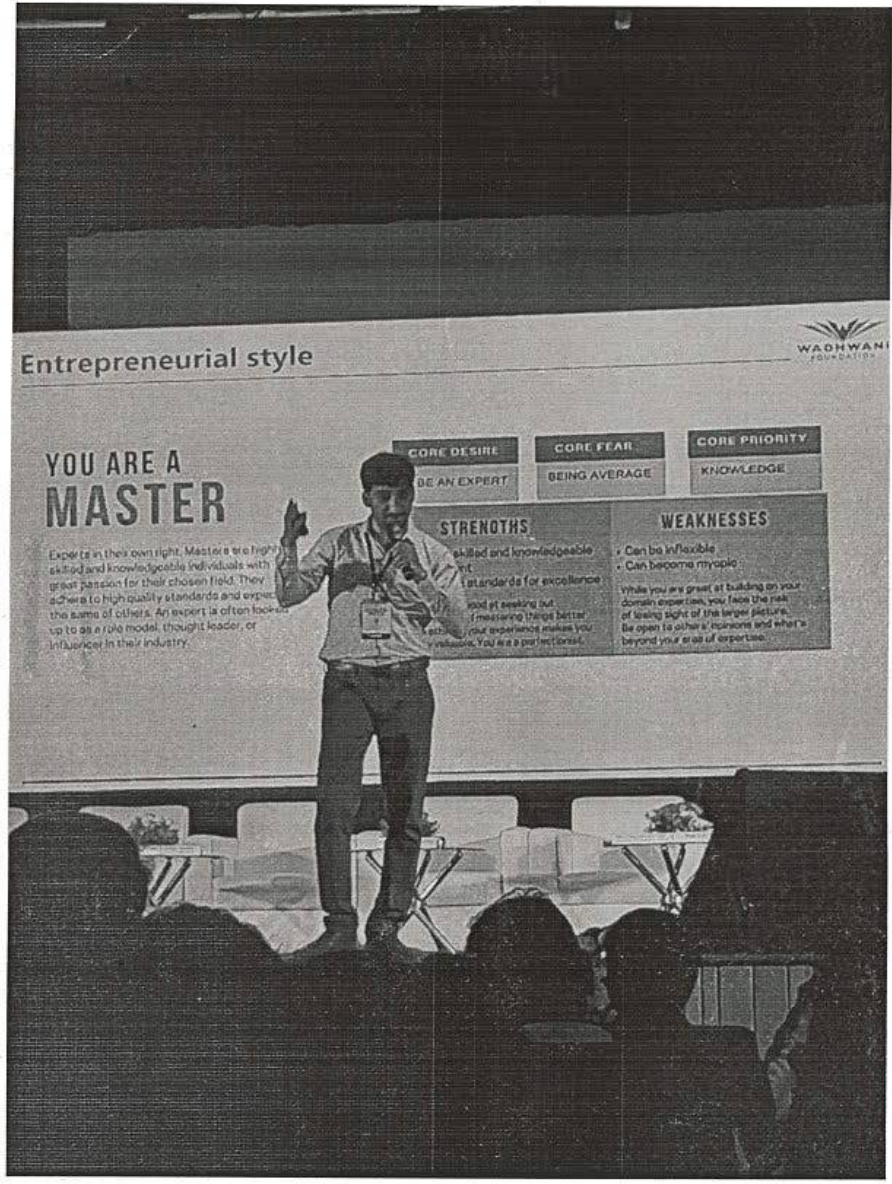




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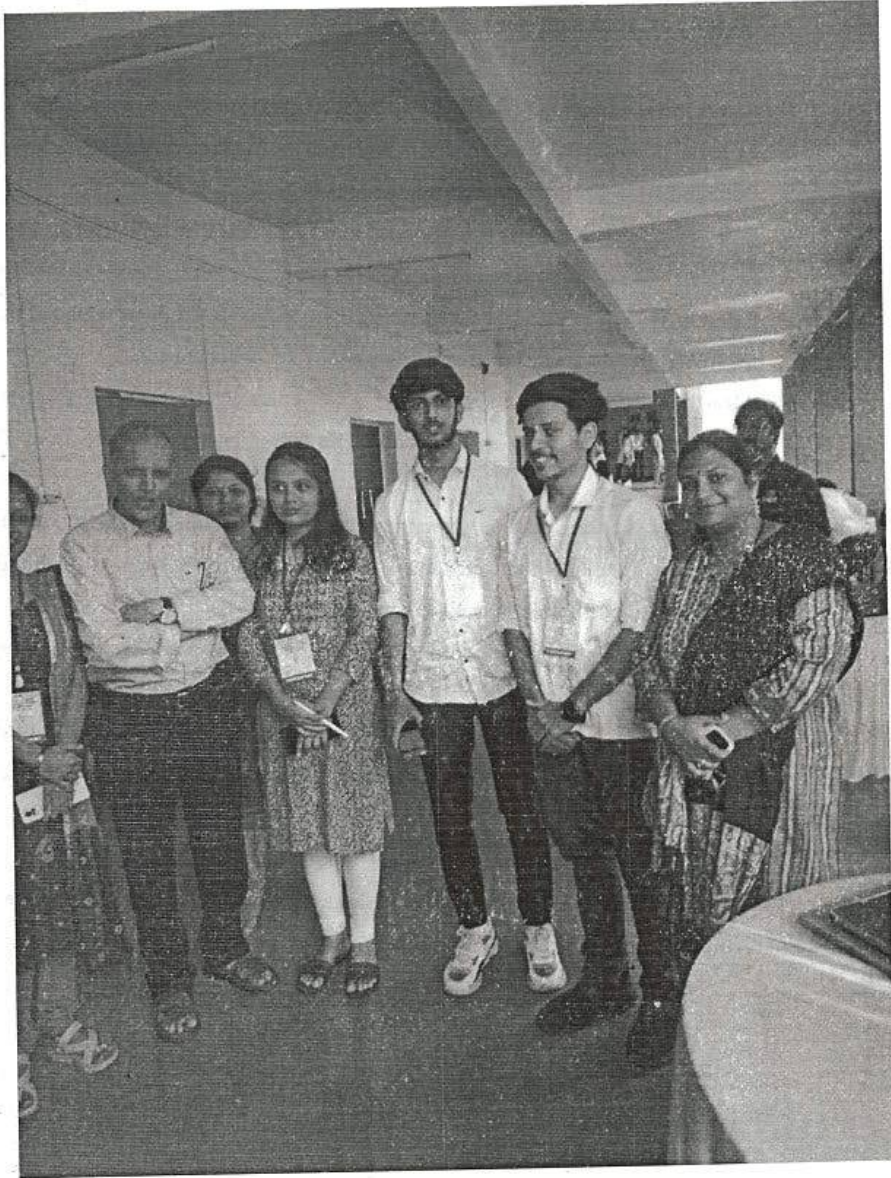




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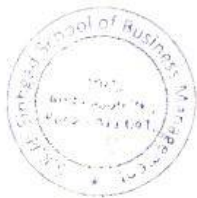
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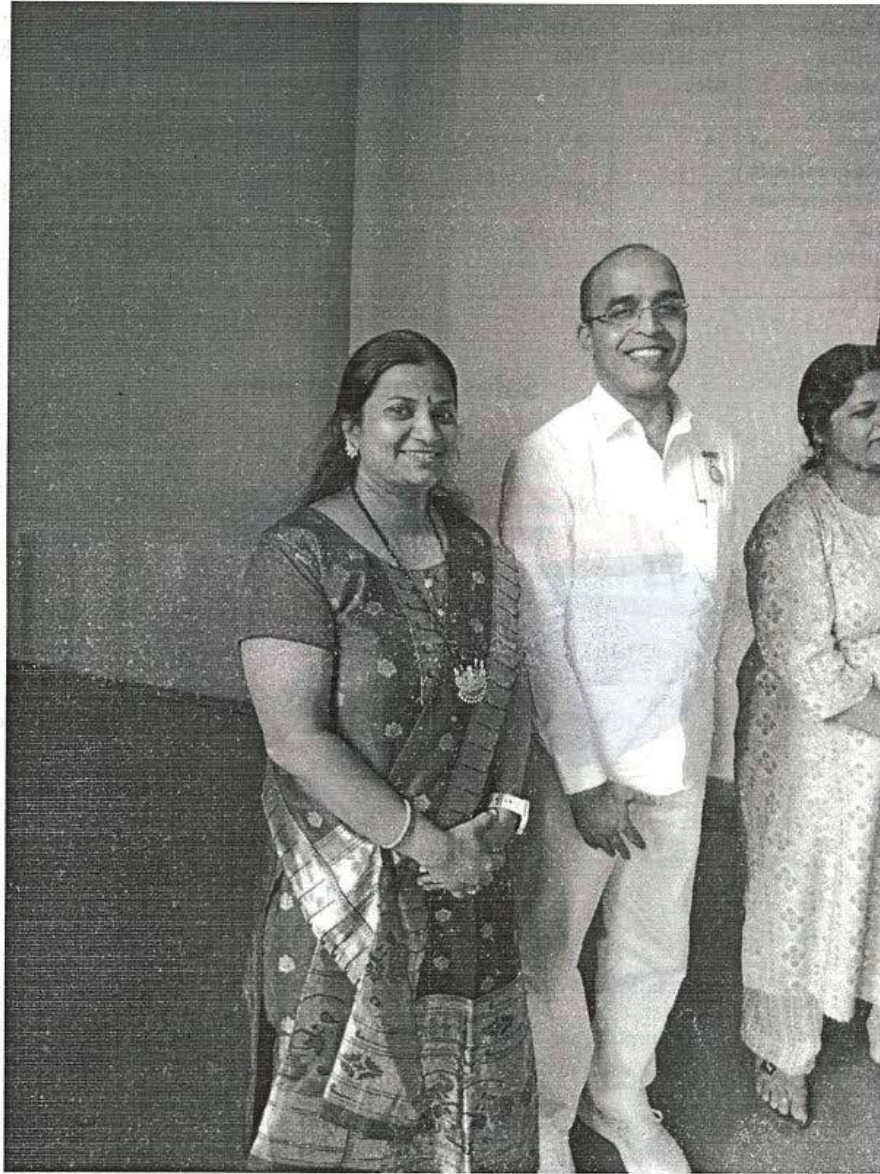


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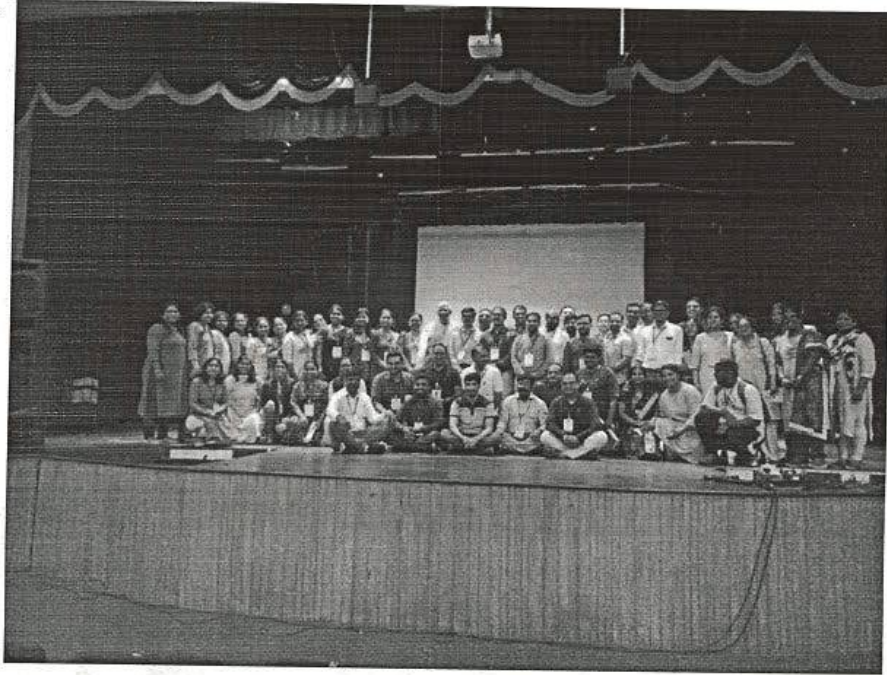




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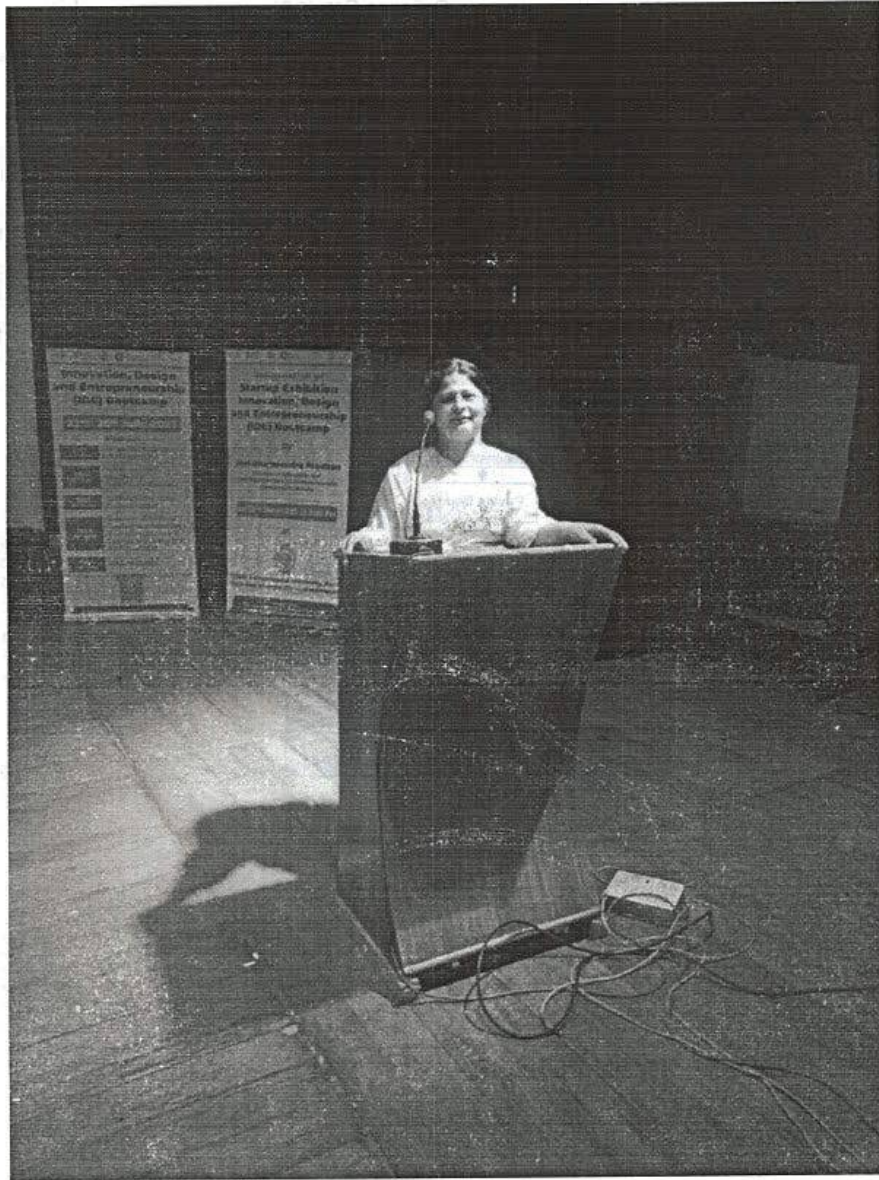


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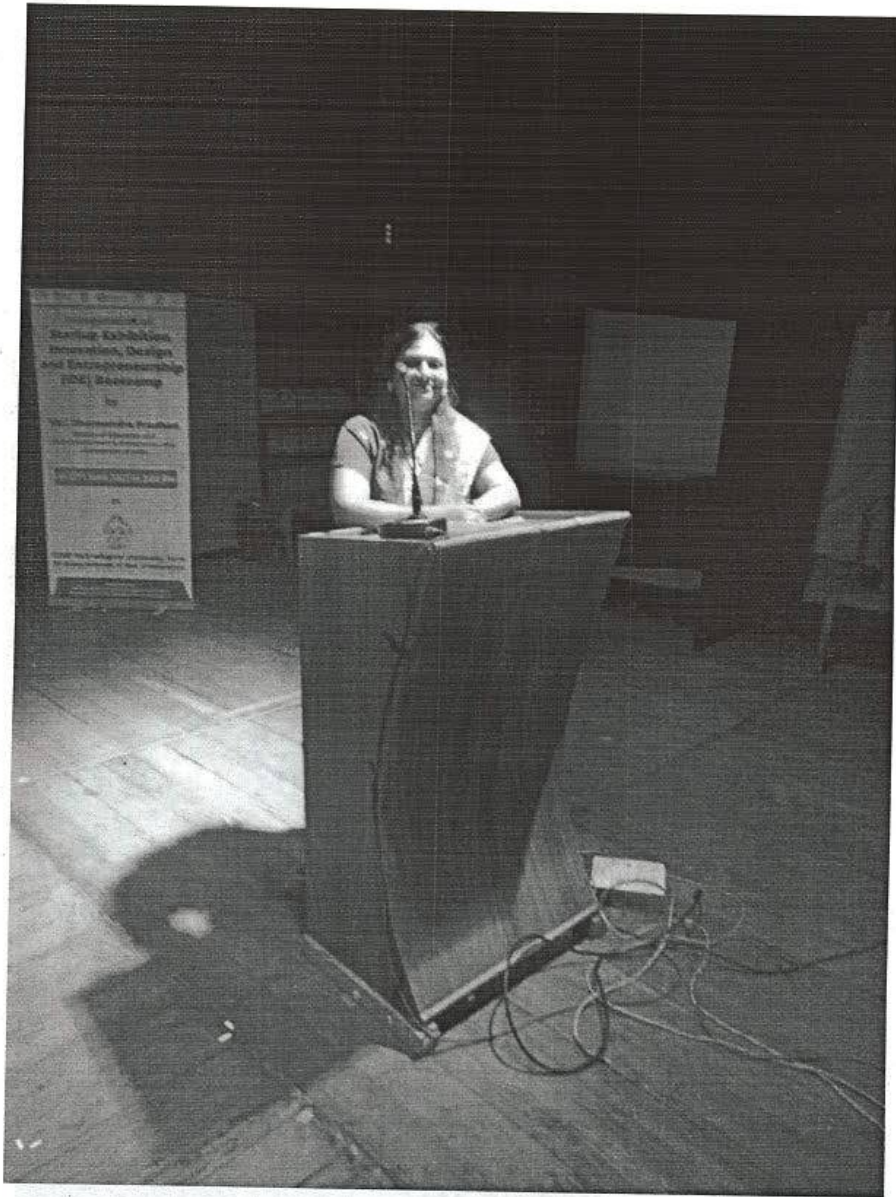






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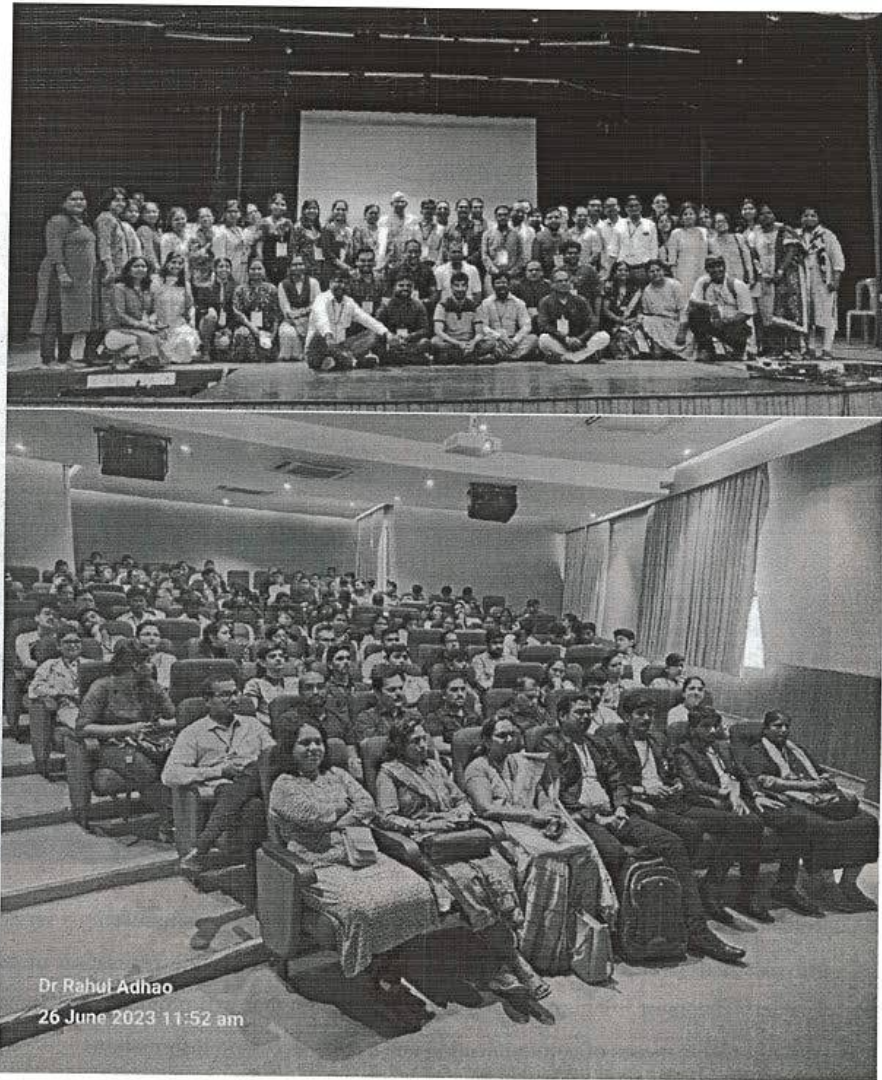




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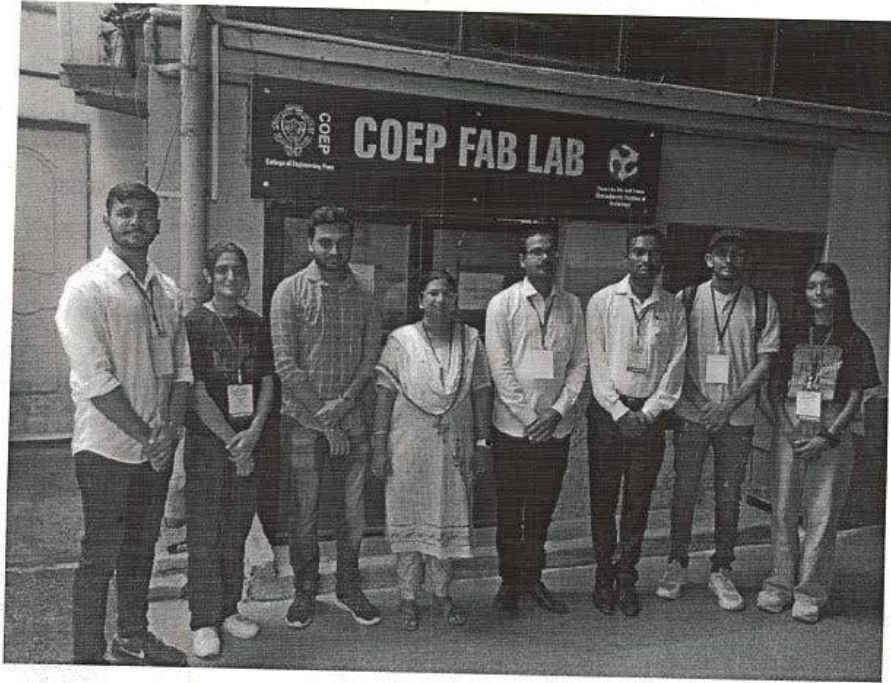


Dr Rahul Adhao  
26 June 2023 11:52 am

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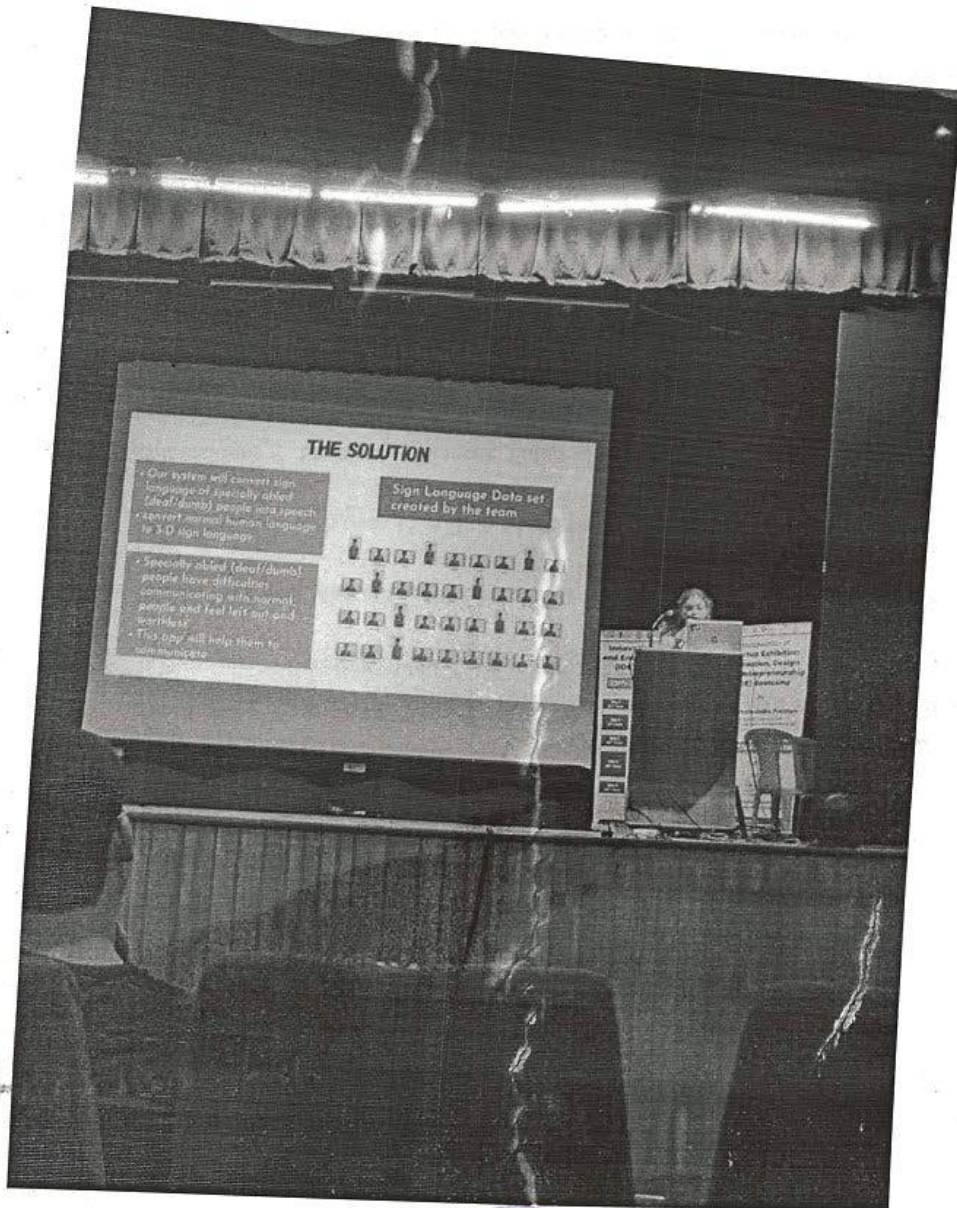


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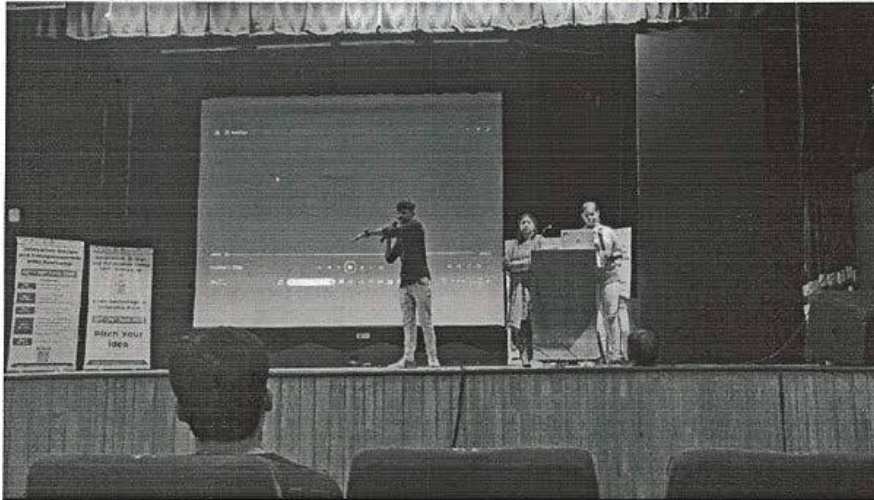






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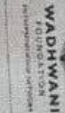
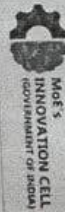
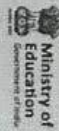




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Innovation, Design and Entrepreneurship (IDE) Bootcamp

# Certificate of Participation

This Certificate is awarded to

**Dr. SADHANA OGALE**


for participating in Innovation, Design and Entrepreneurship (IDE) Bootcamp  
from 22nd June 2023 to 26th June 2023 at COEP Technological University, Pune organised by  
Ministry of Education's Innovation Cell (MIC) & All India Council for Technical Education (AICTE)

*V.G. SHAW*  
Prof. V.G. Shaw  
Chairman, AICTE  
Ministry of Education

*Shri Jay*  
Dr. Ashwajit  
Chief Executive Officer  
Ministry of Education, Government of India

*W.D.*  
Prof. Madhujit  
Minister, Government of India  
Ministry of Education, Government of India

*[Signature]*  
Sagar Pawar  
Executive Vice President  
Multi-Sectoral Entrepreneur

  
**COEP Technological University (COEP Tech)**  
A University Public University of Government of Maharashtra  
(Formerly College of Engineering, Pune)

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Ministry of Education



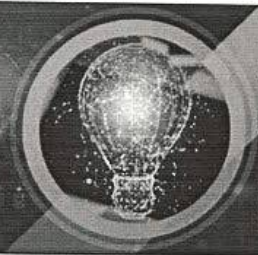
MoE's INNOVATION CELL  
(DEPARTMENT OF OIDA)



WADHWANI  
FOUNDATION

# INNOVATION, DESIGN AND ENTREPRENEURSHIP (IDE) BOOTCAMP

(Design Week Celebration)



Dates: 22<sup>nd</sup> -26<sup>th</sup> June 2023

Day	Modules	Session No	Time	Session Topics		
DAY 1 22 <sup>nd</sup> June	Inauguration		09:00 A.M - 9:45 A.M	Registration & Networking		
			9:45 A.M - 10:45 A.M	Inauguration		
			10:45 A.M - 11:15 A.M	Tea Break		
	Design Thinking for Entrepreneurs	1	11:15 A.M - 12:00 P.M	Programme overview and Learning Outcomes		
		2	12:00 P.M - 01:00 P.M	Design Thinking for Entrepreneurs		
			01:00 P.M - 02:00 P.M	Lunch Break		
		3	02:00 P.M - 03:00 P.M	Leadership Talk on "Design thinking strategies for innovation and business success"		
		4	03:00 P.M - 04:00 P.M	Find Your Flow : Self Discovery		
		5	04:00 P.M - 04:15 P.M	Feedback & Takeaways		
			04:15 P.M - 04:45 P.M	High Tea		
		6	04:45 P.M - 05:45 P.M	Deliver Delightful CX-Basics of product engineering, product design and development		
			07:30 P.M - 08:30 P.M	Dinner & networking		
			08:30 P.M - 10:00 P.M	Bonfire: Product design Pitch 1		
		DAY 2 23 <sup>rd</sup> June	Human Centred Approach to Opportunity Discovery	8	09:00 A.M - 09:15 A.M	Recap of Day 1 & Objective setting for Day 2
					09:15 A.M - 11:00 A.M	Empathize: Design thinking process in problem-solving contexts
	11:00 A.M - 11:15 A.M			Tea Break		
9	11:15 A.M - 01:00 P.M			The Entrepreneurial Journey: How to find the right path to building a start-up		
	01:00 P.M - 02:00 P.M			Lunch Break		
10	02:00 P.M - 03:00 P.M			Understanding Markets, segments and Market Estimation		
11	03:00 P.M - 04:00 P.M			Leadership Talk on "Insights from the design process to arrive at ideal solutions"		
	04:00 P.M - 04:30 P.M			High Tea		
12	04:30 P.M - 05:30 P.M			Design thinking approach to understand customers: Identifying your Customer Persona		
	05:30 P.M - 05:45 P.M			Feedback & Takeaways		
DAY 3 24 <sup>th</sup> June	Building Sustainable Business model	13	05:45 P.M - 06:45 P.M	Ergonomics in product design and development		
			07:30 P.M - 08:30 P.M	Dinner & networking		
			08:30 P.M - 10:00 P.M	Bonfire: Product design Pitch 2		
		14	09:00 A.M - 09:15 A.M	Recap of Day 2 & Objective setting for Day 3		
		15	09:15 A.M - 11:00 A.M	Craft your value proposition to build your differentiation		
	11:00 A.M - 11:15 A.M	Tea Break				

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DAY 4 25 <sup>th</sup> June	Overview on Grants & Funding opportunities for student start-up & International Markets & Pitch Your Idea	16	11:15 A.M - 01:00 P.M	Entrepreneur talk on "Build your startup's Competitive Advantage"
			01:00 P.M - 02:00 P.M	Lunch Break
		17	02:00 P.M - 03:00 P.M	Introduction to Business model
		18	03:00 P.M - 04:00 P.M	Leadership Talk on "Innovation for achieving for SDGs"
			04:00 P.M - 04:30 P.M	High Tea
		19	04:30 P.M - 05:30 P.M	Sketch your Lean canvas
			05:30 P.M - 05:45 P.M	Feedback & Takeaways
		20	05:45 P.M - 06:45 P.M	Understanding needs of the User-Ergonomics evaluation and testing:
			07:30 P.M - 08:30 P.M	Dinner & Networking
		21	08:30 P.M - 10:00 P.M	Bonfire: Product design Pitch 3
		22	09:00 A.M - 09:15 A.M	Recap of Day 3 & Objective setting for Day 4
			09:15 A.M - 11:00 A.M	Expert session on Story Branding for Pitch deck
			11:00 A.M - 11:15 A.M	Tea Break
		23	11:15 A.M - 01:00 P.M	Overview on Grants & Funding opportunities for student start-up.
	01:00 P.M - 02:00 P.M	Lunch Break		
24	02:00 P.M - 03:00 P.M	International Markets (Identifying and investing in the right Channels, Brand and Product Marketing & Envisage market position & implementation market penetration strategy)		
25	03:00 P.M - 05:00 P.M	Pitch Presentation		
	05:00 P.M - 05:30 P.M	High Tea		
26	05:30 P.M - 18:50 P.M	Pitch Presentations		
	06:50 P.M - 07:00 P.M	Feedback & Takeaways		
27	07:00 P.M - 08:00 P.M	Pitch Presentations		
	08:00 P.M - 09:00 P.M	Dinner & Networking		
DAY 5 26 <sup>th</sup> June	Pitch Your Idea	28	09:00 A.M - 09:15 A.M	Recap of Day 4 & Objective setting for Day 5
			09:15 A.M - 11:00 A.M	Pitch Presentations
			11:00 A.M - 11:15 A.M	Tea Break
		29	11:15 A.M - 01:00 P.M	Pitch Presentations
			01:00 P.M - 02:00 P.M	Lunch Break
		30	02:00 P.M - 04:30 P.M	Pitch Presentations
	04:30 P.M - 05:00 P.M	Closing Ceremony		
	Closing Ceremony			

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Sinhgad Technical Education Society's	
S.K.N. SINHGAD SCHOOL OF BUSINESS MANAGEMENT, PUNE	
REPORT of "Guest Session "	
Date :	18 /05/2023
Time:	11.00 am to 2.00 pm
Mode of Delivery :	Offline
Venue:	SKNSSBM Seminar Hall
Topic :	Entrepreneurship And Business Model Canvas
Speaker :	Mr. Ishwar Sarade Sir
Contact no :	7972706434
TOTAL NUMBER OF PARTICIPANTS:	70 students
CLASS :	MBA I (Batch 2022-24)
PROGRAMME FACULTY COORDINATOR:	Dr. Manoj Kulkarni and Prof. Mrunal Pathak.

SKNSSBM Guest lecture committee organized a Guest Session of Mr. Ishwar Sarade Sir," for Entrepreneurship And Business Model Canvas and new business startup for MBA I students of SKNSSBM. In this session, Mr. Ishwar Sarade Sir, gave a brief introduction of Mr. Ishwar started his entrepreneurial journey in 2020 when his team developed BitSmith Classroom,. Mr. Ishwar, sir also discussed about his journey to become an entrepreneur and in 2020 how he developed BITSMITH CLASSROOM. He also highlighted entrepreneurship, business idea, ERP and CRM, vision, team Product and Mainly market, Vitamin, Antibiotic and Drugs ( products), Report and documentation, Idea Validation, Minimum Viable Product (MVP), types of investors, process of raise funds, skill Funding . All the students participated in the Guest Session with enthusiasm. Questions & Answers were carried out at the end of the session. While concluding the session, prof. Mrunal Pathak specially thanked Director Dr. Prachi Pargaonkar Madam for her continuous guidance and support.

  
**Director**  
 S.K.N. Sinhgad School of Business Management  
 S. No. 10/1, Ambegaon (Bk.), Pune - 411 041





**S.T.E.S.'s S.K.N. Sinhgad School Of Business  
Management**



**GUEST SESSION REPORT  
AY 2021 - 23**

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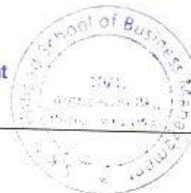
Sinhgad Road , Ambegaon, Pune. Pin – 411041. (MS)

[www.sinhgad.edu](http://www.sinhgad.edu)

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Director

S.K.N. Sinhgad School of Business Management  
S. No. 10/4, Ambegaon (Bk.), Pune - 411 041



## 1. Introduction

SKN SSBM aims at achieving superiority in Management Education with credit at a nationwide & global level. To achieve this, at SKN SSBM, stand committed to –

- Employ proficient faculty, further supported by exposing students to experienced speakers from industry and academics
- Make available admirable infrastructure & quality technological edge to students and faculty
- Promote industry, faculty & student interaction through ground-breaking joint projects with Industry & Government organisation
- Develop research & extension activities through organized research & developmental activities like Managerial Education & Executive Development Programs

SKN SSBM will always put its best foot forward to improve the facilities and conditions so as to be in sync with its primary objective.

### **“Developing Talented Leadership”**

In the process of achieving the above objective's, SKN SSBM is organizing the lectures of experienced speakers from industry and academics to get realtime exposure to students with current market trends and technologies.

## 2. Title of Topic: crypto and NFT

### 3. Venue & Time:

Venue: Online – google meet

Date: 7th July, 2022 @ 10:00 to 10:45 am

## 4. Speaker Details

**Name : Dr. V Aditya Srinivas**

BBA finance (dist), MBA finance(gold medal), Ph.D (economics) , MDP (IIM

Ahmedabad), CWM, D.Litt (USA), ISO 9000 lead auditor

He has also presented 23 reasearch papers in National and International conference and have published 35 research papers.

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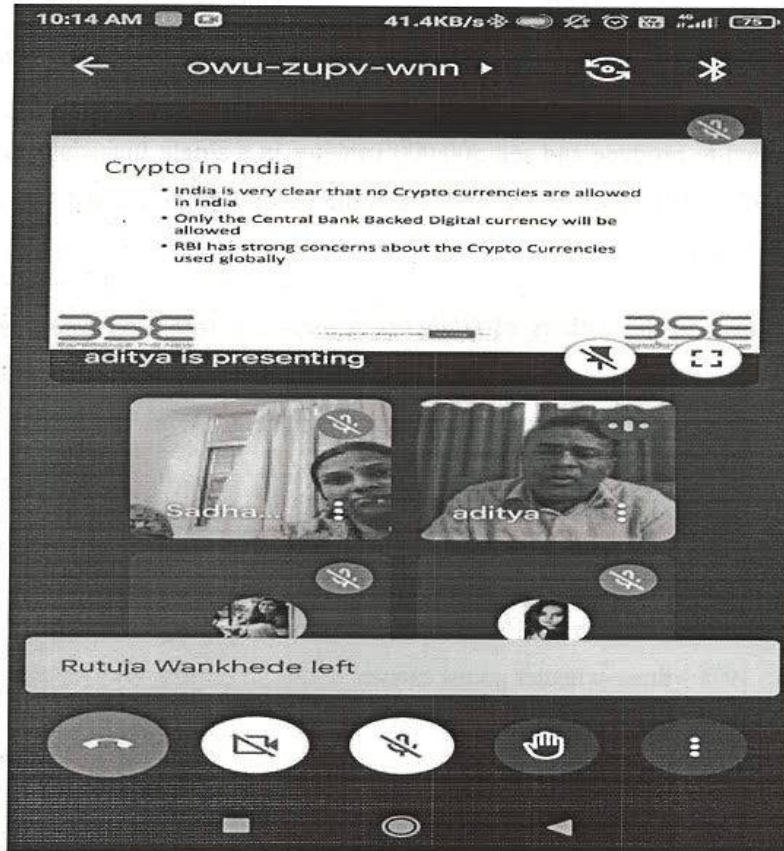
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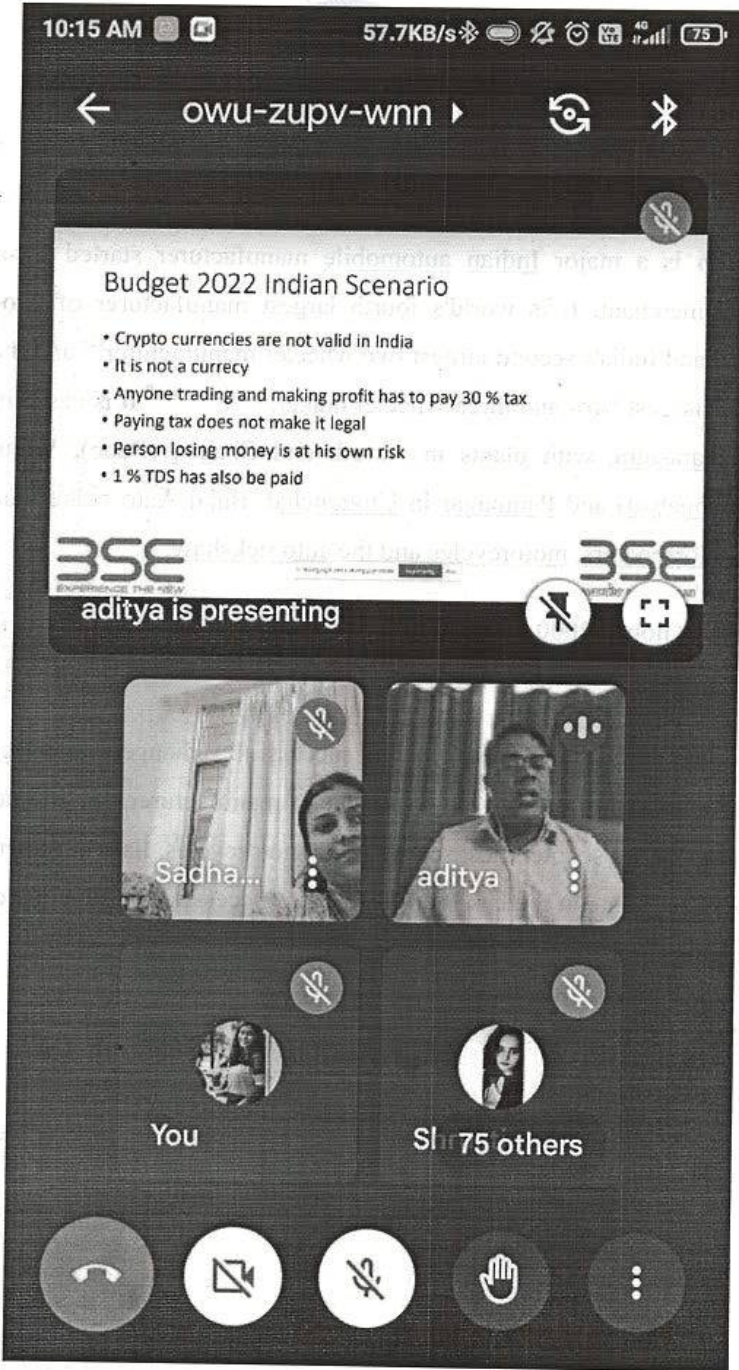
## 7. Snaps of participants



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Budget 2022 Indian Scenario

- Crypto currencies are not valid in India
- It is not a currency
- Anyone trading and making profit has to pay 30 % tax
- Paying tax does not make it legal
- Person losing money is at his own risk
- 1 % TDS has also be paid

**BSE**  
EXPERIENCE THE NEW

aditya is presenting



You

Sl 75 others

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### Highly Volatile

- The main issue in Crypto currency is that its highly volatile and thus risky
- Bitcoin in November 2021 had touched \$ 59000 and then came down to \$ 35000
- It has drastically volatile leaving investors in huge risk if you enter at wrong point

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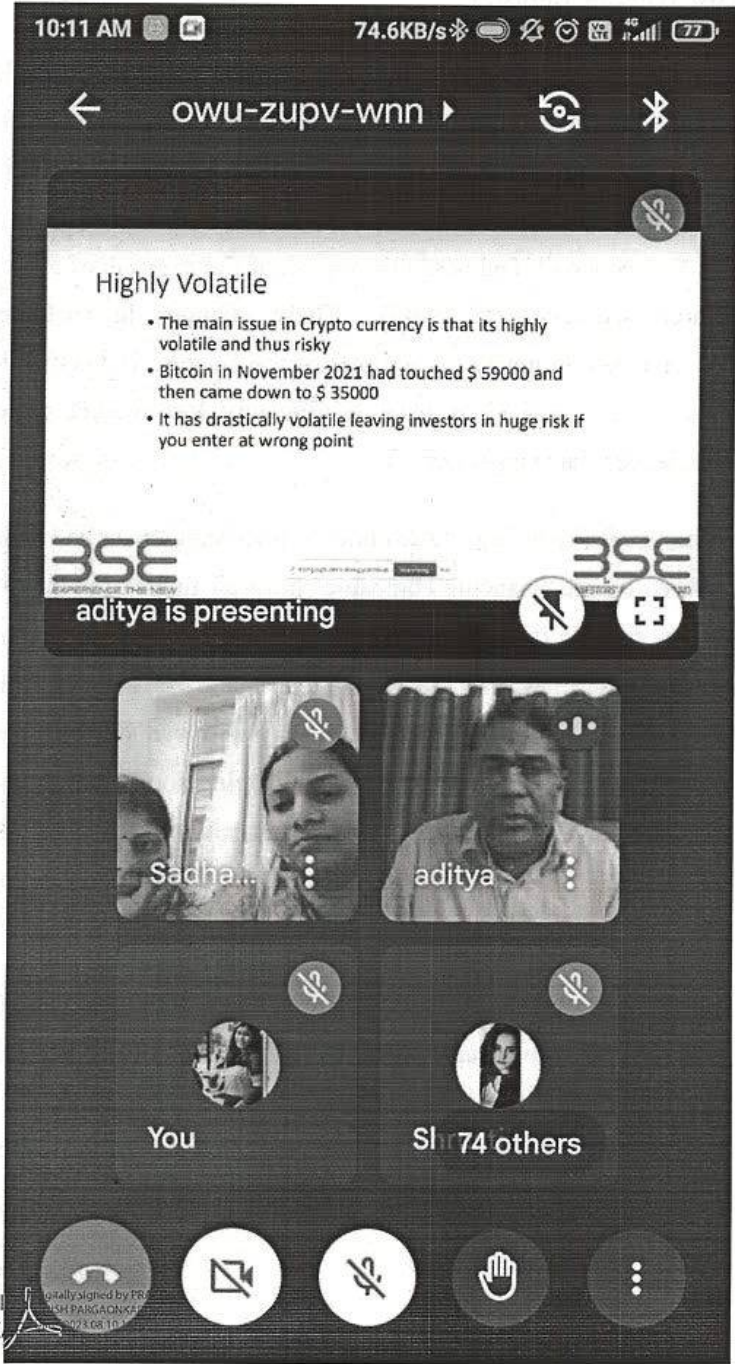


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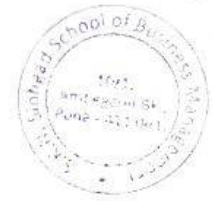


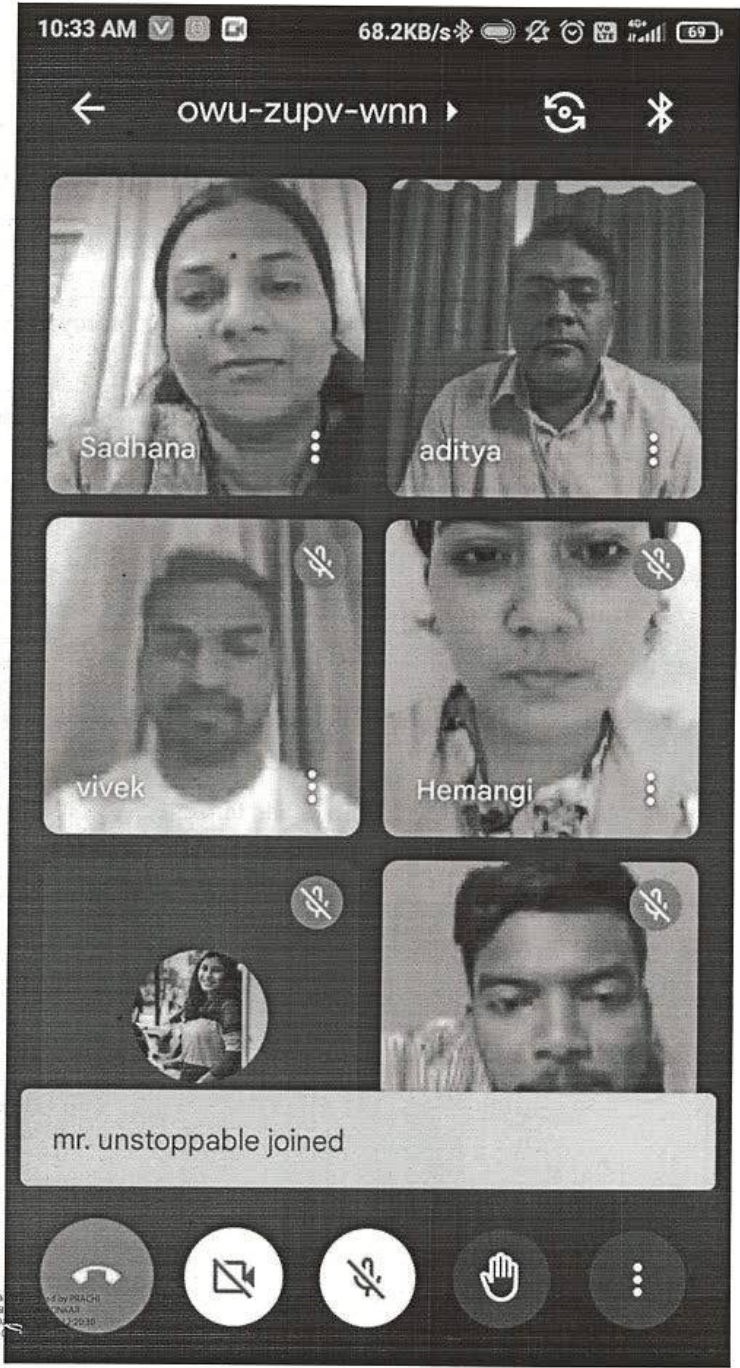




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**8. Vote of Thanks:** The session was conducted in interactive manner and at the end question answer session was done where the guest speaker answered all the questions of participants. At last the session was concluded with vote of thanks from Miss Pooja Deshmukh.

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SKN Singad School of Business Management, Ambegaon (Bk), Pune -411041

Report on Faculty Development Program on Research Methodology

Academic Year : 2022--23

Day and Date: 28/4/2023 to 4/5/2023

Organising Unit / Agency / Collaborating agency: S.K.N. Sinhgad School of Business Management

Number of Student Participant: 0

Teachers: 20

Title of the activity: Faculty Development Program on Research Methodology

- Objectives of the activity:
- 1) To create awareness about plagiarism in research
  - 2) To create awareness about IPR and copyright filling
  - 3) To create awareness about publication ethics

Nature of the Activity: Faculty Development Program

Brief Report: to create awareness about plagiarism, copyright filing and publication ethics faculty development program was designed. For the Faculty development program Following resource persons call either online or offline mode.

Mr.Ankush Chaudhari-Savitribai Phule Pune University conducted session on role of plagiarism in research through online mode on . hands on experience provided by speaker.

Dr.Sunil Khillare- IIC Ambassador , SIOMconducted session on Intellectual property rights and filling process in offline mode on 4<sup>th</sup> May 2023 . Speaker explain detail procedure of filling patent and copyright for the faculty Members.This session was conducted offline mode in syndicate room.

Dr.ShubadaNagarkar was unable to conduct session due to avoidable reasons. Therefore session was cancelled from guest.

Link for FDP:

Role of Plagiarism in Research: 28/4/2023

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Date :

Outcomes of the activity: -

- 1) Faculty members know about different IPR filing process in detail.
- 2) Faculty members understand how to conduct plagiarism and how to remove plagiarism and role of ethics on publication process



Director

Dr.PrachiParganekar

Event Coordinator

Dr.SadhanaOgale

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SINHGAD TECHNICAL EDUCATION SOCIETY'S  
S.K.N. SINHGAD SCHOOL OF BUSINESS MANAGEMENT  
AMBEGAON, PUNE - 411041

## FACULTY DEVELOPMENT PROGRAMME ON RESEARCH METHODOLOGY

### RESOURCE PERSONS

Mr. Ankush Kulkarni  
(Plagarism In Research)

Dr. Sunil Khillare  
(IIC Ambassador)  
(Filling Prosses Of Intellectual  
Property Rights)

Dr. Shubhada Nagarkar  
(Publication Ethics &  
Research Metrics)

Director

Event co-ordinator

Dr. Prachi Pargaonkar

Dr. Sadhana Ogale

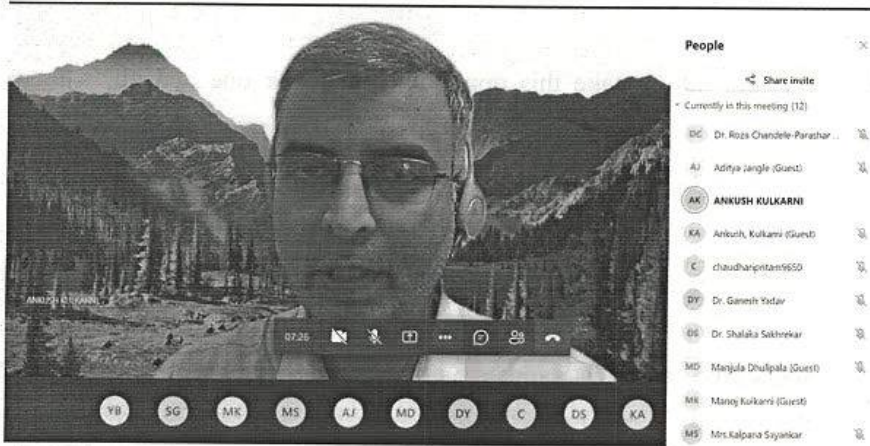
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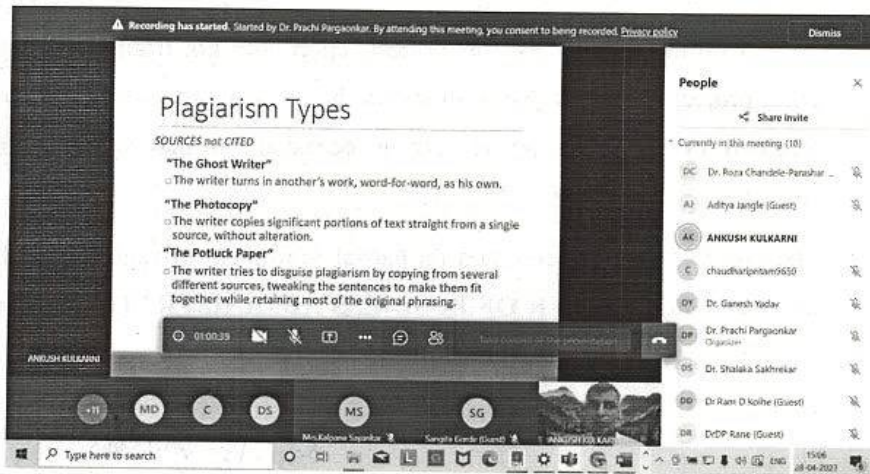
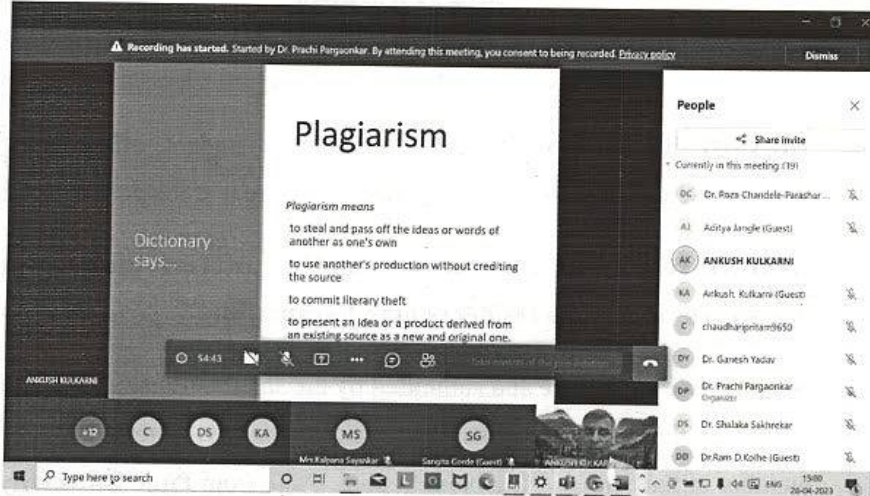






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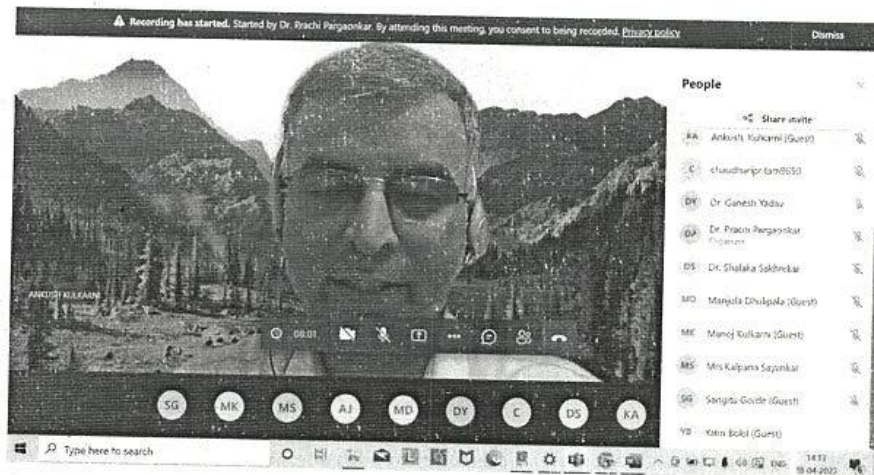
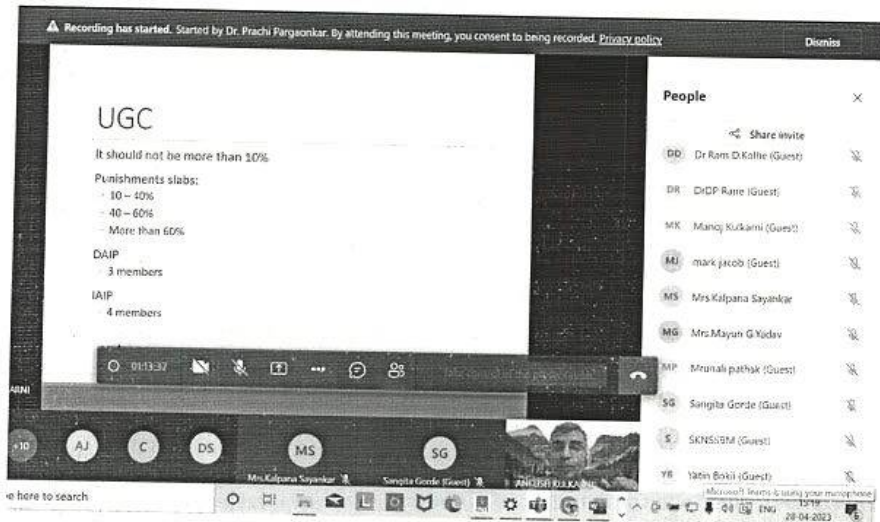




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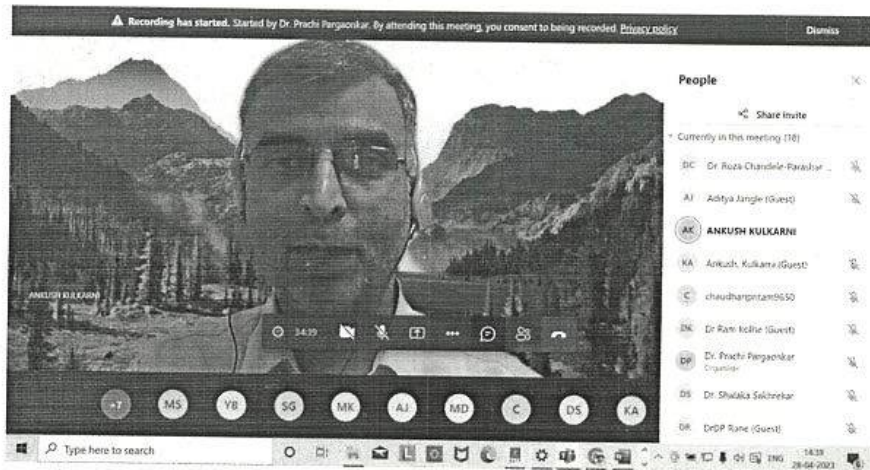




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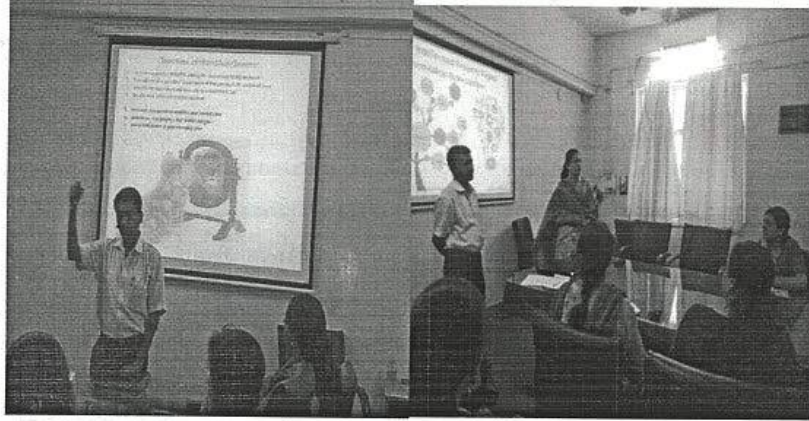
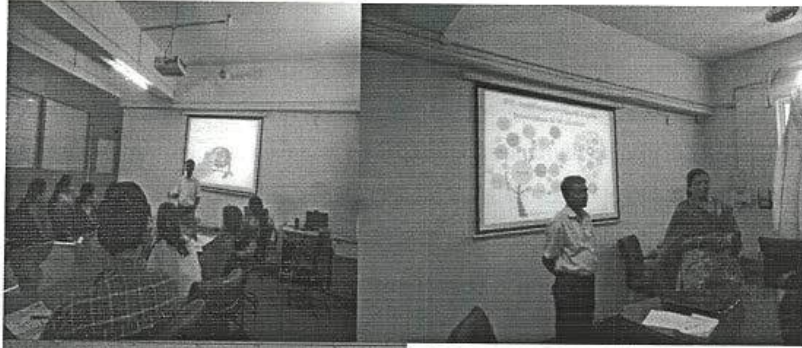
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Participants List for the program:

Dr.PRACHIGIRISHPARGAONKAR
Dr.YATINPRAKASHBOKIL
Dr.SHALAKARAHULSAKHREKAR
Dr.SANGITAUHASGORDE
Dr.MANOJGOVINDKULKARNI
Ms.MANJULAARUDRADHULIPALA
Dr.SADHANALAXMANOGALE
Dr.ROZAASHISHPARASHAR
Dr.GANESH DINKARYADAV
Mrs.KALPANA VINODSAYANKAR
Mrs.MAYURIGANESHYADAV
Mrs.SHEETALRAHULSARNOT
Dr.DATTATRAYAPANDURANGRANE
Dr.RAMDAGDUJIKOLHE
Dr.SAILPRADEEPBELSARE
Mrs.NIKETAKALPAKPATIL
Mrs.MRUNALISURENDRAPATHAK
Mr.SURAJ SINGPRADIP SINGHPARIHAR
Mr.ADITYASURESHJANGLE
Mr.MARKDENIALJACOB
Mr.PRITAMLAXMANCHAUDHARI

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SKN Singad School of Business Management, Ambegaon (Bk), Pune -411041

**“Startup and Financial Support System”**

Academic Year : 2022-23 Day and Date: 25/05/2023 FRIDAY

Organising Unit / Agency / Collaborating agency –IIC and Entrepreneur Cell

IQAC cell activity No:

Number of Student Participants: 66 Teachers: 05 Any other

**Title of the activity: “Start-up and Financial Support System”**

**Objectives of the activity:** 1) To know various start-ups related funding schemes and financial support system.

2) To create awareness among students about start-ups and various qualities related to entrepreneurship and how to raise fund

**Nature of the Activity: Guest Lecture**

**Brief Report** The purpose of today's program is to raise awareness about Startups and how to get fund for startups, various government schemes.

The main objective of organizing this event is to motivate students about entrepreneurship, and creating awareness among youth about fund management for startups and government schemes.

The Guest of the Day was Dr. Meetal More is a well-known Startup trainer, (director of Skillzet) has addressed the key issue of raising fund. Director Dr. Prachi Pargaonkar, Dean, all the faculty members and 66 students were present and attended session enthusiastically. The program started with welcoming of the guest.

Guest speaker has explained every minute details by taking various live examples.

Madam explained the what is entrepreneurship, how to think of starting of it, actual planning for it and financing part of it.

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.At last the program ended with the concluding speech of guest speaker and vote of Thanks was expressed by Mrs.Sheetal Sarnot.

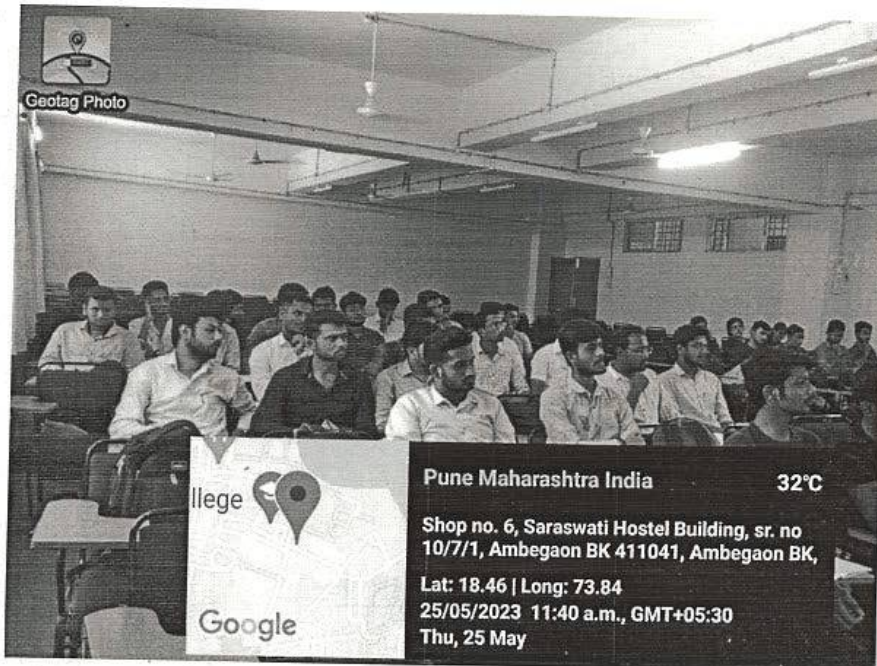
**Outcomes of the activity: - 1) Students asked various question on start-ups and funding problem related their doubts.**



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S.K.V. SINHGAD SCHOOL OF BUSINESS  
MBA 2022-24  
Name of Guest Speaker: Dr. Madhuri More  
Topic: Startup & Financial System  
Date: 25/08/2023  
Time: 11 to 2 PM  
Venue: Seminar Hall

Sr. No	Name of the Student	Signature
1	Vaibhav Anand Kanade	[Signature] - C
2	Balaji H. Lavale	[Signature] - C
3	Prasad S. Phaware D-66	[Signature] - D
4	Amit R. Tawari B-11	[Signature] - B
5	[Signature] C-83	[Signature] - C
6	Kamal S. Suro	[Signature] - C
7	Chetana C. Patil	[Signature] - C
8	SADHU G. SAGU	[Signature] - C
9	Nishigandha G. Datar	[Signature] - C
10	Anuja P. Pachpos	[Signature] - D
11	Pratik B. Bhazate D-20	[Signature] - D
12	Vaishnavi Ashok Gunde	[Signature] - C
13	Sayrabh R. Kalhe	[Signature] - B
14	Lullesh M. Wankhade - 57	[Signature] - E
15	Chetan A. Gawande - 45	[Signature] - C
16	Pratik P. Chodgule - 16	[Signature] - B
17	Abhishek B. Wankhade - 57	[Signature] - A
18	Aishwarya V. Sechani - 43	[Signature] - A
19	Amshikeshi S. Jogle	[Signature] - A
20	Kalpesh B. Patil - 80	[Signature] - C
21	Yash A. Jotode A-01	[Signature] - A
22	Vaishnavi K. Garde C-51	[Signature] - C
23	Madhura G. Ghete A-50	[Signature] - A
24	Mukta P. Kengoz D-77	[Signature] - D
25	Sarati P. Bhujbal D-53	[Signature] - D
26	Aniket P. Sarate D-18	[Signature] - D
27	Ayush S. Khar D-59	[Signature] - D
28	Harshada B. Bansode E-12	[Signature] - E
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MBA 2022-24

Name of Guest Speaker: Dr. Meetal More  
 Topic: Startup And Financial Support System  
 Date: 25/08/23  
 Time: 11:00 PM  
 Venue: Seminar Hall

Sr. No	Name of the Student	Signature	
1	GURAJ BHOJALE	[Signature]	D-16
2	Krushna Chumalkar	[Signature]	D-29
3	Rashmi M. Kolhe	[Signature]	D-20
4	Alit S. Nimhalkar	[Signature]	D-19
5	Pratibha S. Ahir	[Signature]	A-02
6	Sahana Manoj	[Signature]	A-53
7	Amber Satkar	[Signature]	A-07
8	Gaurav Siddharth Ahir	[Signature]	C-78
9	Sumit Pawar Patil	[Signature]	C-03
10	Sanjay Rajendra Lunde	[Signature]	C-82
11	Prabir Suresh P.	[Signature]	B-53
12	Govind Narayan Holmwar	[Signature]	D-11
13	Ajaya Krishna Bhatad	[Signature]	B-25
14	Tajashree Jadhav	[Signature]	B-22
15	Abhinet P. Sutar	[Signature]	D-18
16	Tejash Suresh Waghmare	[Signature]	B-07
17	Anup D. Kaldate	[Signature]	D-47
18	Nilesh Hanthar	[Signature]	D-60
19	Kapil Dhanak	[Signature]	D-35
20	Shubham D. Apte	[Signature]	D-83
21	Pranjal Kamble	[Signature]	D-51
22	Samiksha Jagtap	[Signature]	D-52
23	Yashraj Vishal Ram	[Signature]	C-76
24	Maharaj Hanmantara Sherk	[Signature]	B-01
25	Chandana Radik Najkar	[Signature]	A-28
26	Rashmi Hemraj Patil	[Signature]	C-27
27	Ganesh Babasaheb Patilkar	[Signature]	D-21
28	Saurabh Sanjay Chavan	[Signature]	A-03
29	Jagdish Anuradha Chaudhari	[Signature]	B-45
30	Pooja Vilas Vishay	[Signature]	C-14
31	Gaurav Chavan	[Signature]	D-7
32	Sumit Wankar	[Signature]	D-67
33	Siddharth Haldole	[Signature]	A-01
34	Maharaj Tushar Kishorappa	[Signature]	D-82
35	Leena Gundakare	[Signature]	D-46
36	Ajisha Sahare	[Signature]	D-59
37	Sumit R. Jawhare	[Signature]	A-11
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SINHGAD TECHNICAL EDUCATION SOCIETY'S

S.K.N. SINHGAD SCHOOL OF BUSINESS MANAGEMENT

AMBEGAON, PUNE - 411041

## Startup and Financial Support system

### Resource person

Dr. Meetali More  
Founder Gurukey knowledge Xtending solution,  
and founder member of skillzet Pune

Director  
Dr. Prachi Pargaonkar

Event Co-ordinator  
Prof. Sheetal Sarnot  
Dr. Sadhana Ogale

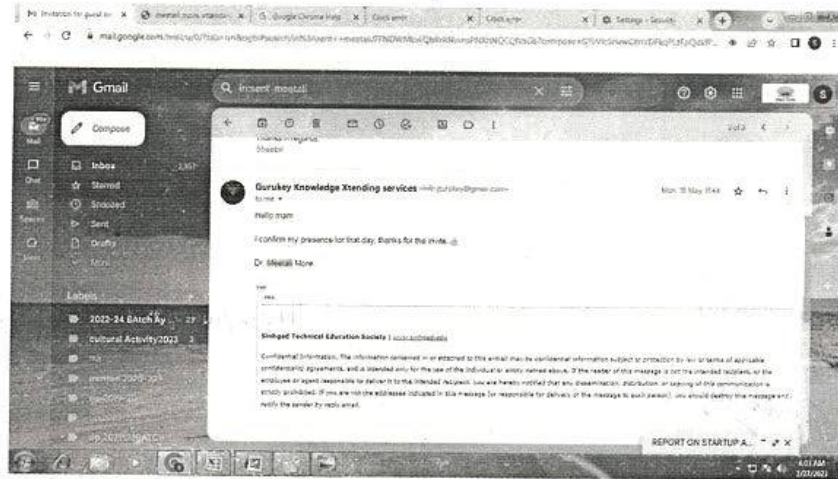
Date : 25/05/2023  
Venue : Seminar Hall  
Time : 11.00 Am

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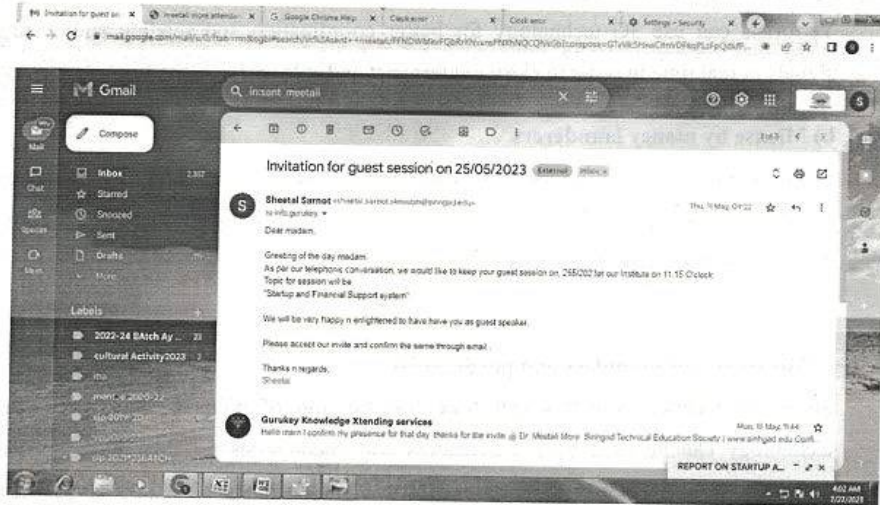






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Sinhgad Technical Education Society's	
S.K.N. SINHGAD SCHOOL OF BUSINESS MANAGEMENT, PUNE	
REPORT of "Guest Session "	
<b>Date :</b>	30 /11/2022
<b>Time:</b>	11.00 am to 1.00 pm
<b>Mode of Delivery :</b>	Offline
<b>Venue:</b>	SKNSSBM Seminar Hall
<b>Topic :</b>	Idea Generation for Start Ups
<b>Speaker :</b>	Mr. Suhas Bali, Exotic Indian Organic Vegetable Grower, Rudrayani Agro India
<b>Contact no :</b>	8208141046
<b>TOTAL NUMBER OF PARTICIPANTS:</b>	214 students
<b>CLASS :</b>	MBA I (Batch 2022-24)
<b>PROGRAMME FACULTY COORDINATOR:</b>	Dr. Manoj Kulkarni and Dr. Sadhana Ogale

SKNSSBM Guest lecture committee organized a Guest Session of Mr. Suhas Bali, Exotic Indian Organic Vegetable Grower, Rudrayani Agro India on "Idea Generation for Startups" for MBA I students of SKNSSBM. In this session, Mr. Bali gave a brief introduction on how to generate the ideas for startups if students want to develop a startup. Mr. Bali also discussed the various strategies used for production and marketing of agricultural products. He also highlighted how the startups are important for economic growth. All the students participated in the Guest Session with enthusiasm. Questions & Answers were carried out at the end of the session. While concluding the session, Dr. Sadhana Ogale specially thanked Director Dr. Prachi Pargaonkar Madam for her continuous guidance and support.

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Guest session 'Idea generation for startups' by Mr.Suhas Mali

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**SKN Singad School of Business Management, Ambegaon (Bk), Pune -411041**

**Report for "Industrial Visit (Godrej & Boyce Mfg. Co. Ltd)"**

**Industry Institute Interaction**

**Academic Year: 2022-23**

**Day and Date: Saturday 21<sup>st</sup> January 2023.**

**Organising Unit / Agency / Collaborating agency**

**IQAC cell activity No: Under IQAC**

**Number of Student Participants: 50**

**Teachers: Prof.Mayuri Yadav , Prof.Aditya Jangle**

**Title of the activity: -- Industrial Visit (Godrej & Boyce Mfg. Co. Ltd )**

**Objectives of the activity:**

- To provide students with first-hand exposure to the functioning of real-life industries
- To enhance theoretical understanding of concepts and giving practical perspective on how they are applied in the industry
- To understand the working environment, organizational culture, and job opportunities in various industries, and provides a platform for networking with industry professionals.
- To bridge the gap between classroom education and practical industrial experience.

**Nature of the Activity: Visit**

**Outcomes of the activity: -**

- Hands-on experience: Students gain hands-on experience and exposure to the real-life functioning of an industry, which helps them understand how the theories they learn in the classroom are applied in practice.
- Career awareness: Industrial visits help students understand the different careers and job opportunities available in different an industry, which helps them make informed decisions about their future careers.
- Networking opportunities: Students have the opportunity to interact with industry professionals and establish contacts that may prove useful in the future.

  
**Director**  
S.K.N. Singad School of Business Management  
S. No. 10/1, Ambegaon (Bk.), Pune - 411 041



- Improved understanding of concepts: The practical exposure helps students better understand complex theories and concepts and strengthen their overall knowledge base.
- Interpersonal skills development: Industrial visits provide students with the opportunity to interact with people from different backgrounds, which helps them develop their communication and interpersonal skills.
- Enhanced knowledge of industry processes: Students get an insight into the various processes involved in different industries, including production, operations, and quality control.

Overall, an industrial visit helps students develop a comprehensive understanding of the industry, which is essential for their future careers.

#### **Nature of the Activity:**

SKN Sinhgad School of Business Management had organized an industrial visit to **GODREJ AND BOYCE MANUFACTURING CO LTD.** on 21<sup>st</sup> January 2023. It was a very well organized trip to the manufacturing company where students got an opportunity to enhance their knowledge and skills.

During visit students got to know about how the Godrej products are being manufactured and different operational methods to bring out the final product.

**Godrej and Boyce**, a Godrej Group Company, has a presence across 14 diverse businesses. It began in 1897 with the manufacture of locks, then extending to other durables (refrigerators, washing machines, air conditioners, home security systems and safes, furniture), products for institutions (office furniture, audio-visual solutions, access control systems, perimeter security solutions, bank security solutions, beverage vending machines, interior solutions, hospital and laboratory furniture) and industrial products (process equipment, materials handling equipment, industrial storage solutions, tooling, precision equipment).

Godrej & Boyce Mfg. Co. Ltd., a Godrej Group Company, started its journey with the manufacture of high quality locks in 1897. Today, we have 15 diverse business divisions offering consumer, office, and industrial products and services of the highest quality to every corner of India and across the globe.

From this visit students learned the manufacturing cycle of the appliance industry as well as functioning of various departments like planning, production, quality, safety, HR, accounts and admin. All together it was really a wonderful practically learning experience for all the students and got very good real-time exposure to the manufacturing industry.

  
Director

S.K.N. Sinhgad School of Business Management  
S. No. 52/3, Andhwar





The industrial visit was conducted in interactive manner and at the end SKNSSBM faculty members felicitated to the Godrej Boyce HR Manager and Plant Manager with plant as a token of appreciation for Godrej's Green Initiative towards environment. Question answer session was done where the Godrej team answered all the questions of students. At last the visit was concluded with vote of thanks.

Photos:



*Wah!*

Director

S.K.N. Sinhgad School of Business Management  
S. No. 10/1, Ambegaon (Bk.), Pune - 411 047





SC KE BANAYA HAI

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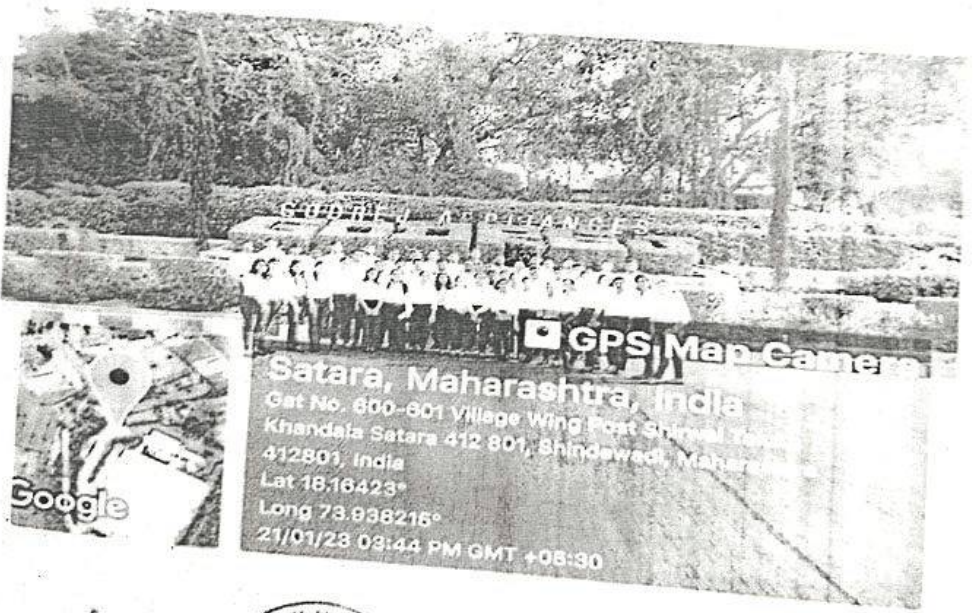
Satara, Maharashtra, India

Gat No. 600-601 Village Wing Post Shirwal Taluka  
Khandala Satara 412 801, Shindewadi, Maharashtra  
412801, India

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Long 73.939363°

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Satara, Maharashtra, India

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Khandala Satara 412 801, Shindewadi, Maharashtra  
412801, India

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*Wal*  
Dr. Prachi Pargaonkar  
Director

SKN Sinhgad School of Business Management



*Wal*  
Director

S.K.N. Sinhgad School of Business Management  
S. No. 10/1, Ambegaon (Bk.), Pune - 411 041



**SKN Singad School of Business Management, Ambegaon (Bk), Pune -411041**

**Report on "Industrial Visit: Bombay Stock Exchange and RBI Monetary Museum"**

**Industry Institute Interaction**

**Academic Year: 2022-23**

**Day and Date: Friday 12<sup>th</sup> May 2023 and 19<sup>th</sup> May 2023.**

**Organising Unit / Agency / Collaborating agency**

**IQAC cell activity No: Under IQAC**

**Number of Student Participants: 46 on 12<sup>th</sup> May 2023 and 35 on 19<sup>th</sup> May 2023**

**Teachers: Dr. Sadhana Ogale, Prof. Pritam Chaudari, Prof. Aditya Jangle**

**Title of the activity: -- Industrial Visit (Industrial Visit: Bombay Stock Exchange and RBI Monetary Museum)**

**Objectives of the activity:**

- To provide students with first-hand introduction to the functioning of stock market
- To enhance theoretical understanding of concepts and giving practical perspective on live trading session
- To understand the working environment, job opportunities in finance sector and certification requirement for employability in capital market.
- To bridge the gap between classroom education and practical industrial experience.

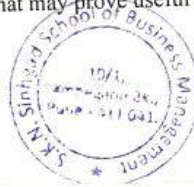
**Nature of the Activity: Field Visit**

**Outcomes of the activity: -**

- Practical experience: Students gain practical knowledge about live trading. Speaker introduce about various strategies of trading in stock market.
- Career awareness: BSE forum introduced various careers and job opportunities available in different finance sector with respect to capital market, stock market, secondary market etc. with certification courses requirement which helps them make informed decisions about their future careers.
- Interacting prospects: Students received an opportunity to interact with working people in BSE Forums and establish connections that may prove useful in the future.

**PRACHI GIRISH**

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Date: 2023.08.08 11:32:10





- Improved understanding of concepts of Stock market working: The practical exposure helps students better understand the concept of Futures and options and it works.

Overall, an industrial visit helps students develop a comprehensive understanding of the Stock Market which is added value to their knowledge and future careers.

#### Nature of the Activity:

SKN Sinhgad School of Business Management had organized an industrial visit at Bombay Stock Exchange and RBI Monetary Museum on 12<sup>th</sup> May 2023 and 19<sup>th</sup> May 2023. It was a very well structured tour to the service industry where students got break to enhance their knowledge in the area of security market, capital market, Futures, option, trading strategies, live terminal trading.

Established in 1875, BSE (formerly known as Bombay Stock Exchange), is Asia's first & the Fastest Stock Exchange in world with the speed of 6 micro seconds and one of India's leading exchange groups. Over the past 143 years, BSE has facilitated the growth of the Indian corporate sector by providing it an efficient capital-raising platform. Popularly known as BSE, the bourse was established as 'The Native Share & Stock Brokers' Association' in 1875. In 2017 BSE become the 1st listed stock exchange of India.

Today BSE provides an efficient and transparent market for trading in equity, currencies, debt instruments, derivatives, mutual funds. BSE SME is India's largest SME platform which has listed over 250 companies and continues to grow at a steady pace. BSE StAR MF is India's largest online mutual fund platform which process over 27 lakh transactions per month and adds almost 2 lakh new SIPs ever month. BSE Bond, the transparent and efficient electronic book mechanism process for private placement of debt securities, is the market leader with more than Rs 2.09 lakh crore of fund raising from 530 issuances. (F.Y. 2017-2018).

Keeping in line with the vision of Shri Narendra Modi, Hon'ble Prime Minister of India, BSE has launched India INX, India's 1st international exchange, located at GIFT CITY IFSC in Ahmedabad.

Indian Clearing Corporation Limited, a wholly owned subsidiary of BSE, acts as the central counterparty to all trades executed on the BSE trading platform and provides full novation, guaranteeing the settlement of all bonafide trades executed.

BSE Institute Ltd, another fully owned subsidiary of BSE runs one of the most respected capital market educational institutes in the country.

BSE has also launched BSE Sammaan, the CSR exchange, is a 1st of its kind initiative which aims to connect corporate with verified NGOs. BSE's popular equity index - the S&P BSE SENSEX - is India's most widely tracked stock market benchmark index. It is traded internationally on the EUREX as well as leading exchanges of the BRICS nations (Brazil, Russia, China and South Africa)

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Trainers from BSE Forum who provides education to the students about stock market worked, live terminal trading, how futures and options work, trading strategies and opportunities in stock market, requirement of certificate in different profile on non-banking financial institutions. The industrial visit was conducted in interactive manner and at the end SKNSSBM faculty members felicitated to the Team Members of BSE Brokers Forum. Question answer session was done where the trainers Dr. Aditya and Mr.Kaushal Mishra clear all doubt of the of students..

After visit to BSE brokers forum Student visited RBI Monetary Museum. Money is an intrinsic component of the cultural heritage of a country mirroring its socio-economic history. India was one of the earliest issuers of coinage in the world and has been home to many-a-monetary experiment recorded in history.

The RBI Monetary Museum aims at documenting and preserving this heritage. The Museum proposes to put in place permanent, temporary and itinerant exhibits of the representative coinage of India, paper currency, gold bars as well as financial instruments and curiosities down the ages. It also aims at stimulating research and study on the evolution of money around the Indian Ocean Rim and disseminating information to the Public anent currency & finance.

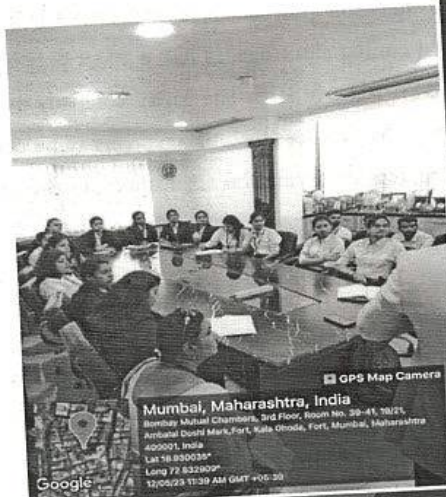
In the Museum information about introduction of currency to recent currency has been shown through Video clippings after that video students visited to see variety of currencies from ancient days.

At last the visit was concluded with Gate way of India sight-seeing.

**Photos:**



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GPS Map Camera  
 Mumbai, Maharashtra, India  
 Westinghouse Mutual Chambers, 2nd Floor, Room No. 20-41, 10/21,  
 Ambalal Dadasaheb Marg, Fort, Kala Ghoda, Fort, Mumbai, Maharashtra  
 400001, India  
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 Kala Ghoda, Fort, Mumbai, Maharashtra 400001, India  
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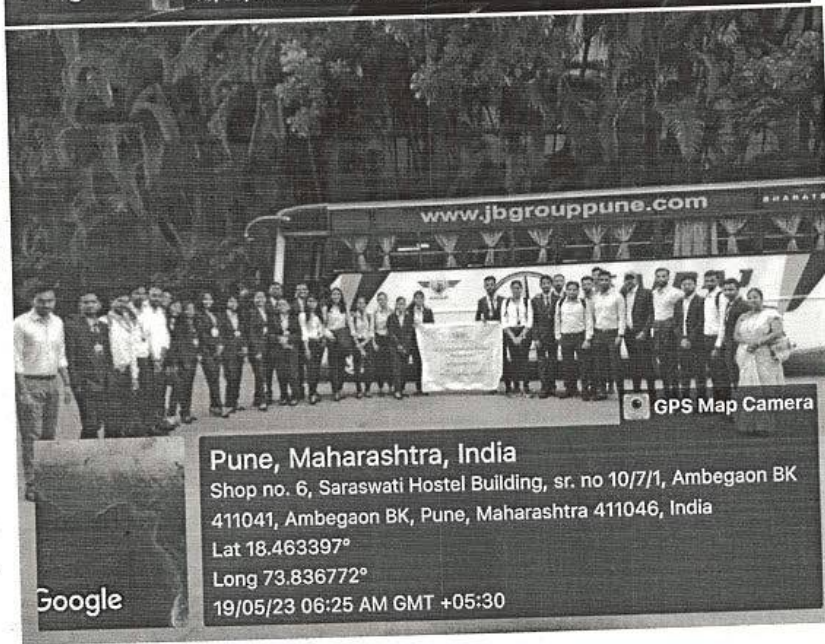
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GPS Map Camera

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400001, India  
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Long 72.832996°  
19/05/23 11:17 AM GMT +05:30

Google



GPS Map Camera

**Pune, Maharashtra, India**  
Shop no. 6, Saraswati Hostel Building, sr. no 10/7/1, Ambegaon BK  
411041, Ambegaon BK, Pune, Maharashtra 411046, India  
Lat 18.463397°  
Long 73.836772°  
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May 12, 2023, 06:38



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Mumbai, Maharashtra, India

51, Mumbai Samachar Marg, opposite Stock Exchange, Kala

Ghoda, Fort, Mumbai, Maharashtra 400023, India

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Long 72.833803°

19/05/23 12:31 PM GMT +05:30



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*Prachi*  
**Dr. Prachi Pargaonkar**  
 Director



*S. L. Ogale*  
**Dr. Sadhana Ogale**  
 Coordinator

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Batch 1 List:

Sr. No.	Students Name
1	Nimisha V. Sahani
2	Abhishek V. Gawande
3	Pratik Chougale
4	Ashish Ambuskar
5	Sanat Bhujbal
6	Anand Bhondave
7	Sushmita Varma
8	Roshan Satpute
9	Vaishnavi Pallakar
10	Pratik Lamkhane
11	Lokesh Pawar
12	Aniket Fatkar
13	Mansi Pandav
14	Saharsh Mangle
15	Shreyash Joshi
16	Aniket Karwa
17	Abhijeet Bhatkar
18	Akash Mathankar
19	Hrushikesh Ingle
20	Prajwal Dangore
21	Manasi Nakade
22	Vinod Gite
23	Satidh Dolfode
24	Chetan Bhosale
25	Santosh Sangle
26	Pragati Vagle
27	Prasad Ghuge
28	Pallavi Ghate
29	Bhagyashri Devkar
30	Komal Sirvi
31	Antariksh Ingle
32	Astha Dange
33	Tulsi Mandhane
34	Mahesh Londhe
35	Akash Sangvikar
36	Vaishnavi Walgude
37	Hrushikesh Parmar
38	Pavan Ghughe
39	Radhika Joshi
40	Gajanan Argulawar
41	Anup Kaldate
42	Nilesh Harihar
43	Jay Deshpande
44	Premkumr Dhotre
45	Franita Adsul
46	Prof. Sadhna Ogale
47	Prof. Aditya Jangale
48	Prof. Pritam Chaudhari
49	
50	



Batch2 List :

Sr.no	Name
1	Sakshi D. Malawde
2	Tejal Pachpute
3	Shikhar Dhole
4	Sangram Bhutik
5	Rutuja Sasta
6	Prathmesh Gound
7	Devendra Parse
8	Ashwini Methar
9	Vikas Pawar
10	Ankit S. Salve
11	Mrunal Shinde
12	Vishal Ram Yegare
13	Sudhod G. Konde
14	Ratnuka Madhukar
15	Ashwin Palasgaj
16	Gayatri Mahate
17	Sara Navandai
18	Rutuja Gadam
19	Leena Gulhane
20	Akshita Bho
21	Sanksha Ingavle
22	Prajwal Kamble
23	Vishal Deshmukh
24	Arun Barford
25	Ayush Shere
26	Ashish Sathad
27	Abhijeet Sarate
28	Govind Hishkar
29	Smit Mote
30	Suraj Lande
31	Shubham Alse
32	Prajwal Ahr
33	Sharvari Ghale
34	Dee Sathata Ogale
35	Suraf Nhatam Chaudhari

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**SKN Singad School of Business Management, Ambegaon (Bk), Pune -411041**

**Academic Year: 2022-2024**

**Day and Date: 20 February 2023 (Monday)**

**Organising Unit / Agency / Collaborating agency**

**IQAC cell activity No: \_\_\_\_\_**

**Number of Student Participants: 55**

**Teachers: 2**

**Title of the activity:** Report on 'Investor Awareness Programme' [KYC Procedure {opening of Trading and demat Account}]

**Objectives of the activity:**

1. Enhanced awareness about investing in general and invest options in particular.
2. Better money management leading to financial prosperity and peace of mind.
3. Better planning for important financial goals.

**Nature of the Activity: Guest Lecture (online)**

**Brief Report**

With the intention of making students aware about the stock-trading and capital-market, a guest lecture was held for the students of SKNSSBM in which Mr. Prashant Parit was the lecturer for the session. The lecture started with the introduction to the Securities and Exchange Board of India (SEBI).

Around 55 Students actively participated in the 60 minutes seminar. A brief summary of the contents of the speaker talk is given below.

Mr. Prashant Parit talked about the benefits of investing in the capital markets and how to go about making wise investment decisions, how to achieve financial freedom, the actual meaning of saving and investment, overall process of Cash flow as well.

He explained e-KYC process in detail, sample of Attorney, what are pre-requisites for buying/selling in security market, Brokerage plan, etc

**Outcomes of the activity: -**

- 1) Mr. Prashant Parit talked about the benefits of investing in the capital markets and how to achieve financial freedom, the actual meaning of saving and investment, overall process of Cash flow as well.

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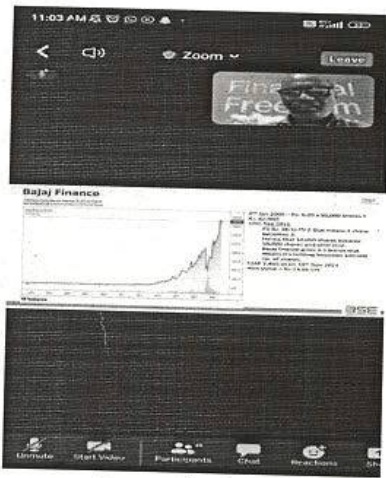
2)He explained e-KYC process in detail, sample of Attorney in detail

### Proofs required for the extension activity

#### 1.Attendance



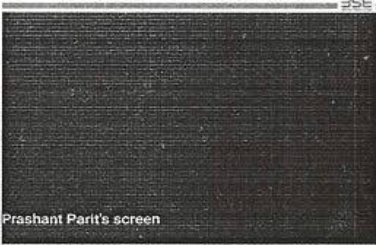
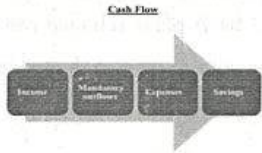
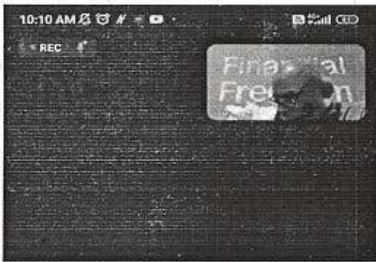
#### 2.Geo tagged Photos of Activity



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*Prachi*  
Director

Dr Prachi Pargaonkar

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**SKN Singad School of Business Management,  
Ambegaon (Bk), Pune -411041**

Report on '**Investor Awareness Programme**'  
[KYC Procedure {opening of Trading and demat Account}]

Duration :	1 Hours
Date :	20 February 2023 (Monday)
Time:	10.00 am to 11.00 am
Mode of Delivery :	Online
Topic :	Investor awareness Programme
Guest Speaker :	Mr. prashant Parit
Total number of students	55 students

With the intention of making students aware about the stock-trading and capital-market, a guest lecture was held for the students of SKNSSBM in which Mr. prashant Parit was the lecturer for the session. The lecture started with the introduction to the Securities and Exchange Board of India (SEBI).

**Objectives**

1. Enhanced awareness about investing in general and invest options in particular.
2. Better money management leading to financial prosperity and peace of mind.
3. Better planning for important financial goals.

Around 55 Students actively participated in the 60 minutes seminar. A brief summary of the contents of the speaker talk is given below.

Mr. Prashant Parit talked about the benefits of investing in the capital markets and how to go about making wise investment decisions, how to achieve financial freedom, the actual meaning of saving and investment, overall process of Cash flow as well.

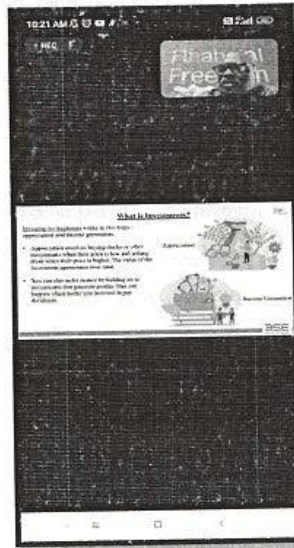
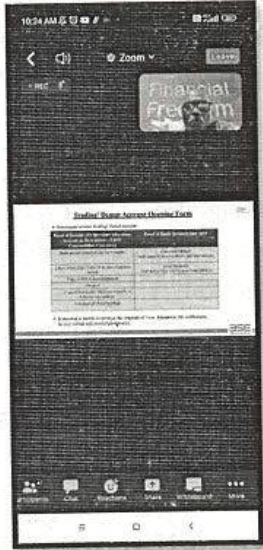
He explained e-KYC process in detail, sample of Attorney, what are pre-requisites for buying/selling in security market, Brokerage plan, etc.

**Photos**

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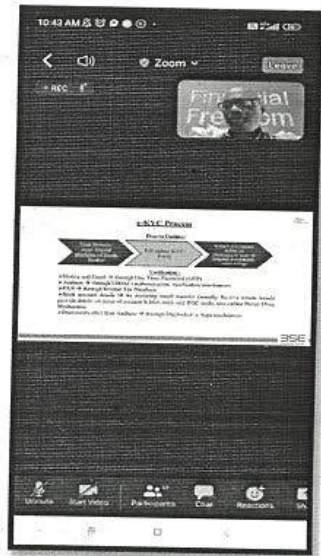




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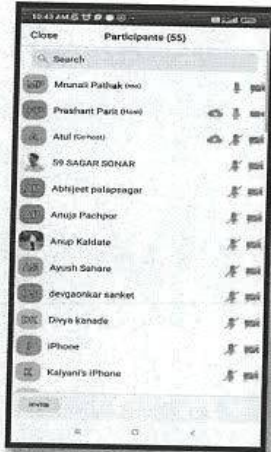


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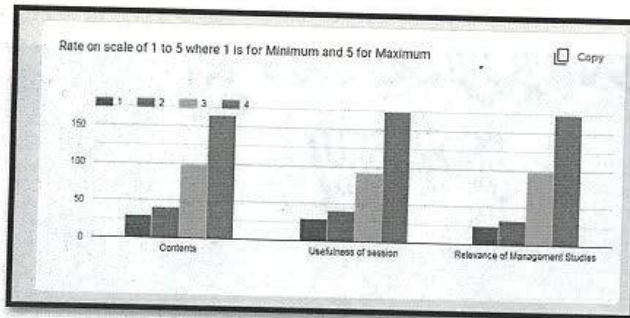
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Mr. Prashant Parit session was an interactive one, which helped to clear the doubts that popped-up in the minds of the young management students. Such sessions are often conducted in SKNSSBM so that apart from the course studies, students get knowledge about the corporate world.

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**SKN Singad School of Business Management, Ambegaon (Bk), Pune -411041**

**Report for "Industrial Visit (CG Industrial Solutions Ltd Ahmednagar)"**

**Industry Institute Interaction**

**Academic Year: 2022-23**

**Day and Date: Friday 3<sup>rd</sup> February 2023.**

**IQAC cell activity No: Under IQAC**

**Number of Student Participants: 50**

**Teachers: Dr.Manoj Kulkarni, Prof.Mayuri Yadav**

**Title of the activity: -- Industrial Visit (CG Industrial Solutions Ltd Ahmednagar)**

**Objectives of the activity:**

- To provide students with first-hand exposure to the functioning of real-life industries
- To enhance theoretical understanding of concepts and giving practical perspective on how they are applied in the industry
- To understand the working environment, organizational culture, and job opportunities in various industries, and provides a platform for networking with industry professionals.
- To bridge the gap between classroom education and practical industrial experience.

**Nature of the Activity: Visit**

**Outcomes of the activity: -**

- Hands-on experience: Students gain hands-on experience and exposure to the real-life functioning of an industry, which helps them understand how the theories they learn in the classroom are applied in practice.
- Career awareness: Industrial visits help students understand the different careers and job opportunities available in different an industry, which helps them make informed decisions about their future careers.
- Networking opportunities: Students have the opportunity to interact with industry professionals and establish contacts that may prove useful in the future.

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- Improved understanding of concepts: The practical exposure helps students better understand complex theories and concepts and strengthen their overall knowledge base.
- Interpersonal skills development: Industrial visits provide students with the opportunity to interact with people from different backgrounds, which helps them; develop their communication and interpersonal skills.
- Enhanced knowledge of industry processes: Students get an insight into the various processes involved in different industries, including production, operations, and quality control.

Overall, an industrial visit helps students develop a comprehensive understanding of the industry, which is essential for their future careers.

#### **Nature of the Activity:**

SKN Sinhgad School of Business Management had organized an industrial visit to CG Power and Industrial Solutions Ltd on 3<sup>rd</sup> February 2023. It was a very well organized trip to the manufacturing company where students got an opportunity to enhance their knowledge and skills.

During visit students got to know about how the CG Power and Industrial Solutions products are being manufactured and different operational methods to bring out the final product.

CG is an engineering conglomerate with an impressive and diverse portfolio of products, solutions and services for Power and Industrial equipment and solutions, addressing myriad needs.

CG was established in 1937 in India and since then the Company has been a pioneer and has retained its leadership position in the management and application of electrical energy.

Industry unique and diverse portfolio ranges from transformers, switchgear, circuit breakers, network protection & control gear, project engineering, HT and LT motors, drives, Power Automation Products and turnkey solutions in all these areas; thus enhancing the many aspects of industrial and personal life. This portfolio has been structured into 3 SBUs - Industrial, Power & Railways.

From this visit students learned the manufacturing cycle of the various engineering products as well as functioning of various departments like planning, production, quality, safety, HR, accounts and admin. All together it was really a wonderful practically learning experience for all the students and got very good real-time exposure to the manufacturing industry.

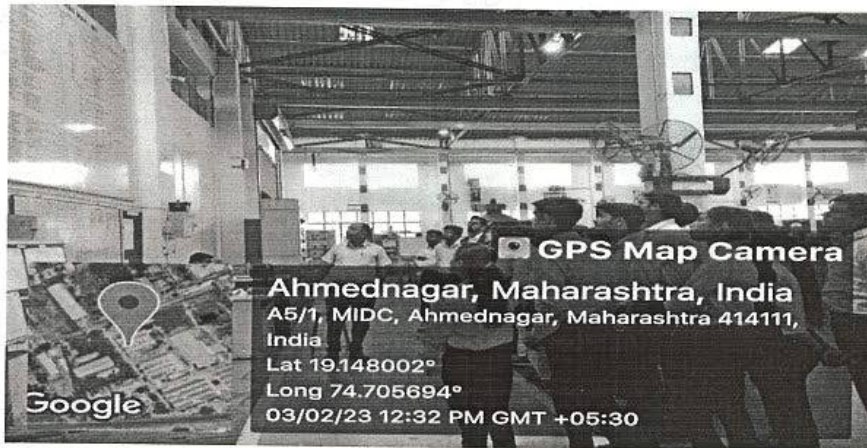
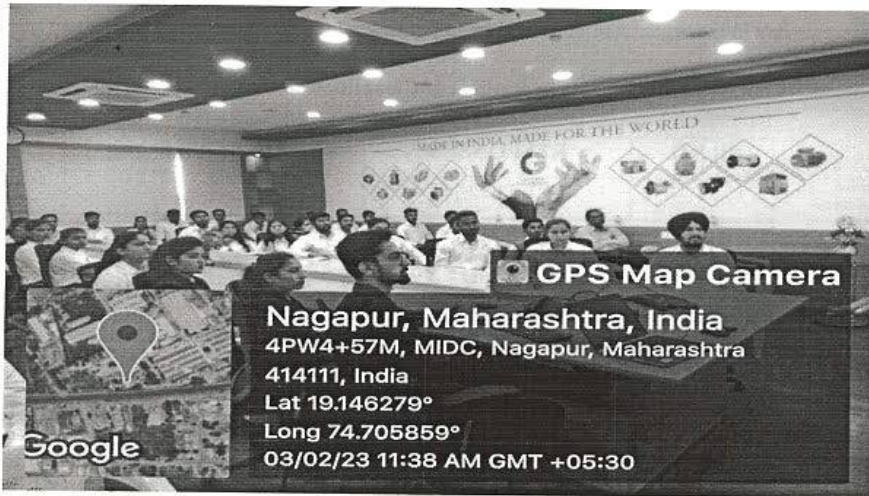
The industrial visit was conducted in interactive manner and at the end SKNSSBM faculty members felicitated to the CG Industrial Solutions Ltd Plant Head HR, HR Manager and Plant Manager with plants as a token of appreciation for Green Initiative towards

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environment. Question answer session was done where the CG team answered all the questions of students. At last the visit was concluded with vote of thanks.

Photos:

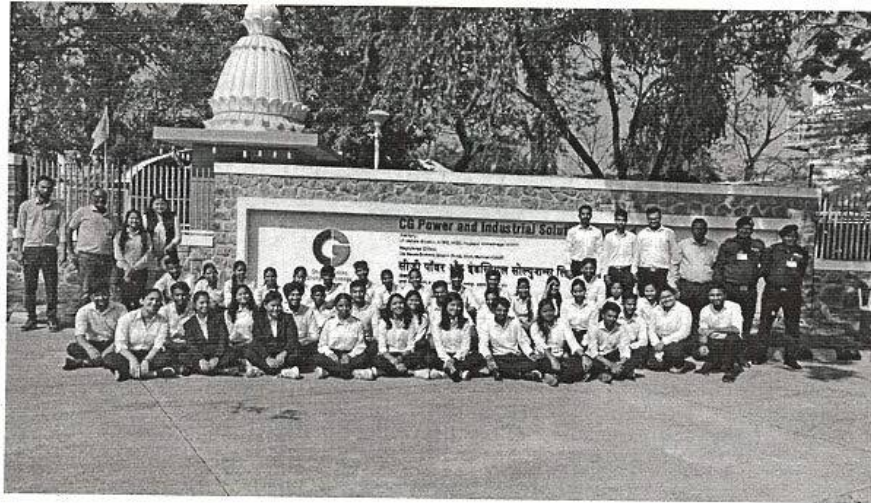
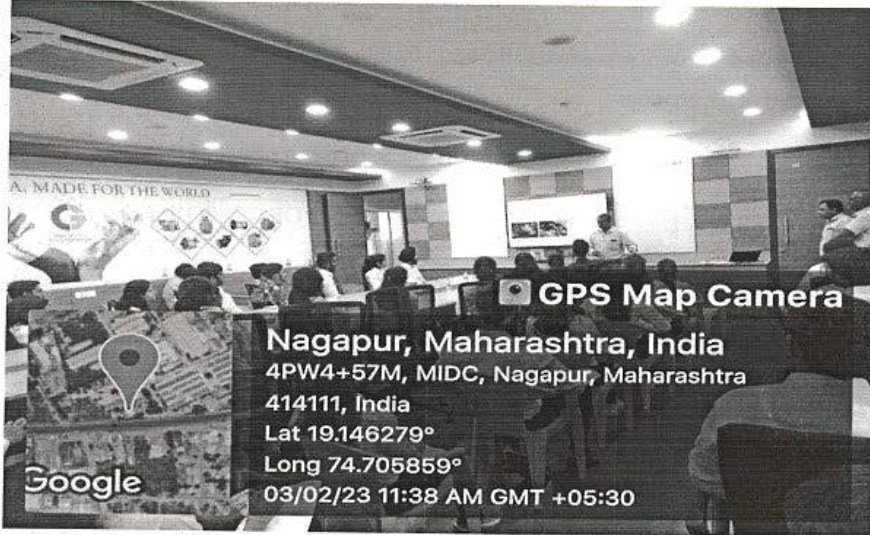


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Dr. Prachi Pargaonkar  
Director  
SKN Sinhgad School of Business Management

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SKN Singad School of Business Management, Ambegaon (Bk), Pune -411041

**Format of Report for Extension activity**

Academic Year: 2022-2023

Day and Date: 12 January, 2023

Thursday

Organising Unit / Agency / Collaborating agency

IQAC cell activity No: 27

Number of Student Participants: -107

Teachers: Dr. Sadhna Ogale

**Title of the activity:** Financial Literacy Workshop in Association with M/s Ambition Learning Solution

**Objectives of the activity:** 1)

Recognize the importance of one's financial situation and how it impacts their future

2) Understand the fundamentals of a budget, including income, expenses, and savings

**Nature of the Activity:** Guest Lecture

**Brief Report**

The Guest Lecture "Financial Literacy Workshop in Association with M/s Ambition Learning Solution" was conducted in Online Mode at SKNSSBM on the 12<sup>th</sup> January 2023. Resource Person- Mr. Mickey Gala Instructor & Sr. Mentor spoke on the topic- Financial Literacy Workshop in Association with M/s Ambition Learning Solution. He made the session very interesting by involving trading concepts as easy as simple. He also explained the investment objectives like taking control of your Financial Future, Equity Funds, Sector Funds, Tax Planning, Index Funds, Debt Funds, Balance Funds in details with their types of Loads. Later, he showed the students a series of slides that help them to identify the current scenario of Introduction of Mutual Funds. After that, he explained about Inflation and Fixed Deposit. Then our Director Dr. Prachi

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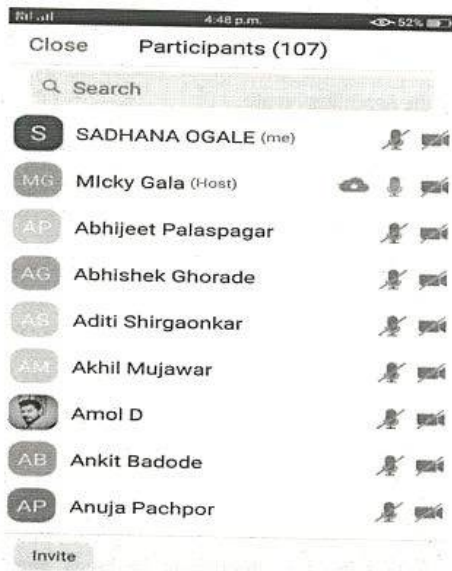


Pargaonkar madam encourage the students for their involvement. The session was very interactive and ended with many students requesting for much more session.

**Outcomes of the activity:** - 1) Students learn how to become self-sufficient and financially stable

2) Students gain the ability to save money, distinguish between wants and needs, manage a budget, pay bills, purchase a home, pay for college, and plan for retirement.

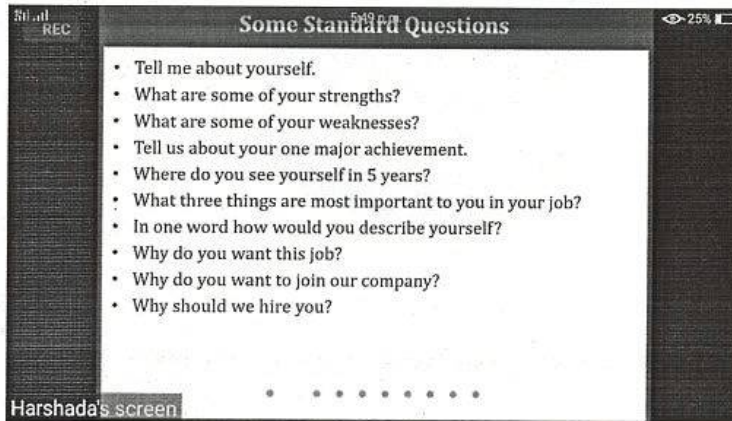
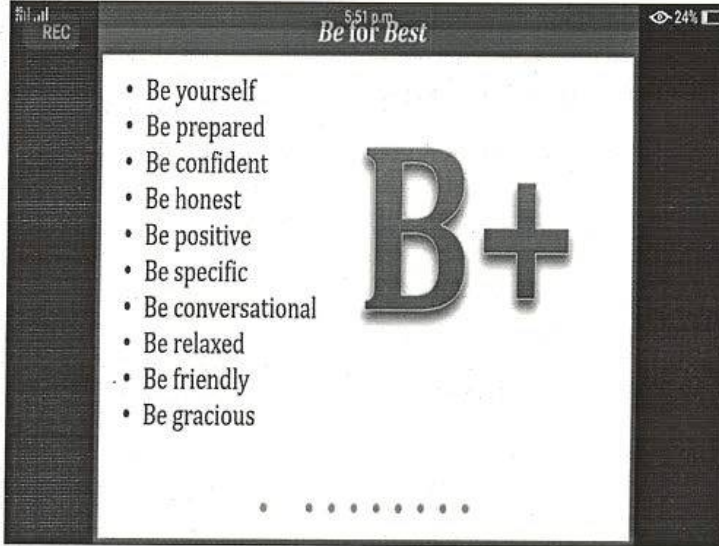
Photos:



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REC

### Grooming Tips for Women 2

- Scarves and stoles should be made of wool, cashmere, silk or a blend of these fabrics. Some part of the scarf should match at least some colour in your outfit.
- Rings should be few and simple. If possible limit rings to a wedding/ engagement/ anniversary ring and avoid more than two. Big sparklers are not appropriate at the office (unless part of engagement ring)
- Avoid garish nail polish.
- Yours footwear should be well polished. Never wear dirty or worn out shoes.

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**SKN Singad School of Business Management, Ambegaon (Bk), Pune -411041**

**Academic Year: 2023**

**Day and Date: 30<sup>th</sup>, June, 2023 & 1<sup>st</sup> July, 2023**

**Organising Unit: SKN Singad School of Business Management**

**IQAC cell activity No: 55**

**Number of Participants:**

**Teachers: Dr.Yatin Bokil (Dean)**

Dr.Shalaka Sakhrekar

Dr.Ganesh Yadav

Dr.Manoj Kulkarni

Prof. Mayuri Yadav

**Title of the activity: -- NATIONAL CONFERENCE (Online) CONFLUENCE 2023 on "Innovation Fusion: Blending Creativity and Strategy for Business Transformation"**

- Objectives of the activity:**
- 1) To provide a platform to the academicians, Research Scholars, Students and Industry Professionals from management to contribute unpublished and original research papers to stimulate an unveil new ideas to the management community.
  - 2) To inspire, educate, and ignite discussions on the powerful combination of creativity and strategy in driving innovation and propelling businesses towards unprecedented growth
  - 3) To bring together brilliant minds from diverse industries to explore the captivating realm of "Innovation Fusion: Blending Creativity and Strategy for Business Trans-formation."

**Nature of the Activity:** SKN Singad School of Business Management had NATIONAL CONFERENCE (Online) CONFLUENCE 2023 on "Innovation Fusion: Blending Creativity and Strategy for Business Transformation", on 30<sup>th</sup> June, 2023 & 1<sup>st</sup> July, 2023. The conference had feature esteemed thought leaders, who have successfully navigated the intricate intersection of creativity and strategy in their organizations. Engaging keynote speeches, peer paper presentation, had enabled

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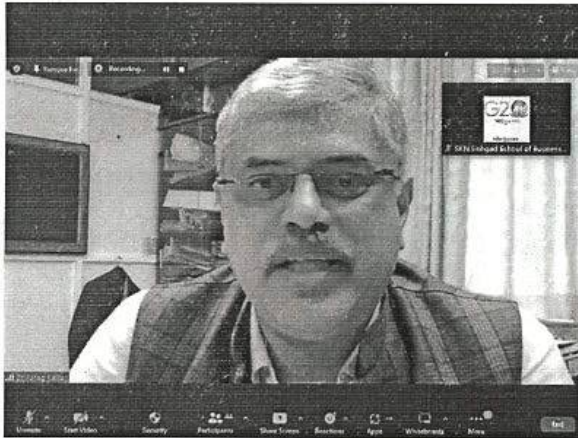
attendees with profound insights and actionable strategies to foster a culture of innovation. Papers accepted for the conference, will be published in the UGC Care List Journal.

Total Number of Authors: 110

Number of Research Papers: 54

- Outcomes of the activity: -**
- 1) Attendees had gained new knowledge.
  - 2) Researchers got the opportunity to publish their original research paper in UGC care list journal.

### Photos:

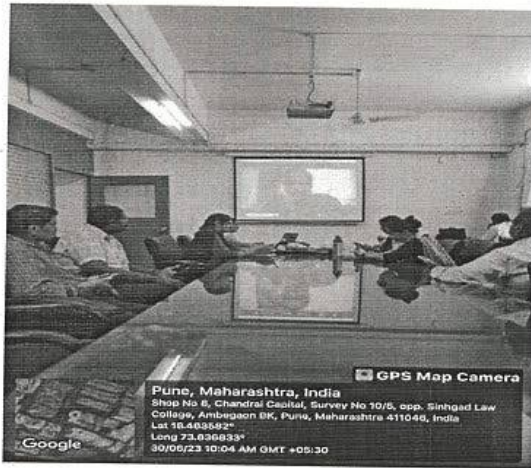


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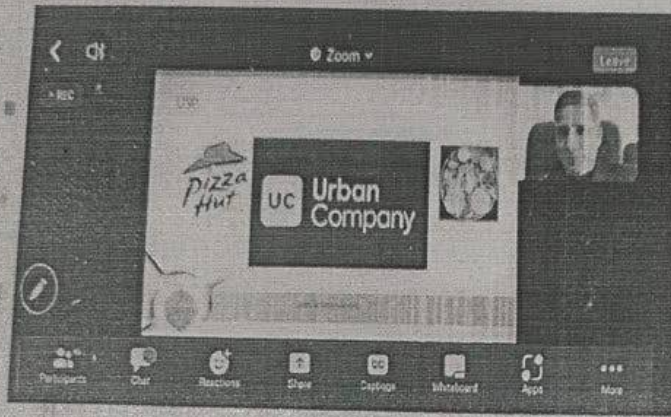


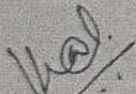


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Director  
Dr. Prachi Pargaonkar  
SKNSSBM



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SKN Singad School of Business Management, Ambegaon (Bk), Pune -411041

Notice

Date : 17/3/2023

All the registered students for Mutual Fund NISM Certification Module V 40 hrs. Workshop are hereby informed that session will be conducted as per below schedule online mode. Details of the schedule are as follows:

Speaker : Mr. Prashant Parit

Day ,Date & Time:

- Sunday, 19/3/2023, 10.00 a.m. to 4.00 P.M.
- Monday 20/3/2023, 10.00 a.m. to 4.00 P.M.
- Tuesday 21/3/2023, 10.00 a.m. to 4.00 P.M.
- Thursday 23/3/2023, 10.00 a.m. to 4.00 P.M.
- Friday 24/3/2023, 10.00 a.m. to 4.00 P.M.
- Saturday 25/3/2023 10.00 a.m. to 4.00 P.M.
- Tuesday 28/3/2023 10.00 a.m. to 2.00 P.M.

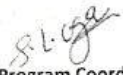
Join Zoom Meeting:

<https://us02wcb.zoom.us/j/83393018245?pwd=M3lVU3FBNmhGOGQwkyvY0dVbWprU1T09>

Meeting ID: 833 9301 8245

Passcode: 101183


Any query contact to Dr.Sadhana Ogale

  
Program Coordinator  
Dr.Sadhana Ogale



  
Director

Dr.Prachi Pargaonkar

  
S.K.N. Singad School of Business Management  
S. No. 10/1, Ambegaon (Bk), Pune - 411041

  
Director  
S.K.N. Singad School of Business Management  
S. No. 10/1, Ambegaon (Bk.), Pune - 411 041





SKN Singad School of Business Management, Ambegaon (Bk), Pune -411041

Notice

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Saturday 25/3/2023 10.00 a.m. to 4.00 P.M.  
Tuesday 28/3/2023 10.00 a.m. to 2.00 P.M.

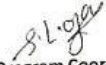
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Meeting ID: 833 9301 8245

Passcode: 101183

Any query contact to Dr.Sadhana Ogale

  
Program Coordinator  
Dr.Sadhana Ogale



  
Director

Dr.Prachi Pargaonkar

  
Director

S.K.N. Singad School of Business Management  
S. No. 1041, Ambegaon (Bk.), Pune - 411 041



SKN Singad School of Business Management, Ambegaon (Bk), Pune -411041

Report of Mutual Fund NISM Certification Module V Workshop

Academic Year : 2022-23

Day and Date:

Sunday, 19/3/2023

Monday 20/3/2023

Tuesday 21/3/2023

Thursday 23/3/2023

Friday 24/3/2023

Saturday 25/3/2023

Tuesday 28/3/2023

Organising Unit / Agency / Collaborating agency: S.K.N. Sinhgad School of Business Management and AMBITION LEARNING SOLUTIONS

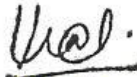
Number of Student Participants: 22 Teachers: 2

Title of the activity: -Mutual Fund NISM Certification Module V Workshop

Objectives of the activity: 1) To provide knowledge about Mutual Fund details  
2) Students should appear and clear for the NISM Module V examination

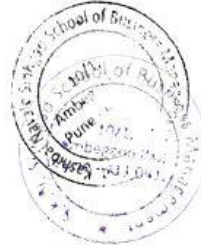
Nature of the Activity: Workshop of 40 Hrs.

Brief Report: NISM Certification Module V was coordinated by Dr. Sadhana Ogale along with Ms. Vaidehi Apte Assistant Manager of AMBITION LEARNING SOLUTIONS. This session was conducted online mode and contents delivered by Mr. Prashat Parit trainer and certified financial Planner of the AMBITION LEARNING SOLUTIONS. Opportunity given to the students to gain knowledge about Mutual Fund and become distributor by Giving Exam and generate ARN certificate. Study Material was provided by the organisers. Crash course and Mock test was conducted before appearing for final exam.



Director

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S. No. 10/1, Ambegaon (Bk.), Pune - 411 041



Following Contents covered during this training:

Chapter	Topic
1	Investment Landscape
2	Concept and Role of Mutual Fund
3	Legal Structure of Mutual Funds in India
4	Legal Regulatory Framework
5	Scheme Related Information
6	Fund Distribution and Channel Management Practices
7	Net Asset Value, Total Expense Ratio and Pricing of Units
8	Taxation
9	Investor Services
10	Risk, Return and Performance of Funds
11	Mutual Fund Scheme Performance
12	Mutual Fund Scheme Selection
13	Numericals
14	Additional Questions - 1
15	Additional Questions - 2

Outcomes of the activity: - 1) Students Learned details of Mutual Fund  
2) 16 Students appeared for final Exam of NISM

Problems if any:

1) network issue



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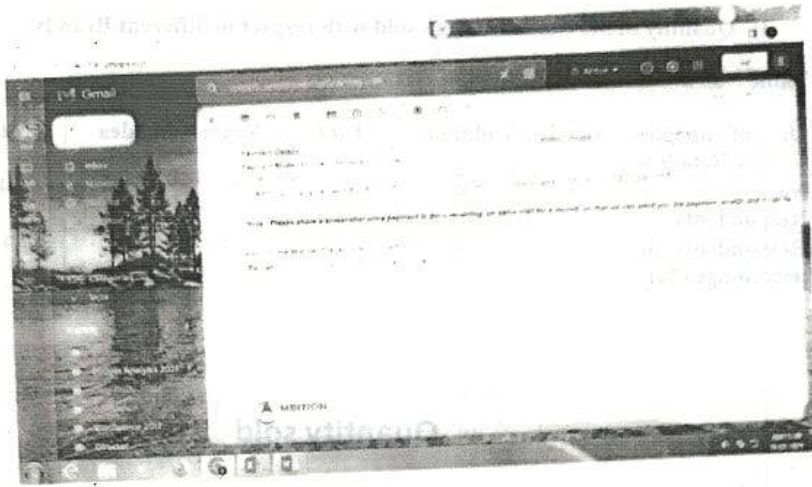
Director

S.K.N. Sinhgad School of Business Management  
S. No. 10/1, Ambegaon (Bk.), Pune - 411 041

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Director  
S.K.N. Sinhgad School of Business Management  
S. No. 10/1, Ambegaon (Bk.), Pune - 411 041



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No. of People Appeared for Certification Exam :

email-id	Candidate name	Contact Number
akshaynavgire10@gmail.com	Akshay Vitthal Navgire	9325990291
payalkharmale20@gmail.com	Payal Raosaheb Kharmale	7387831205
naveenkyerawar@gmail.com	Naveenkumar Shivaji Yerawar	9405640622
rjthakur482@gmail.com	Rajesh Vinodsingh Thakur	8177893899
sadhanaogale2@gmail.com	Sadhana Laxman Ogale	9594002306
sheettal.mmunot@gmail.com	Sheetal Rahul Sarnot	9405605804
rohitborade01@gmail.com	Rohit Ram Borade	9561965484
chavangs1409@gmail.com	Gaurav Sitaram Chavan	8605820502
sangrammulik21@gmail.com	Sangram Hanumant Mulik	7410575746
akashs9881@gmail.com	Akash Sangvikar Baliram	9881353772
sharvarighate22@gmail.com	Sharvari Ajay Ghate	8600080814



*Ual.*  
Director

*Ual.*

S.K.N. Sinhgad School of Business Management  
S. No. 10/1, Ambegaon (Bk.), Pune - 411 041

nishigandha.fyrjk22@sinhgad.edu	Nishigandha Ganpat Datar	7507483540
pratiklamkane8055@gmail.com	Pratik Anil Lamkane	9881436555
sadhu.kkpyg22@sinhgad.edu	SADHU GANESH SAGLE	7387446246
anambuskar777@gmail.com	Ashish Nandkishor Ambuskar	9405779468
simranahuja2800@gmail.com	Simran Vijay Ahuja	8788818080
mahesh2mane@gmail.com	Mahesh Babasaheb Mane	9579792940
radhasurve2000@gmail.com	Radha H. Surve	8767819650
aadarshpaliwal1432@gmail.com	Aadarsh Satish Paliwal	9373463121
yikepna@gmail.com	Yogita Jayendra Kadam	9370477943

Link Schedule :

Topic: NISM Batch WEB 046

Time: Mar 19, 2023 10:00 AM India

Every day, until Mar 24, 2023, 6 occurrence(s)

Mar 19, 2023 10:00 AM

Mar 20, 2023 10:00 AM

Mar 21, 2023 10:00 AM

Mar 23, 2023 10:00 AM

Mar 24, 2023 10:00 AM

Mar 25, 2023 10:00 AM

Please download and import the following iCalendar (.ics) files to your calendar system.

Daily:

<https://us02web.zoom.us/join/83393018245?pwd=M3lVU3FBbnhGOGQwKzYxODk5bW5lbnRlcj09>

Join Zoom Meeting

<http://us02web.zoom.us/j/83393018245?pwd=M3lVU3FBbnhGOGQwKzYxODk5bW5lbnRlcj09>



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Director

S.K.N. Sinhgad School of Business Management  
S. No. 10/1, Ambegaon (Bk.), Pune - 411 041





Meeting ID: 833 9301 8245

Passcode: 101183

Topic: NISM - Crash Course  
Time: Mar 24, 2023 04:00 PM India

Join Zoom Meeting

Meeting ID: 863 5628 7956  
Passcode: 790016

Please join the class at 4:00pm. This will help you for Clearing NISM Exam

Topic: NISM - Crash Course

Time: Mar 28, 2023 04:00 PM India

Dear Candidate

Tomorrow we have arranged an Orientation session for candidates whose exams are scheduled. Requesting all to join.

Topic: NISM Crash Course  
Time: Mar 28, 2023 04:00 PM India

Join Zoom Meeting

Meeting ID: 860 2226 6069  
Passcode: 287589



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Director  
S.K.N. Sinhgad School of Business Management  
S. No. 10/1, Ambegaon (Bk.), Pune - 411 041

No. of Students attended and registered

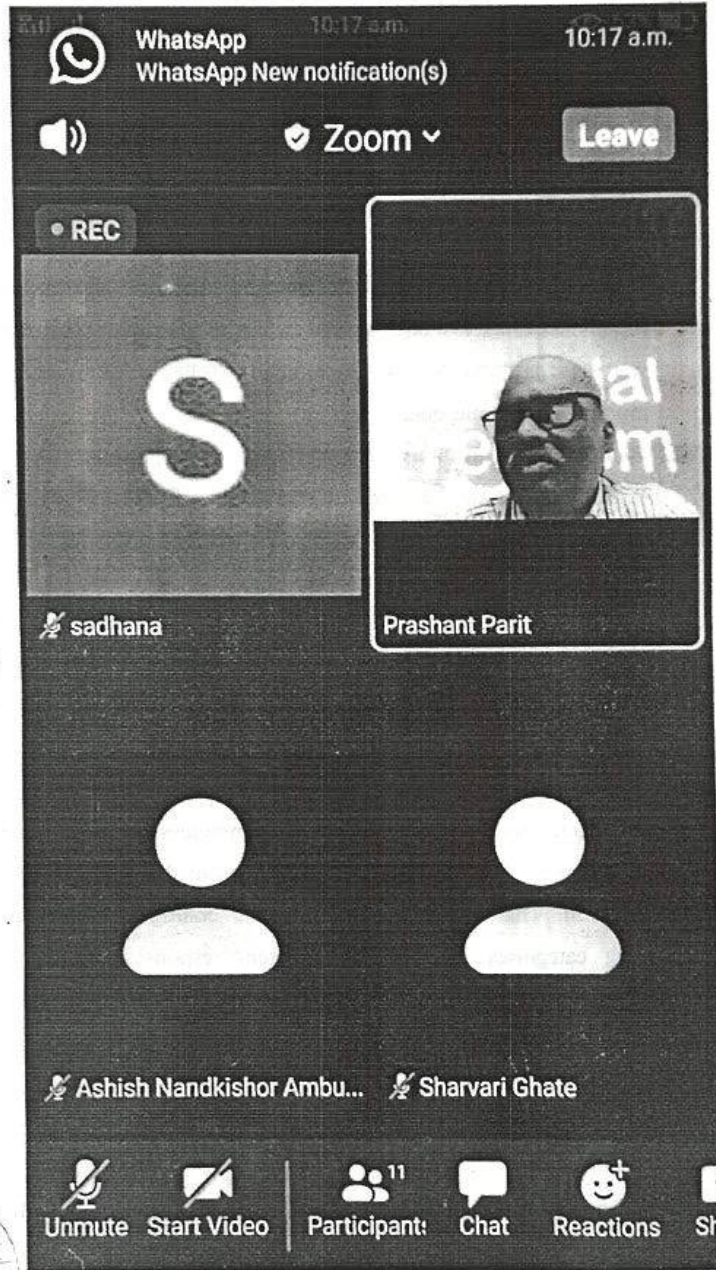
1. Akshay Vitthal Navgire
2. Vivek Keshavrao Gajbhiye
3. Payal Raosaheb Kharmale
4. Naveenkumar Shivaji Yerawar
5. Rajesh Vinodsingh Thakur
6. Sadhana Laxman Ogale
7. Sheetal Rahul Sarnot
8. Krushna Mahadeo Bade
9. Pradnya Kisan Mapari
10. Rohit Ram Borade
11. Gaurav Sitaram Chavan
12. Sangram Hanumant Mulik
13. Akash Baliram Sangvikar
14. Sharvari Ajay Ghate
15. Nishigandha Ganpat Datar
16. Pratik Anil Lamkane
17. Ayush HemantSahare
18. SADHU GANESH SAGLE
19. Ashish Nandkishor Ambuskar
20. Simran Vijay Ahuja
21. Mahesh Babasaheb Mane
22. Radha H .Surve
23. Aadarsh Satish Paliwal
24. Yogita Jayendra Kadam

Photos



Director *Wal*  
S.K.N. Sinhgad School of Business Management  
S. No. 10/4, Ambegaon (Bk.), Pune - 411 041



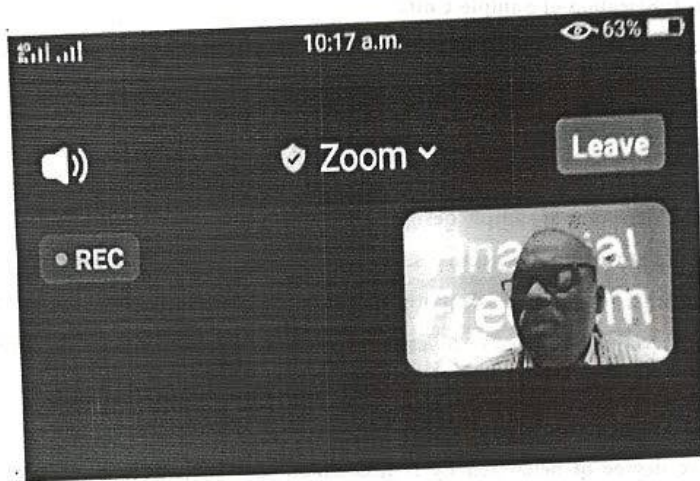


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Director

S.K.N. Sinhgad School of Business Management  
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## CHAPTER 1 - INVESTMENT LANDSCAPE


- LEARNING OBJECTIVES**
- Investors and their financial goals
  - Saving or investment
  - Different asset classes
  - Investment risks
  - Risk measures and management strategies
  - Behavioral biases in investment decisions
  - Risk profiling
  - Understanding asset allocation
  - Do-it-yourself v/s taking professional help



*Val.*  
 Director *Val.*  
 S.K.M. Sinhgad School of Business Management  
 S. No. 1071, Ambegaon (Bk.), Pune - 411 001



Close Participants (11)

- PP Prashant Parit
- A Adarsh Paliwal - sknssbm
- AS Akash Sangvikar
- AN Ashish Nandkishor Ambus...
- M Mr.Naveenkumar
-  Payal Kharmale
- Radha
- Rajeshsingh Vinodsingh Th...
- SG Sharvari Ghate
- Simran

Invite



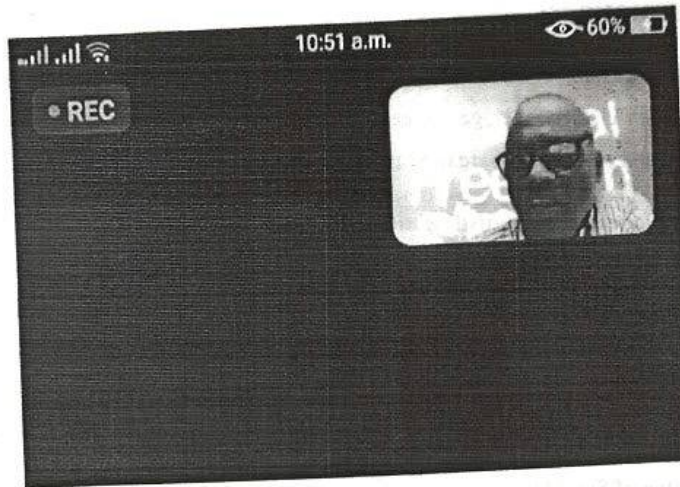
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Director

S.K.N. Sinhgad School of Business Management  
S. No. 10/1, Ambegaon (Bk.), Pune - 411 041

*Wal.*





## EFFECT OF INFLATION

- Goods and Services gradually becomes expensive (Monthly expenses will increase):

Today's Expenses	Rs. 25,000
05 Years later	Rs. 33,456
10 Years later	Rs. 44,771
15 Years later	Rs. 59,914
20 Years later	Rs. 80,178
25 Years later	Rs. 1,07,297
30 Years later	Rs. 1,43,587

Inflation @ 6%



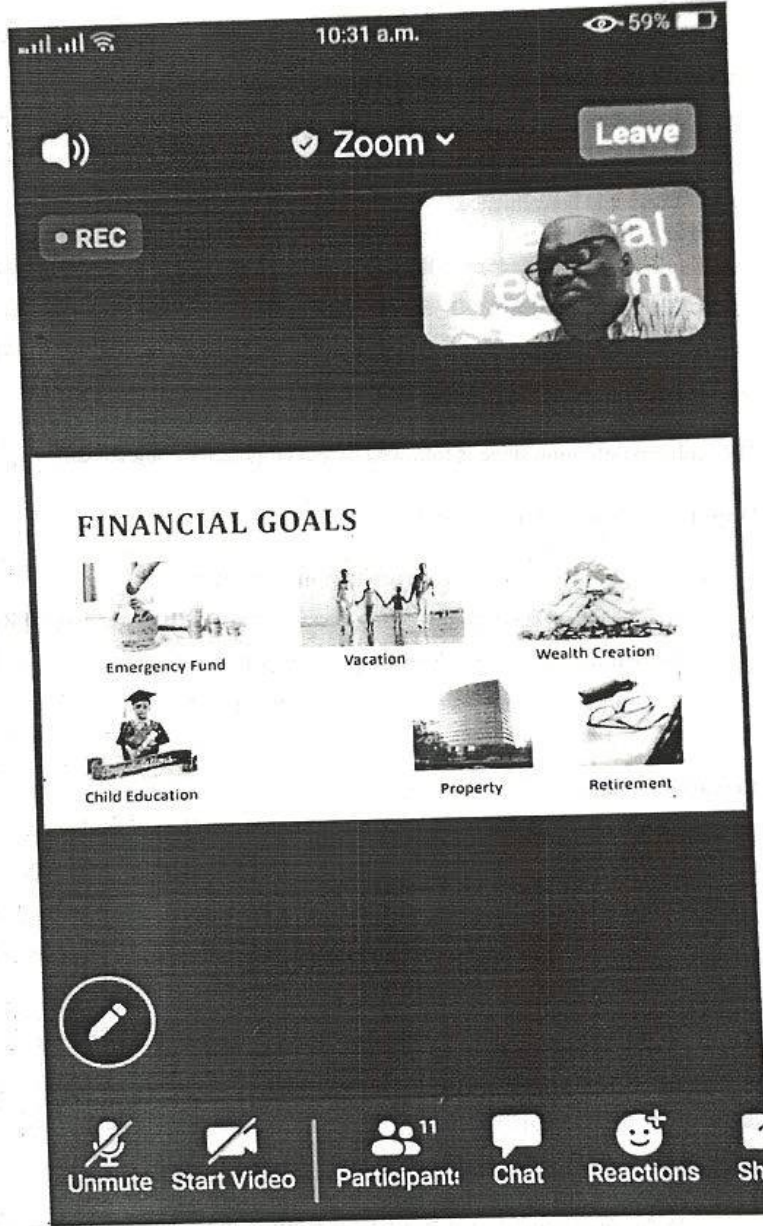
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S.K.N. Sinhgad School of Business Management  
S. No. 10/1, Ambegaon (B.K.), Pune - 411 041







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**Director**

S.K.N. Sinhgad School of Business Management  
 S. No. 11/4, Ambegaon (Bk.), Pune - 411 641

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11:01 a.m. 62%

NISM Arbitration Session Schedule - Faces

Zoom Leave

REC

HDFC	8.7%	Investment
1,994.00	10,000	Investment
2,023.00	8,750,000	Fund Value Today
n	no. of years	20.00

CAGR

$$FV = I \times (1+r)^n$$

$$FV/I = (1+r)^n$$

$$(FV/Inv)^{(1/n)} = 1+r$$

$$r = CAGR = (FV/Inv)^{(1/n)} - 1$$

1.21 FV / Inv =	875.00	10.00
0.73 (1/n) =	0.034483	0.03
1.15 (FV/Inv)^(1/n)	1.26	1.08
14.77% r = CAGR =	26.314%	8.26%

HDFC gave a CAGR of 26% over last 20 years

1,995	750,000	10,000
2,023.00	7,500,000	8,750,000
	10.00	
CAGR	8.26%	26%

Unmute Start Video Participant: 11 Chat Reactions Share

*S.O. Ogale*  
 Program Coordinator  
 Dr. Sadhana Ogale

*Prachi Pargaonkar*  
 Director  
 Dr. Prachi Pargaonkar  
 Director  
 S.K.N. Sinhgad School of Business Management  
 S. No. 107/L, Ambegaon (Bk.), Pune - 411 041



*Prachi Pargaonkar*  
 Director  
 S.K.N. Sinhgad School of Business Management  
 S. No. 107/L, Ambegaon (Bk.), Pune - 411 041





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Director  
S.Y.M. Sinhgad School of Business Management  
S. No. 10/1, Ambegaon (Bk.), Pune - 411 043





SKN Singad School of Business Management, Ambegaon (Bk), Pune -411041

**Report of Financial Modelling Workshop**

Academic Year : 2022-23

Day and Date:

15<sup>th</sup> June 2023 to 21<sup>st</sup> June 2023

Organising Unit / Agency / Collaborating agency: S.K.N. Sinhgad School of Business Management

Number of Student Participants: 28 Teachers: 4

Title of the activity: - Financial Modelling Workshop

Objectives of the activity: 1) To provide knowledge about Advance excel tools and functions

2) Students should able to prepare financial model for Business

Nature of the Activity: Workshop of 30 Hrs.

Brief Report:

Financial modeling is the process of creating a summary of a company's expenses and earnings in the form of a spreadsheet that can be used to calculate the impact of a future event or decision. Financial modeling is one of the most highly valued, but thinly understood, skills in financial analysis. The objective of financial modeling is to combine accounting, finance, and business metrics to create a forecast of a company's future results. A financial model is simply a spreadsheet which is usually built in Microsoft Excel, that forecasts a business's financial performance into the future. The forecast is typically based on the company's historical performance and assumptions about the future, and requires preparing an income statement, balance sheet, cash flow statement, and supporting schedules (known as a three-statement model). From there, more advanced types of models can be built such as discounted cash flow analysis (DCF model), leveraged buyout (LBO), mergers and acquisitions (M&A), and sensitivity analysis.

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Mr. Hrushikesh kale an analytical man with perfect blend on Finance and IT( BE, MBA, CFA, FRM) , Director of Techtoasters conducted financial modelling workshop for MBA-II year Finance students . Following models was discussed and prepared during the workshop:

1. Set up Showroom
2. Persistent Systems : Financial Model
3. Set up Transportation Model
4. Preparation of Model for Company

**Outcomes of the activity: -**

- 1) Students Learned details of Financial Model**
- 2) Students able to prepare financial model**

Program Coordinator  
Dr.Sadhana Ogale

Director  
Dr. Prachi Pargaonkar

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S.K.N.Sinhgad School of Business Management

### Financial Modeling Workshop

Duration : 30 hrs.

Date : 15<sup>th</sup> May 2023 to 21<sup>st</sup> June 2023

Mode: offline



**Mr.Hrushikesh kale**

Director of Techtoasters  
CFA, An analytical man with perfect blend  
on Finance and IT. BE, MBA, CFA, FRM

Program Coordinator  
Dr.Sadhana Ogale

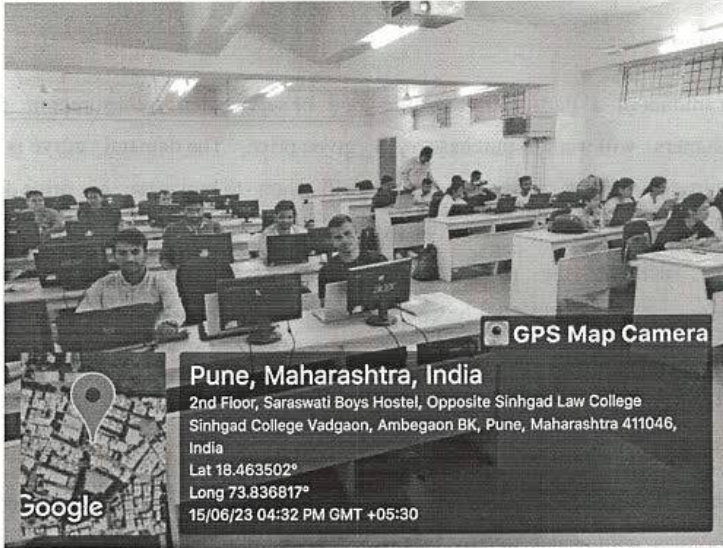
Director  
Dr.Prachi Pargaonkar

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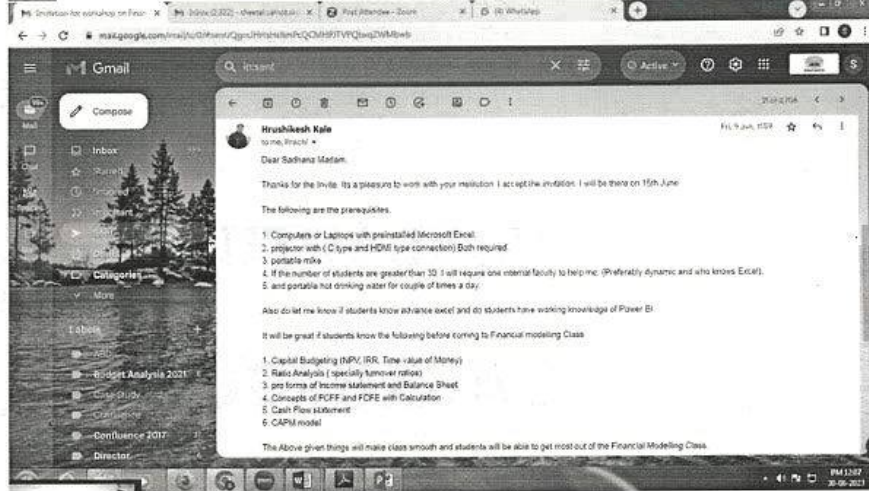
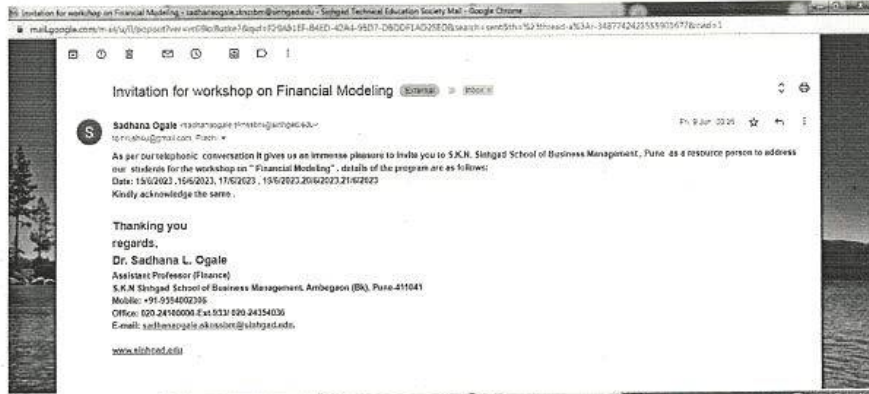




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Report On Guests Lecture:

**Topic:** Financial Literacy Workshop in Association with M/s Ambition Learning Solution

Day 1<sup>st</sup> Introduction to Mutual Funds.

**Spokes Person:** Mr. Mickey Gala Instructor & Sr. Mentor

Conducted On: 12<sup>th</sup> January 2023

The Guest Lecture Conducted Online Mode at SKNSSBM on the 12<sup>th</sup> January 2023. Resource Person- Mr. Mickey Gala Instructor & Sr. Mentor spoke on the topic- Financial Literacy Workshop in Association with M/s Ambition Learning Solution, Introduction to Mutual Funds. He made the session very interesting by involving trading concepts as easy as simple. He also explained the investment objectives like Taking control of your Financial Future, Equity Funds, Sector Funds, Tax Planning, Index Funds, Debt Funds, Balance Funds in details with their types of Loads. Later, he walked the students a series of slides that help them to identify the current scenario of Introduction of Mutual Funds. After that, he explained about Inflation and Fixed Deposit. Then our Director Dr. Prachi Pargaonkar madam encourage the students for their Involvement. The our Dean Mr. Yatin Bokil sir, Teaching staff and non teaching staff who have contributed to the success of this program. The session was very interactive and ended with many students requesting for much more session.

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SKN Singad School of Business Management, Ambegaon (Bk), Pune -411041

**Report on Workshop on IPR**

**Academic Year : 2021-22**

**Day and Date: 26/4/2023**

**Organising Unit / Agency / Collaborating agency: S.K.N. Sinhgad School of Business Management and IIC**

**Number of Student Participants: 136**

**Teachers: 05**

**Title of the activity: Expert Talk on Intellectual Property Rights & Patent & Design Filling**

**Objectives of the activity:**

- 1) To Create awareness about IPR
- 2) To create awareness about Patent & Design filling

**Nature of the Activity: Expert Talk**

**Brief Report:** On the occasion of celebration day of intellectual property on 26/4/2023 expert talk was organised . Mr. Pankanj Borkar , Dy. Controller of Patent & Designs interacted with students through online Mode and explore IPR area. Dr. D.P. Rane Conducted offline session in the college premises and express his views about IPR and explain process and discuss roll of IPR in start up. Program was coordinated by Dr.Sadhana Ogale , Dr. Roza Parashar , Prof. Pritam Chaudhary under guidance of Director Dr. Prachi Pargaonkar & Dean Dr.yatin Bokil.

**Outcomes of the activity: -**

- 1) Students and Faculty members know about different IPR types & process

- 2) Students and Faculty members understand filling process of Patent

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SINHGAD TECHNICAL EDUCATION SOCIETY'S  
S.K.N. SINHGAD SCHOOL OF BUSINESS MANAGEMENT

AMBEGAON, PUNE - 411041



**World Intellectual Day Celebration**  
**Expert Talk On Intellectual Property Right's**  
**And Patent And Design Filling**  
Resource person



Mr. Pankaj .P. Borkar  
Dy. Controller of Patents & Designs,  
IPO Mumbai / RGNIPM Nagpur



Dr. D.P. Rane  
Prof. SKNSSBM

Director

Event co-ordinator

Dr. Prachi Pargaonkar

Dr. Roza Parashar

Dr. Sadhana Ogale

Date: 26/04/2023

Venue: Seminar Hall

Time: 10:00 AM To 01:00 PM

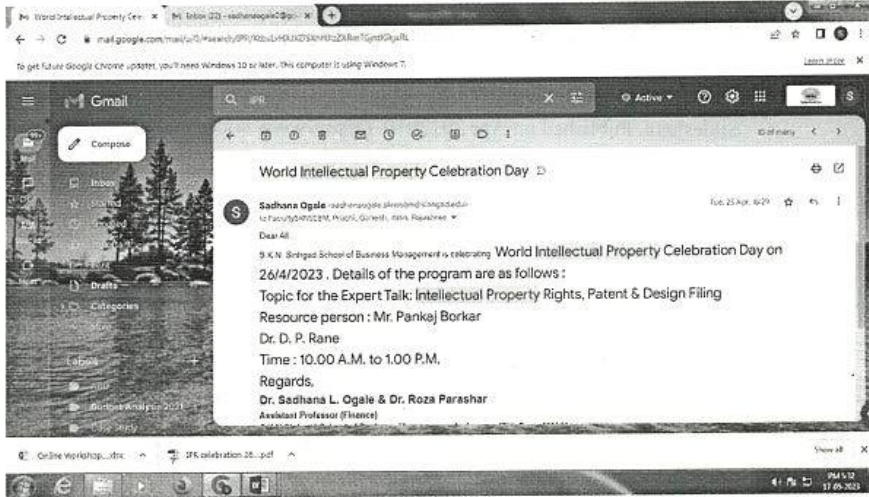
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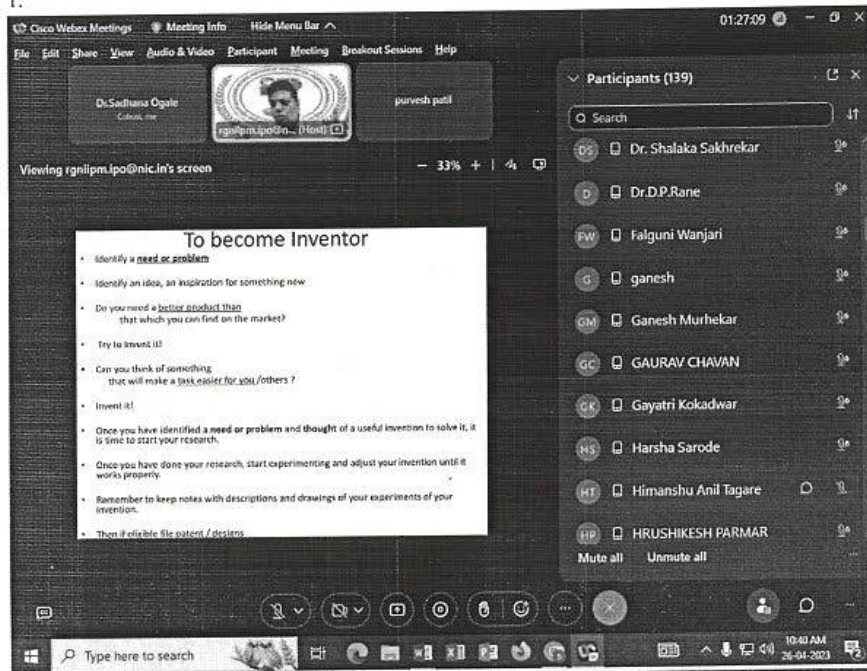






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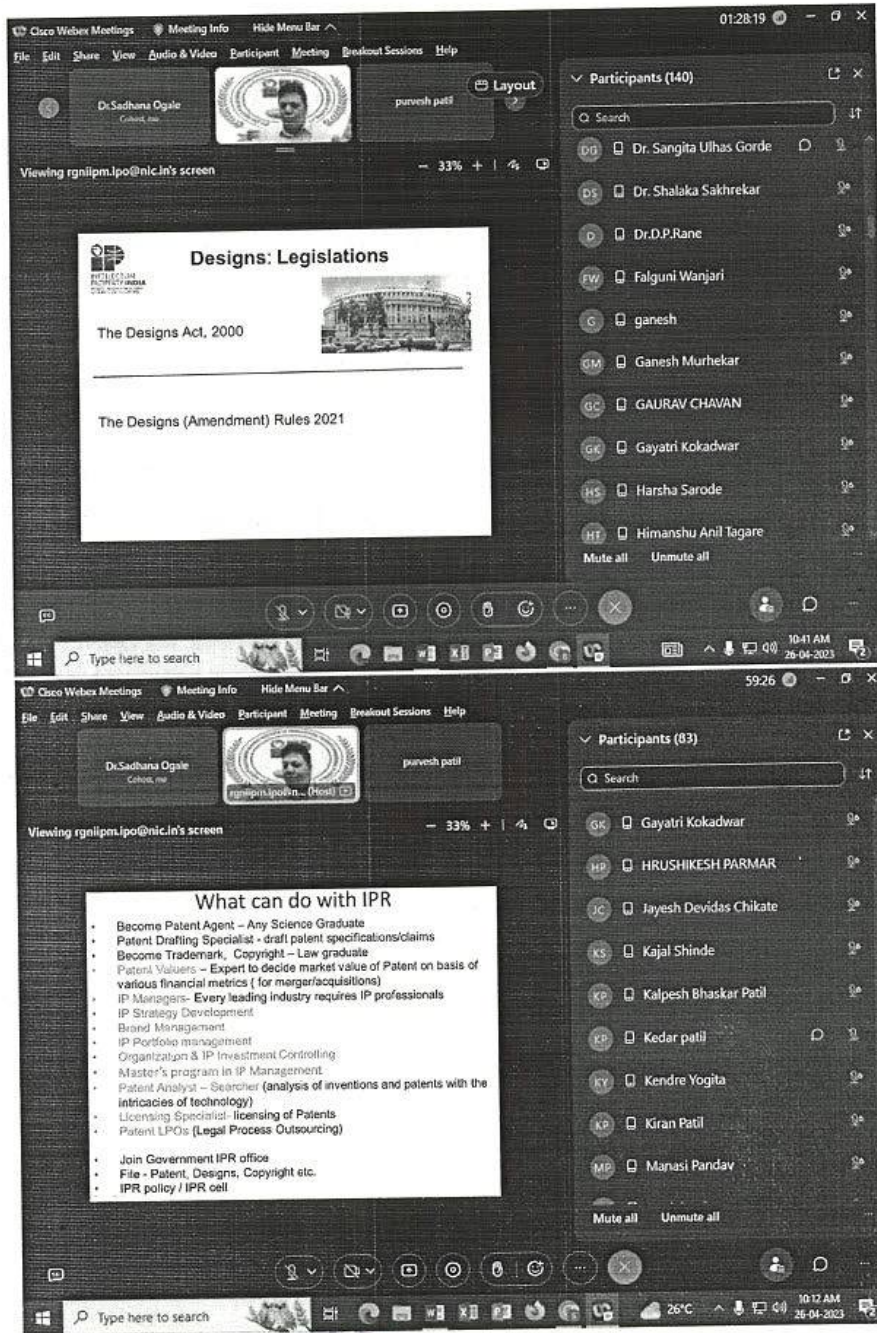




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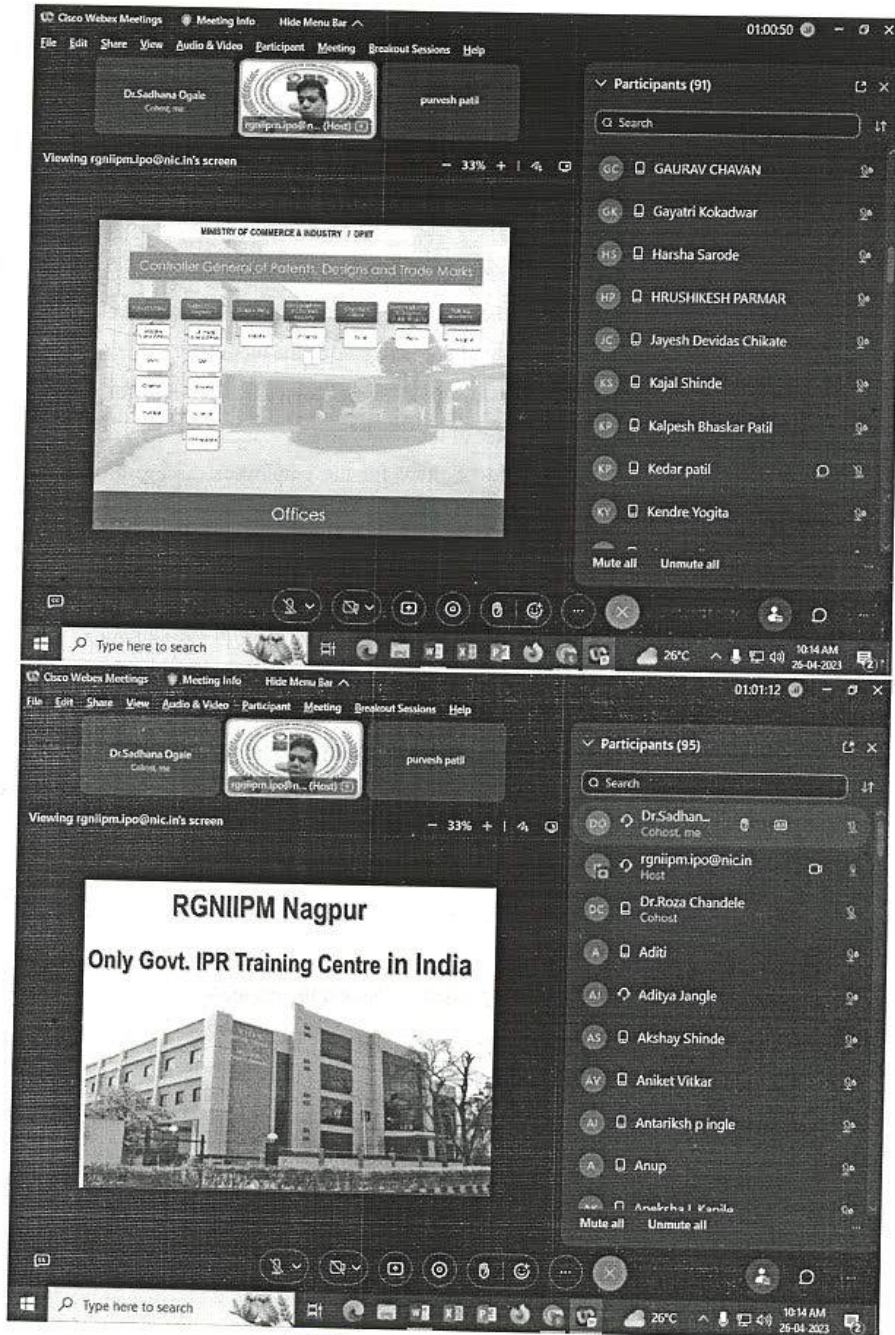


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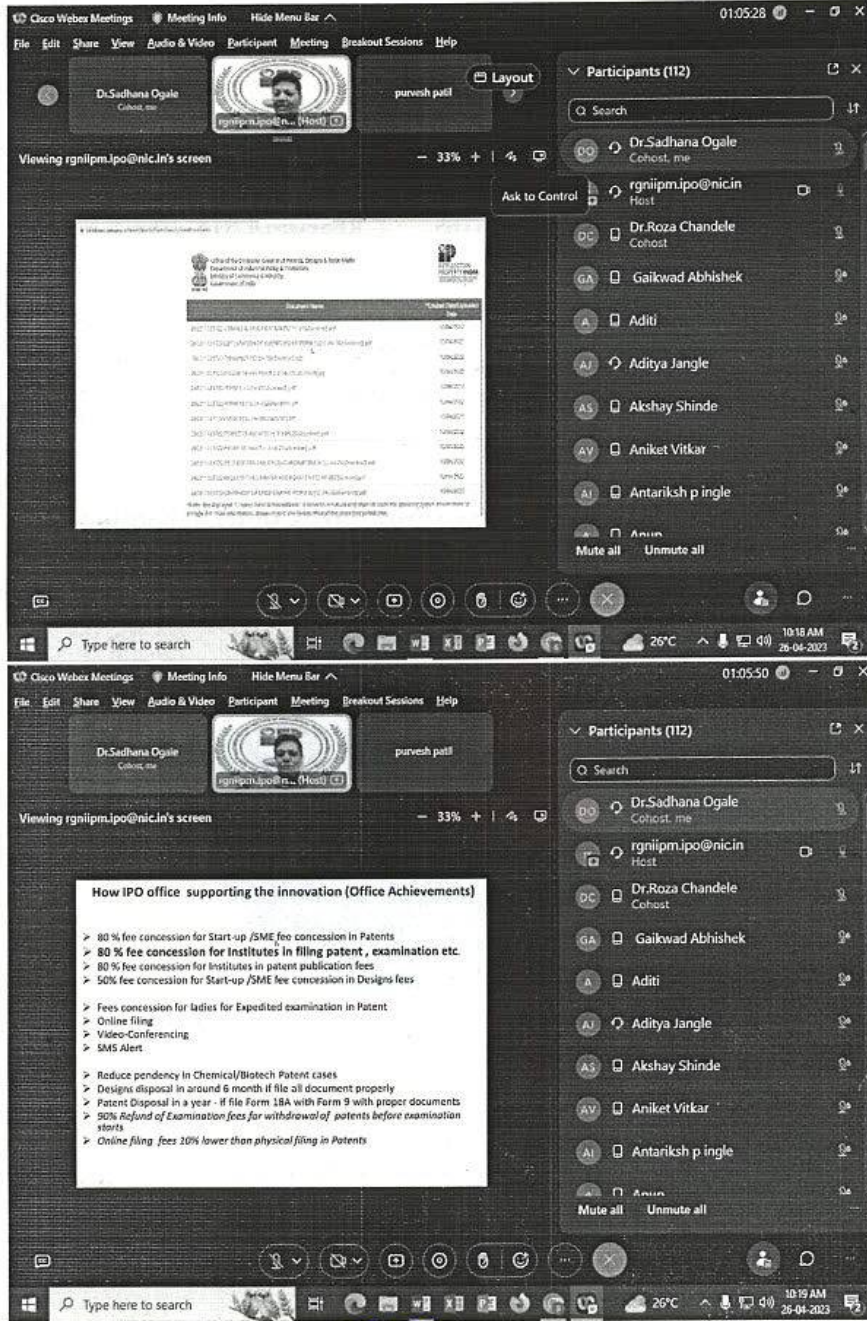
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Dr.Sadhana Ogale  
rignilpm.ip@nic.in (Host)

purvish patil

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Patent applications at the top 10 offices, 2020

Participants (113)

- ganesh
- Ganesh Murhekar
- GAURAV CHAVAN
- Gayatri Harsha Sarode
- Harsha Sarode
- Himanshu Anil Tagare
- HRUSHIKESH PARMAR
- Jayesh Devidas Chikate
- Kajal Shinde

Mute all Unmute all

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01:07:04

Dr.Sadhana Ogale  
rignilpm.ip@nic.in (Host)

purvish patil

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Share of Designs by Selected Countries (Approx.)

Participants (118)

- Ganesh
- ganesh
- Ganesh Murhekar
- GAURAV CHAVAN
- Gayatri Kokadwar
- Harsha Sarode
- Himanshu Anil Tagare
- HRUSHIKESH PARMAR
- Jayesh Devidas Chikate

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Dr.Sadhana Dgale purvesh patil

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### Background of Intellectual Property

```

graph TD
    Property --> Tangible["Tangible (Physical)"]
    Property --> Intangible["Intangible (not physical)"]
    Tangible --> Movable["Movable (e.g., Car)"]
    Tangible --> Immovable["Immovable (e.g., Building)"]
    Intangible --> IP["Intellectual Property"]
    Intangible --> Copyrights
    IP --> Patents["Patents, Designs, Trademarks, etc."]
  
```

Participants (119)

Search

- GM Ganesh Murhekar
- GC GAURAV CHAVAN
- GK Gayatri Kokadwar
- HS Harsha Sarode
- HT Himanshu Anil Tagare
- HP HRUSHIKESH PARMAR
- JC Jayesh Devidas Chikate
- KS Kajal Shinde
- KP Kalpesh Bhaskar Patil
- KD Kedar patil

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Dr.Sadhana Dgale purvesh patil

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### Intellectual Property (IP)

IP means,

**creative ideas and expressions**

**of the human mind (intellect)**

**that have commercial value.**

Participants (121)

Search

- GM Ganesh Murhekar
- GC GAURAV CHAVAN
- GK Gayatri Kokadwar
- HS Harsha Sarode
- HT Himanshu Anil Tagare
- HP HRUSHIKESH PARMAR
- JC Jayesh Devidas Chikate
- KS Kajal Shinde
- KP Kalpesh Bhaskar Patil
- KL Kalyani Labhade

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Dr. Snehalina Dogle Contact no. purvesh patil

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Patent	Design	Trademark	Geographical Indication	GI
<p>Must be manufactured product or process or article</p> <p>Patent is for technology</p> <p>Novel inventive industrial applications non-patentable for years</p>	<p>Design must be novel configuration of product which is applied to article or 3 D.</p> <p>Not beautiful the product</p> <p>To attract</p> <p>Novel is required for 10 years</p>	<p>Words, logo, slogan, sign</p> <p>To make legal brands to distinguish goods from others</p> <p>10 years &amp; it can be renewed every 10 years till any time</p>	<p>Words, signs, marks, drawings, artistic works, plant etc</p> <p>Life time of author who bears after death</p> <p>10 years &amp; it can be renewed every 10</p>	<p>Place names</p>

Participants (132)

Search

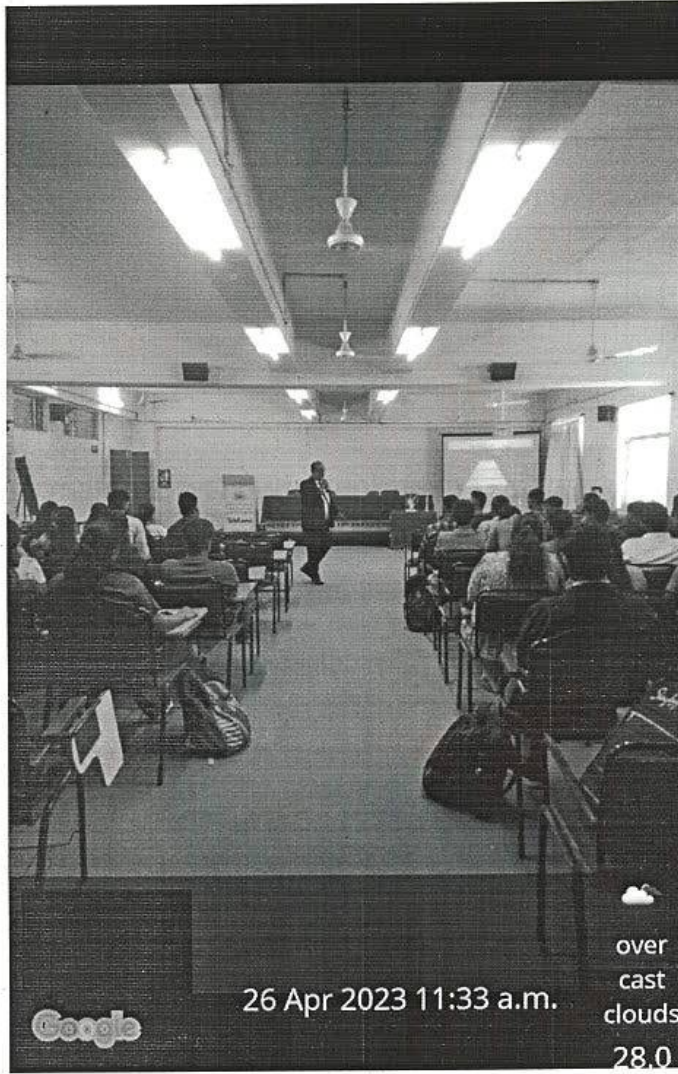
- FW Falguni Wanjari
- G Ganesh
- G ganesh
- GM Ganesh Murhekar
- GC GAURAV CHAVAN
- GK Gayatri Kokadwar
- HS Harsha Sarode
- HT Himanshu Anil Tagare
- Hr Hrushikesh Ingle
- HP HRUSHIKESH PARMAR

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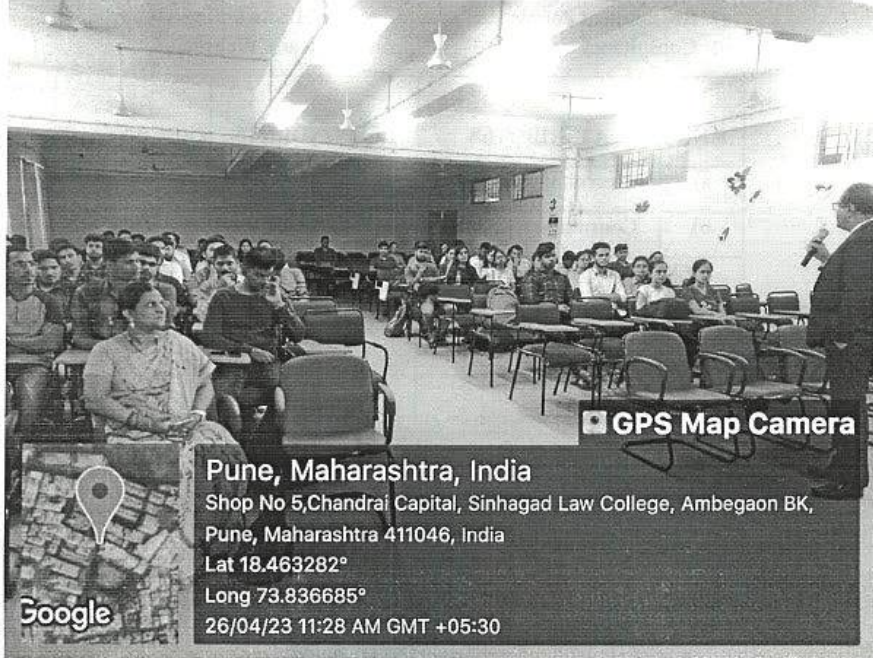


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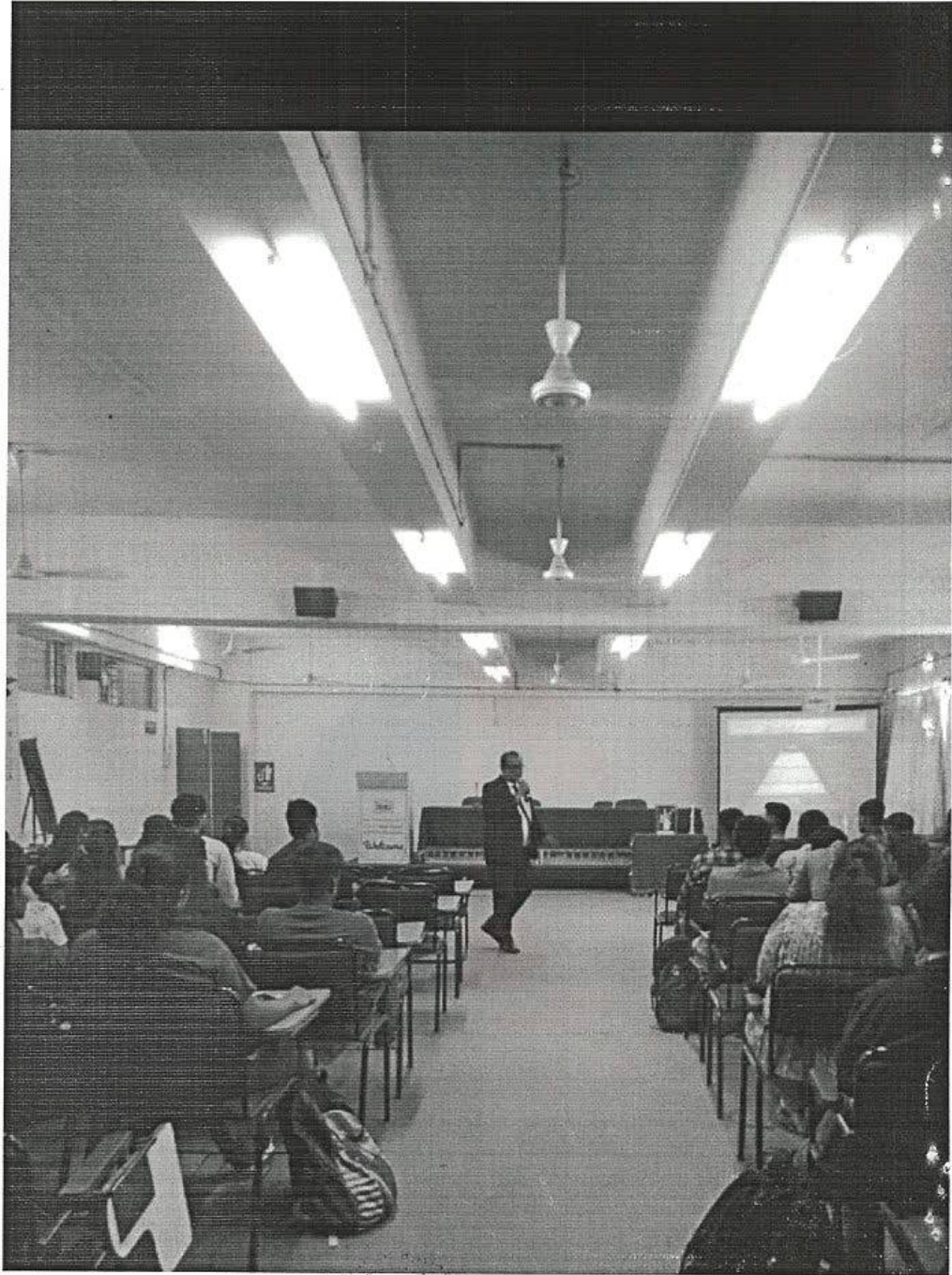


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<b>Sinhgad Technical Education Society's</b>	
<b>S.K.N. Sinhgad School of Business Management, Pune</b>	
<b>Name of the Training</b>	"RUBICON TRAINING " organized by CPC
<b>Objective</b>	Enhancing Placement skills
<b>Guest Speaker:</b>	Reetu Pasbola- 9359528878 Sangeeta R Samant- 8956766973 Sangram Bagade-9096510876 Amol Munje- 9665614272
<b>Date:</b>	27th March to 31 <sup>st</sup> March 2023
<b>Time</b>	9 am to 5.30pm
<b>Participants</b>	MBA I Students
<b>Online /Offline mode</b>	Offline
<b>Program coordinator:</b>	Dr.Roza Parashar, Prof.Niketa Patil, Mrs.Akshada Kumbhar
<b>Director :</b>	Dr.Prachi Pargaonkar – Director ,SKNSSBM

**Following are the topics covered in the Rubicon Training.**

- 1) Interview Skills ,Body Language, SWOT, Giving Self Introduction
- 2) Self-Improvement, Maintaining Relationship with colleagues
- 3) Confidence building, Group / Team Building
- 4) Personality Development
- 5) Presentation Skills
- 6) Building Objectives & Goals
- 7) Group Discussion
- 8) Business World & Business Plan Development
- 9) 9.Listening skills
- 10) Time Management

Different activities were conducted, Feedback and Answer part was conducted every day .All the training sessions were Interactive. Certificates were provided to students who participated.

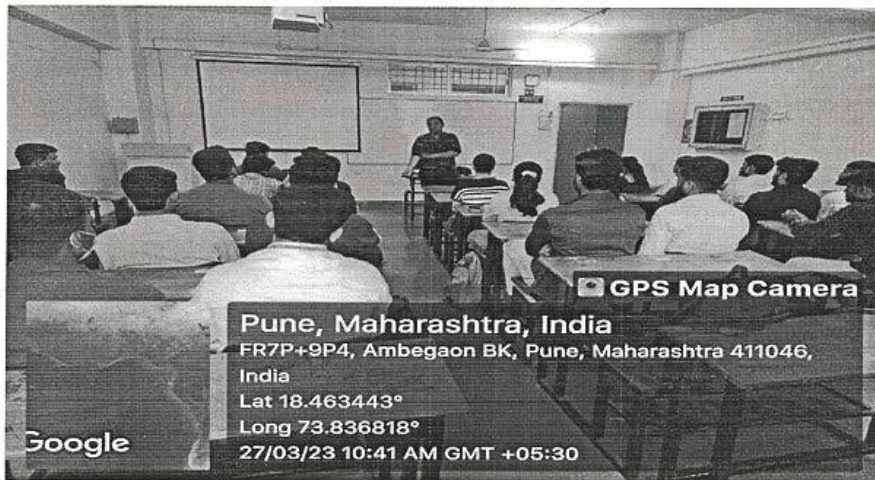
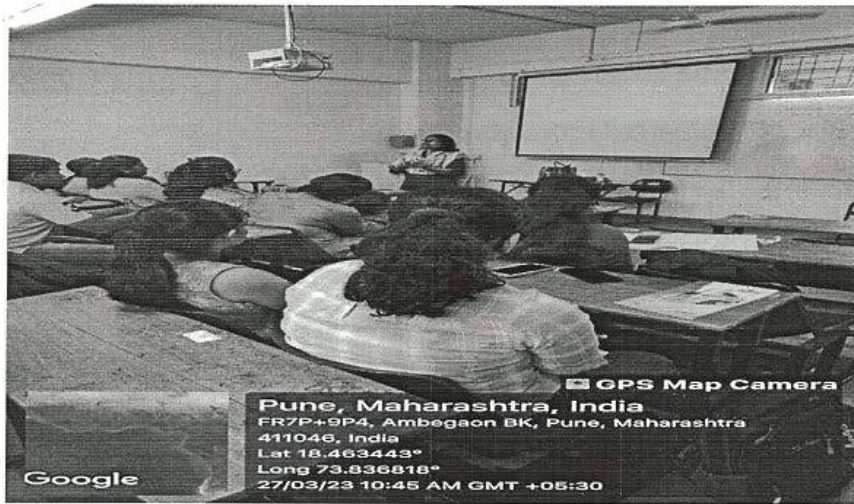
**Dr.Prachi Pargaonkar**

**Director**

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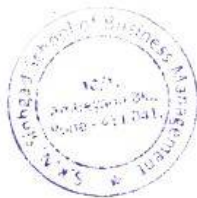


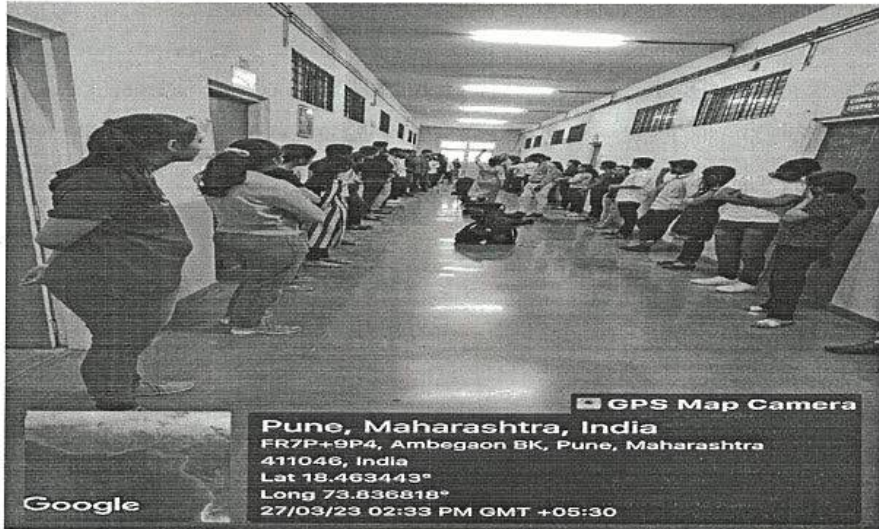
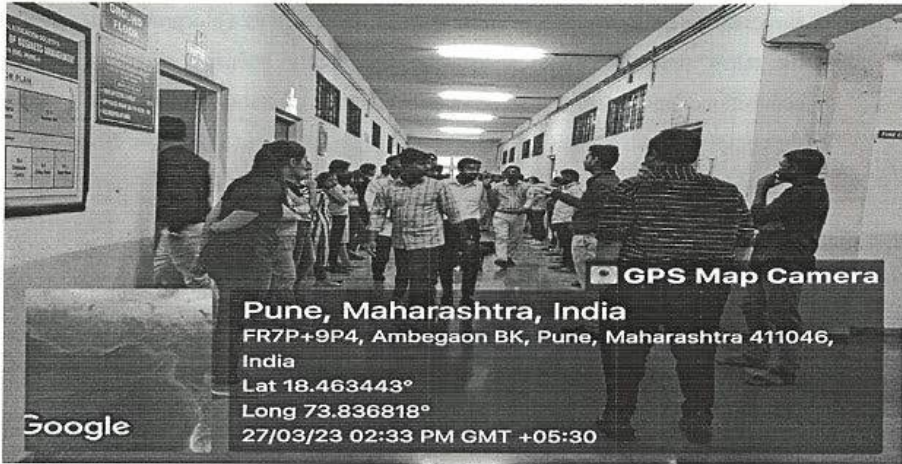
**DAY 1: 23<sup>rd</sup> March 2023 Photographs, Attendance and Feedback**



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Morning  
Block-I

Sahyad Technical Education Society's  
S.K.N. Sahyad School of Business Management Pune  
Date: 27 March 2023 Time: 9:30 pm to 5:30 pm  
MBA I Rollback Training - DAY 1

Sr. no	Name of student	Sign
1	Nishikandha Dalga	Nishikandha Dalga
2	ADITYA GADGE	ADITYA GADGE
3	Chetan Bhat	Chetan Bhat
4	Kamal Bhat	Kamal Bhat
5	Sakshi Malawade	Sakshi Malawade
6	Abhishek Nihal	Abhishek Nihal
7	Gilish Dhanade	Gilish Dhanade
8	Sarvesh C. Jadhav	Sarvesh C. Jadhav
9	Yash A. Kulkarni	Yash A. Kulkarni
10	Pratik D. Chavhan	Pratik D. Chavhan
11	Nimisha V. Subhant	Nimisha V. Subhant
12	Roshni S. Ghoshale	Roshni S. Ghoshale
13	Pranav D. Mandekar	Pranav D. Mandekar
14	Shitole Shubham	Shitole Shubham
15	Pratik D. Phare	Pratik D. Phare
16	Yash A. Kulkarni	Yash A. Kulkarni
17	Neelish P. Patil	Neelish P. Patil

Morning  
Block-II

Sahyad Technical Education Society's  
S.K.N. Sahyad School of Business Management Pune  
Date: 27 March 2023 Time: 9:30 pm to 5:30 pm  
MBA I Rollback Training - DAY 1

Sr. no	Name of student	Sign
1	Shreyash J. Bhat	Shreyash J. Bhat
2	Abhishek S. Chavan	Abhishek S. Chavan
3	Shreyash J. Bhat	Shreyash J. Bhat
4	Shreyash J. Bhat	Shreyash J. Bhat
5	Shreyash J. Bhat	Shreyash J. Bhat
6	Shreyash J. Bhat	Shreyash J. Bhat
7	Shreyash J. Bhat	Shreyash J. Bhat
8	Shreyash J. Bhat	Shreyash J. Bhat
9	Shreyash J. Bhat	Shreyash J. Bhat
10	Shreyash J. Bhat	Shreyash J. Bhat
11	Shreyash J. Bhat	Shreyash J. Bhat
12	Shreyash J. Bhat	Shreyash J. Bhat
13	Shreyash J. Bhat	Shreyash J. Bhat
14	Shreyash J. Bhat	Shreyash J. Bhat
15	Shreyash J. Bhat	Shreyash J. Bhat
16	Shreyash J. Bhat	Shreyash J. Bhat
17	Shreyash J. Bhat	Shreyash J. Bhat
18	Shreyash J. Bhat	Shreyash J. Bhat
19	Shreyash J. Bhat	Shreyash J. Bhat
20	Shreyash J. Bhat	Shreyash J. Bhat
21	Shreyash J. Bhat	Shreyash J. Bhat

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Morning  
Block - III

Sahajad Technical Education Society's  
S.K.N. Sahajad School of Business Management, Pune  
Date: 27 March 2023 Time: 9:30 pm to 5:30 pm  
MBA I Rubicon Training, DAY : 1

Sr.no	Name of Student	Sign	Gr
01	Aditi Pranita Prausir	<i>[Signature]</i>	E
02	Ankore Tejay	<i>[Signature]</i>	E
03	Urmila Shinde	<i>[Signature]</i>	E
04	Manika Yogita P.	<i>[Signature]</i>	F
05	Jashanti Prausir	<i>[Signature]</i>	D
06	Nayana Ghalit	<i>[Signature]</i>	D
07	Tanya Sward	<i>[Signature]</i>	D
08	Manali M. Badi	<i>[Signature]</i>	B
09	Aditi V. Shrinankar	<i>[Signature]</i>	B
10	Sanket M. Sushant	<i>[Signature]</i>	B
11	Pratikha E. Galikwad	<i>[Signature]</i>	E
12	Pratikha E. Galikwad	<i>[Signature]</i>	E
13	Pratikha E. Galikwad	<i>[Signature]</i>	E
14	Giddharth Havale	<i>[Signature]</i>	A
15	Katanshukh Wadhwa	<i>[Signature]</i>	A
16	Yashika	<i>[Signature]</i>	D

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Morning  
Block - II

Srikgad Technical Education Society's  
S.K.N. Srikgad School of Business Management, Pune  
Date: 27 March 2023 Time: 9:30 pm to 5:30 pm  
MBA I Rubricus Training, DAY: I

Sr. no.	Name of Student	Sign	Div.
053	Sanal Chughal (C)	Sanal	Div. E
054	Harsh Keshav (C)	Harsh	Div. E
055	Harsh Keshav (C)	Harsh	Div. E
056	Kishu Bhatnagar	Kishu	Div. E
057	Arjun Mishra (B)	Arjun	Div. B
058	Shubham V. Bhatnagar	Shubham	Div. E
059	Govind Manojan Nalavade (A)	Govind	Div. B
060	Adarsh Shetye (A)	Adarsh	Div. E
061	Adarsh Shetye (A)	Adarsh	Div. E
062	Adarsh Shetye (A)	Adarsh	Div. E
063	Adarsh Shetye (A)	Adarsh	Div. E
064	Kirti Bagare	Kirti	Div. E
065	Kalpani Ingle	Kalpani	Div. E
066	Sahil Mali	Sahil	Div. E
067	Arundhaji A. Patil	Arundhaji	Div. E
068	Shriyati A. Anandhade	Shriyati	Div. E
069	Pranav D. Kadam	Pranav	Div. E
070	Saikat A. Ghosh	Saikat	Div. E
071	Soutrabh S. Chavhan	Soutrabh	Div. A
072	Prithvi A. Patil	Prithvi	Div. A
073	Prithvi A. Patil	Prithvi	Div. A
074	Prithvi A. Patil	Prithvi	Div. A
075	Prithvi A. Patil	Prithvi	Div. A
076	Prithvi A. Patil	Prithvi	Div. A
077	Prithvi A. Patil	Prithvi	Div. A
078	Prithvi A. Patil	Prithvi	Div. A
079	Prithvi A. Patil	Prithvi	Div. A
080	Prithvi A. Patil	Prithvi	Div. A
081	Prithvi A. Patil	Prithvi	Div. A
082	Prithvi A. Patil	Prithvi	Div. A
083	Prithvi A. Patil	Prithvi	Div. A
084	Prithvi A. Patil	Prithvi	Div. A
085	Prithvi A. Patil	Prithvi	Div. A
086	Prithvi A. Patil	Prithvi	Div. A
087	Prithvi A. Patil	Prithvi	Div. A
088	Prithvi A. Patil	Prithvi	Div. A
089	Prithvi A. Patil	Prithvi	Div. A
090	Prithvi A. Patil	Prithvi	Div. A
091	Prithvi A. Patil	Prithvi	Div. A
092	Prithvi A. Patil	Prithvi	Div. A
093	Prithvi A. Patil	Prithvi	Div. A
094	Prithvi A. Patil	Prithvi	Div. A
095	Prithvi A. Patil	Prithvi	Div. A
096	Prithvi A. Patil	Prithvi	Div. A
097	Prithvi A. Patil	Prithvi	Div. A
098	Prithvi A. Patil	Prithvi	Div. A
099	Prithvi A. Patil	Prithvi	Div. A
100	Prithvi A. Patil	Prithvi	Div. A

After lunch  
Block - I

Srikgad Technical Education Society's  
S.K.N. Srikgad School of Business Management, Pune  
Date: 27 March 2023 Time: 9:30 pm to 5:30 pm  
MBA I Rubricus Training, DAY: I

Sr. no.	Name of Student	Sign
1	Sanjay C. Sutar	Sanjay
2	Nimisha V. Salani	Nimisha
3	Naksh S. Gaurav	Naksh
4	Naksh S. Gaurav	Naksh
5	Naksh S. Gaurav	Naksh
6	Naksh S. Gaurav	Naksh
7	Naksh S. Gaurav	Naksh
8	Naksh S. Gaurav	Naksh
9	Naksh S. Gaurav	Naksh
10	Naksh S. Gaurav	Naksh
11	Naksh S. Gaurav	Naksh
12	Naksh S. Gaurav	Naksh
13	Naksh S. Gaurav	Naksh
14	Naksh S. Gaurav	Naksh
15	Naksh S. Gaurav	Naksh
16	Naksh S. Gaurav	Naksh

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After lunch  
Block - III

Sinhgad Technical Education Society's  
S.K.N. Sinhgad School of Business Management, Pune  
Date: 22 March 2023 Time: 9:30 pm to 5:30 pm  
MBA I Rubicon Training, DAY : 1

Sl. no	Name of Student	Sign	Grade
1	Arjun Jagdish Inghole	[Signature]	B
2	Arjun Sunil Inghole	[Signature]	C
3	Arjun Jansare	[Signature]	E
4	Arjun Jansare	[Signature]	E
5	Arjun Jansare	[Signature]	E
6	Arjun Jansare	[Signature]	E
7	Arjun Jansare	[Signature]	E
8	Arjun Jansare	[Signature]	E
9	Arjun Jansare	[Signature]	E
10	Arjun Jansare	[Signature]	E
11	Arjun Jansare	[Signature]	E

After lunch  
Block - III

Sinhgad Technical Education Society's  
S.K.N. Sinhgad School of Business Management, Pune  
Date: 23 March 2023 Time: 9:30 pm to 5:30 pm  
MBA I Rubicon Training, DAY : 1

Sl. no	Name of Student	Sign	Grade
11	Santosh Sanjay Chavhan	[Signature]	Div - A
12	Arjun Jansare	[Signature]	Div - C
13	Arjun Jansare	[Signature]	Div - C
14	Arjun Jansare	[Signature]	Div - C
15	Arjun Jansare	[Signature]	Div - C
16	Arjun Jansare	[Signature]	Div - C
17	Arjun Jansare	[Signature]	Div - C
18	Arjun Jansare	[Signature]	Div - C
19	Arjun Jansare	[Signature]	Div - C
20	Arjun Jansare	[Signature]	Div - C
21	Arjun Jansare	[Signature]	Div - C
22	Arjun Jansare	[Signature]	Div - C
23	Arjun Jansare	[Signature]	Div - C
24	Arjun Jansare	[Signature]	Div - C
25	Arjun Jansare	[Signature]	Div - C
26	Arjun Jansare	[Signature]	Div - C
27	Arjun Jansare	[Signature]	Div - C
28	Arjun Jansare	[Signature]	Div - C
29	Arjun Jansare	[Signature]	Div - C
30	Arjun Jansare	[Signature]	Div - C

PRACHI GIRISH  
PARGAONKAR

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PARGAONKAR  
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After Lunch  
Block

Sinhgad Technical Education Society's  
S.K.N. Sinhgad School of Business Management, Pune  
Date: 29.07.2023 March 2023 Time: 9.30 pm to 5.30 pm  
MBA I Rubicon Training, DAY 1

Sr. no	Name of Student	Sign
1	Harshada Bhatnagar	Harshada
E-53	Anshu Kish P. Tale	Anshu
D-58	Amruta Navaneeth. Srinivas	Amruta
D-04	Deepak A. Patange	Deepak
E-23	Shubh P. Sonolikar	Shubh
D-57	Prachi S. Shinde	Prachi
D-01	Mukta K. Korgar	Mukta
E-27	Mansi Prachi K.	Mansi
E-26	Bhacata Subhakar S.	Bhacata
16	Ashish Ambekar	Ashish
D-18	Ashika S. Sutar	Ashika
E-43	Mansi Pandav	Mansi
E-41	Ataru Wanjari	Ataru
E-48	Mahini Patil	Mahini
E-85	Pratikha Prasadkar	Pratikha
D-52	Sanket S. Dewanganer	Sanket

Sinhgad Technical Education Society's  
S.K.N. Sinhgad School of Business Management, Pune  
Student Feedback Form about session

Name of the Guest Speaker and Topic: Rubicon Sangeeta Ram.

(Rate following parameters on a scale of 1 to 5 where 1 is minimum and 5 is maximum)

Parameter	1-Min	2	3	4	5-Max
Contents					✓
Usefulness of session					✓
Relevance to management studies					✓

Name of Student (Optional): Dewanganer Sanket MBA, SEM: II

What did you learn from this session?  
\_\_\_\_\_

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Sinhgad Technical Education Society's  
**S.K.N. Sinhgad School of Business Management, Pune**  
**Student Feedback Form about session**

Name of the Guest Speaker and Topic: Sangeeta Mam

(Rate following parameters on a scale of 1 to 5 where 1 is minimum and 5 is maximum)

Parameter	1-Min	2	3	4	5-Max
Contents					✓
Usefulness of session					✓
Relevance to management studies					✓

Name of Student (Optional): \_\_\_\_\_ MBA,SEM: \_\_\_\_\_

What did you learn from this session? This session is very useful to a grow soft skills.

Sinhgad Technical Education Society's  
**S.K.N. Sinhgad School of Business Management, Pune**  
**Student Feedback Form about session**

Name of the Guest Speaker and Topic: Sangram Bagde

(Rate following parameters on a scale of 1 to 5 where 1 is minimum and 5 is maximum)

Parameter	1-Min	2	3	4	5-Max
Contents					✓
Usefulness of session					✓
Relevance to management studies					✓

Name of Student (Optional): \_\_\_\_\_ MBA,SEM: \_\_\_\_\_

What did you learn from this session? presentation skills

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Sinhgad Technical Education Society's  
S.K.N. Sinhgad School of Business Management, Pune

**Student Feedback Form about session**

Name of the Guest Speaker and Topic: Rechu Paisale  
(Rate following parameters on a scale of 1 to 5 where 1 is minimum and 5 is maximum)

Parameter	1-Min	2	3	4	5-Max
Contents					✓
Usefulness of session					✓
Relevance to management studies					✓

Name of Student (Optional): Ganesh Muthewar MBA, SEM: II

What did you learn from this session? Important of Goals and objective, Team work and team build

Sinhgad Technical Education Society's  
S.K.N. Sinhgad School of Business Management, Pune

**Student Feedback Form about session**

Name of the Guest Speaker and Topic: Ritu Mam, Topics- Rubicon Training  
(Rate following parameters on a scale of 1 to 5 where 1 is minimum and 5 is maximum)

Parameter	1-Min	2	3	4	5-Max
Contents					✓
Usefulness of session					✓
Relevance to management studies					✓

Name of Student (Optional): Bani Komal Sanjay MBA, SEM: MBA-1<sup>st</sup> Sem

What did you learn from this session? How to develop a life skill which is useful for placement, job and whole life.

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Sinhgad Technical Education Society's  
S.K.N. Sinhgad School of Business Management, Pune

**Student Feedback Form about session**

Name of the Guest Speaker and Topic: life skill training

(Rate following parameters on a scale of 1 to 5 where 1 is minimum and 5 is maximum)

Parameter	1-Min	2	3	4	5-Max
Contents					✓
Usefulness of session					✓
Relevance to management studies					✓

Name of Student (Optional): PRATIK LAMKANE MBA.SEM: I year

What did you learn from this session? good communication skill.

Sinhgad Technical Education Society's  
S.K.N. Sinhgad School of Business Management, Pune

**Student Feedback Form about session**

Name of the Guest Speaker and Topic: Ritu Mam - Rubicon Training Programme.

(Rate following parameters on a scale of 1 to 5 where 1 is minimum and 5 is maximum)

Parameter	1-Min	2	3	4	5-Max
Contents					✓
Usefulness of session					✓
Relevance to management studies					✓

Name of Student (Optional): Patil Chetana Chhotu MBA.SEM: MBA-I<sup>st</sup> sem

What did you learn from this session? How to develop life skills which is useful for the placement or job.

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Sinhgad Technical Education Society's  
**S.K.N. Sinhgad School of Business Management, Pune**  
**Student Feedback Form about session**

Name of the Guest Speaker and Topic: Reetu Pasole  
 (Rate following parameters on a scale of 1 to 5 where 1 is minimum and 5 is maximum)

Parameter	1-Min	2	3	4	5-Max
Contents					✓
Usefulness of session					✓
Relevance to management studies					✓

Name of Student (Optional): Dhruvraj Shinde MBA, SEM: II

What did you learn from this session?  
About team work & team building

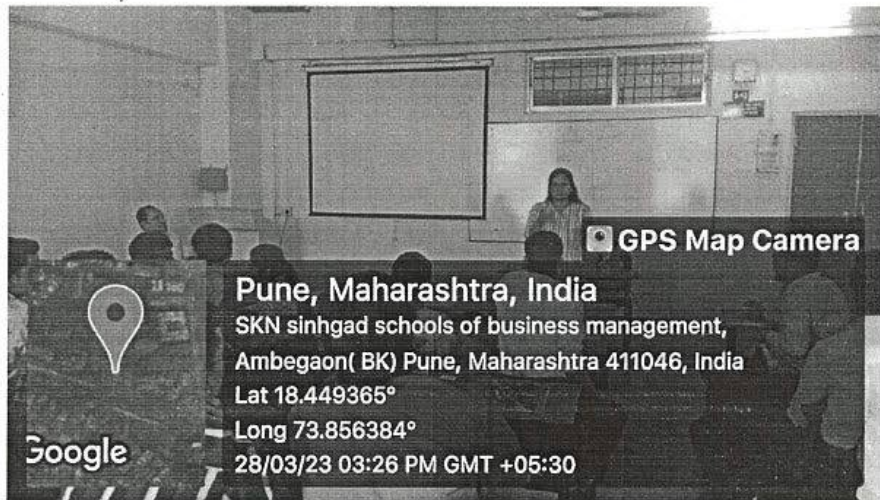
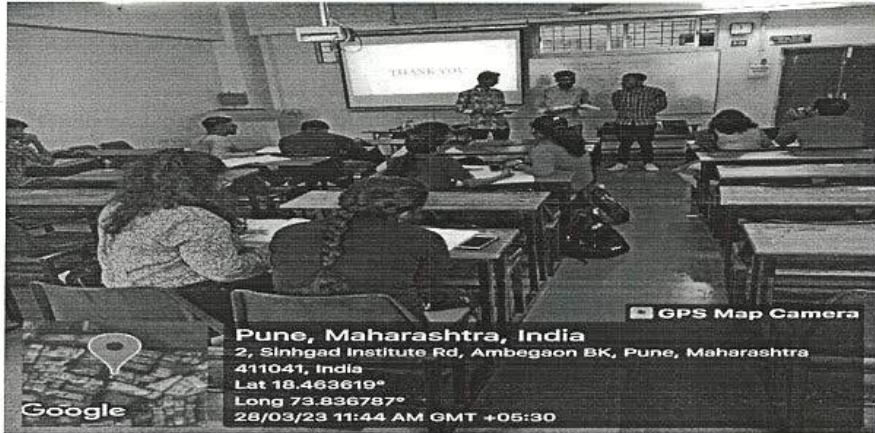
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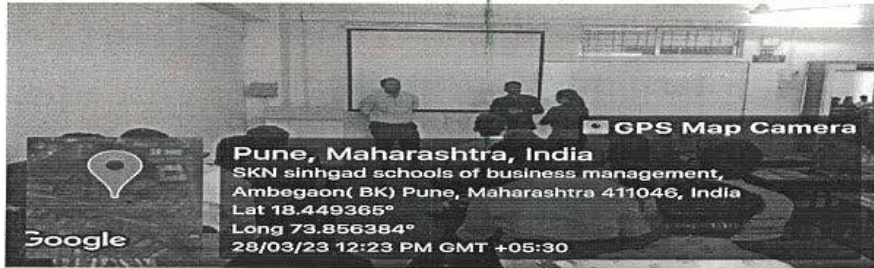


**Day 2 : 28 / 03 2023 Photographs, Attendance and Feedback**



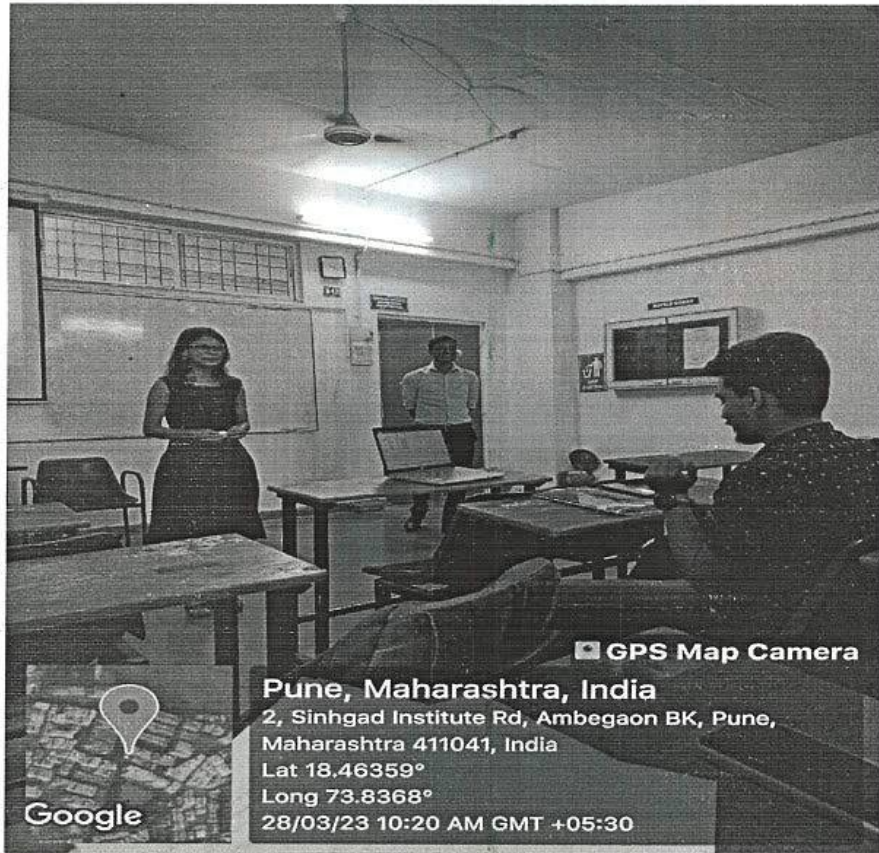
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Date: 2023.08.08 12:38:24 +05'30'





**Pune, Maharashtra, India**  
SKN sinhgad schools of business management,  
Ambegaon( BK) Pune, Maharashtra 411046, India  
Lat 18.449365°  
Long 73.856384°  
28/03/23 12:23 PM GMT +05:30

GPS Map Camera



**Pune, Maharashtra, India**  
2, Sinhgad Institute Rd, Ambegaon BK, Pune,  
Maharashtra 411041, India  
Lat 18.46359°  
Long 73.8368°  
28/03/23 10:20 AM GMT +05:30

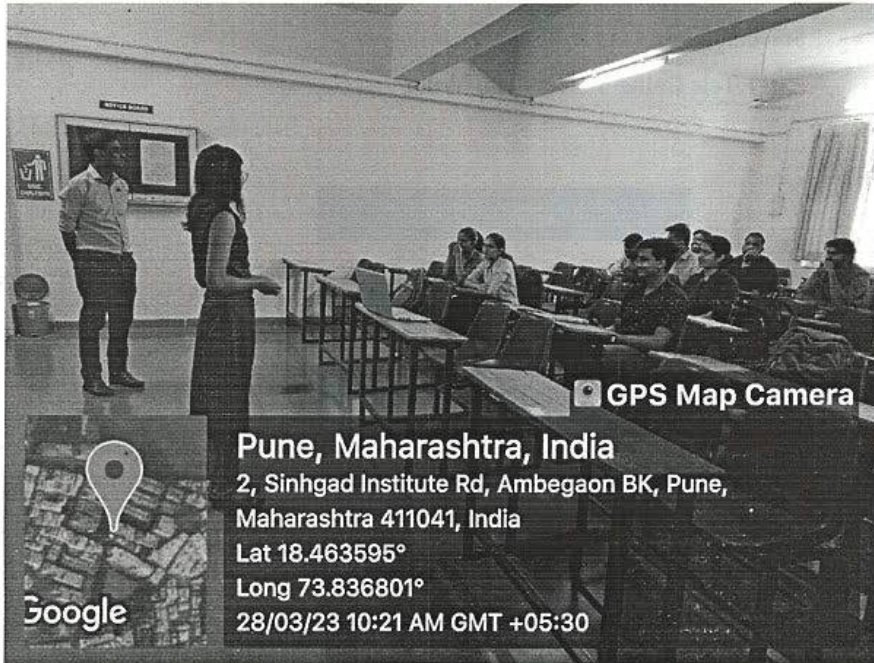
GPS Map Camera

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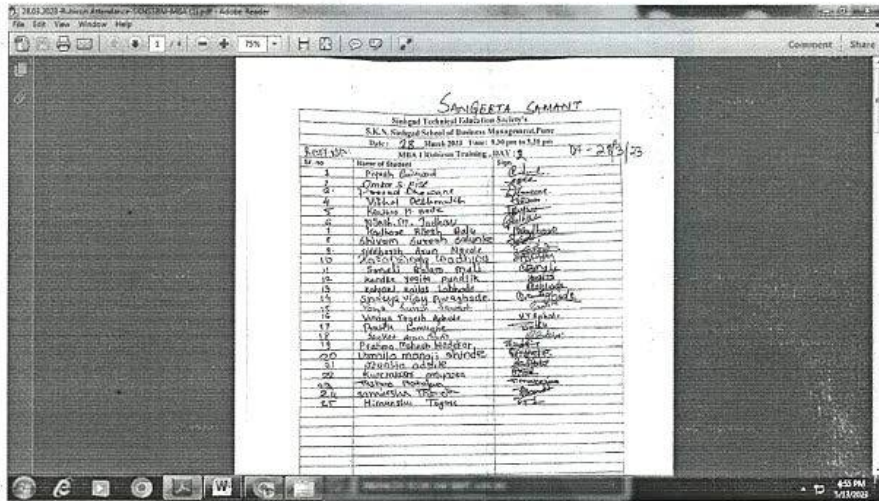




GPS Map Camera



Pune, Maharashtra, India  
 2, Sinhgad Institute Rd, Ambegaon BK, Pune,  
 Maharashtra 411041, India  
 Lat 18.463595°  
 Long 73.836801°  
 28/03/23 10:21 AM GMT +05:30



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 Date: 2023.08.08 12:39:03 +05'30'







28-08-2023 Rubicon Attendance: S.K.N.SEM MBA (1) pdf - Adobe Reader

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28-08-2023

Sinhgad Technical Education Society's  
S.K.N. Sinhgad School of Business Management, Pune  
Date: 28-08-2023, 12:39:41 PM

MBA - 1 Student Feedback Form

Sl. No	Name of Student	Roll No.	Grade
1	Aditya A. Ambekar	2801	A
2	Aditya C. Ambekar	2802	A
3	Aditya D. Ambekar	2803	A
4	Aditya E. Ambekar	2804	A
5	Aditya F. Ambekar	2805	A
6	Aditya G. Ambekar	2806	A
7	Aditya H. Ambekar	2807	A
8	Aditya I. Ambekar	2808	A
9	Aditya J. Ambekar	2809	A
10	Aditya K. Ambekar	2810	A
11	Aditya L. Ambekar	2811	A
12	Aditya M. Ambekar	2812	A
13	Aditya N. Ambekar	2813	A
14	Aditya O. Ambekar	2814	A
15	Aditya P. Ambekar	2815	A
16	Aditya Q. Ambekar	2816	A
17	Aditya R. Ambekar	2817	A

4:56 PM 8/13/2023

28-08-2023 Rubicon Feedback: S.K.N.SEM MBA (1) pdf - Adobe Reader

Scanned with OKEN Scanner

28-08-2023

Sinhgad Technical Education Society's  
S.K.N. Sinhgad School of Business Management, Pune  
Student Feedback Form about session

Name of the Guest Speaker and Topic: Ms. Anmol Sis. Rubicon

(Rate following parameters on a scale of 1 to 5 where 1 is minimum and 5 is maximum)

Parameter	1-Min	2	3	4	5-Max
Contents					✓
Usefulness of session					✓
Relevance to management studies					✓

Name of Student (Optional): Fulgani Wargaoi MBA, SEM: III - I, II

What did you learn from this session?

4:56 PM 8/13/2023

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28.03.2023

Sinhgad Technical Education Society's  
S.K.N. Sinhgad School of Business Management, Pune

Student Feedback Form about session

Name of the Guest Speaker and Topic: Amol sir

(Rate following parameters on a scale of 1 to 5 where 1 is minimum and 5 is maximum)

Parameter	1-Min	2	3	4	5-Max
Contents					✓
Usefulness of session					✓
Relevance to management studies					✓

Name of Student (Optional): Amanjhar Gokhale MBA SEM: 1<sup>st</sup> year 2<sup>nd</sup> sem

What did you learn from this session?  
New ideas

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28-03-2023

Sinhgad Technical Education Society's  
S.K.N. Sinhgad School of Business Management, Pune

Student Feedback Form about session

Name of the Guest Speaker and Topic: Reetu Ma'am

(Rate following parameters on a scale of 1 to 5 where 1 is minimum and 5 is maximum)

Parameter	1-Min	2	3	4	5-Max
Contents					✓
Usefulness of session					✓
Relevance to management studies					✓

Name of Student (Optional): Mrunali Shinde MBA SEM: I

What did you learn from this session?  
Presentation skills, techniques. I learned how to present effective presentation, group activity and I learned how quick action, listening skills, concentration, how you one should focus on their particular goal even when one is facing problems obstacles.

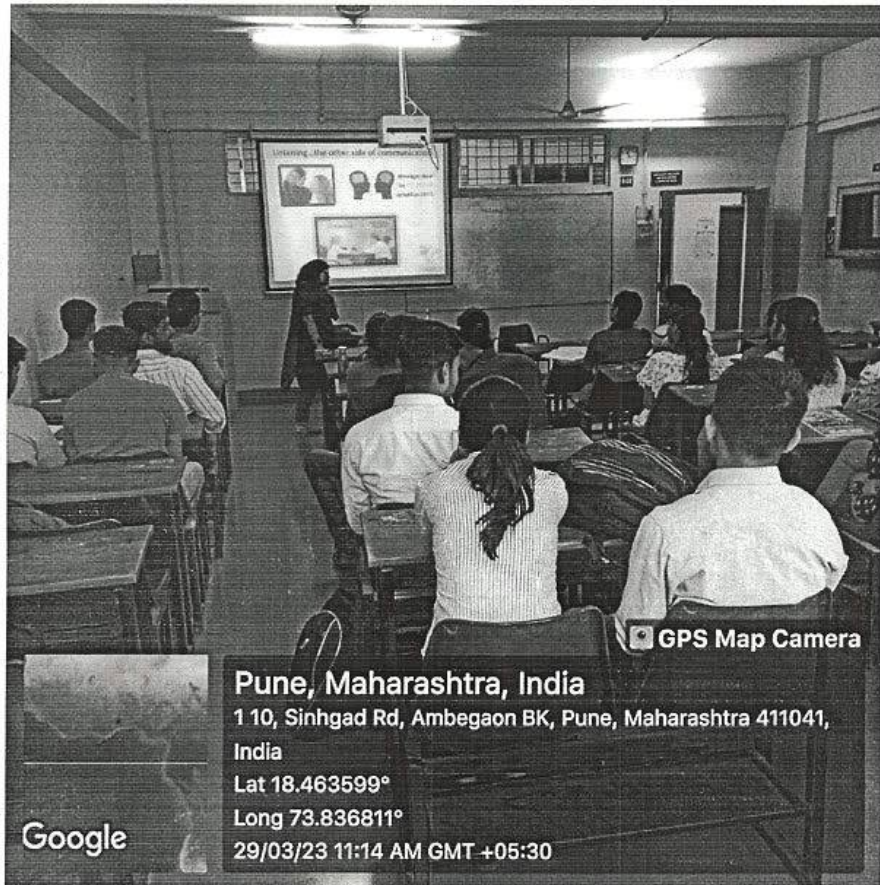
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**Day 3 : 29/03/2023 Photographs, Attendance and Feedback**



**Pune, Maharashtra, India**

1 10, Sinhgad Rd, Ambegaon BK, Pune, Maharashtra 411041,  
India

Lat 18.463599°

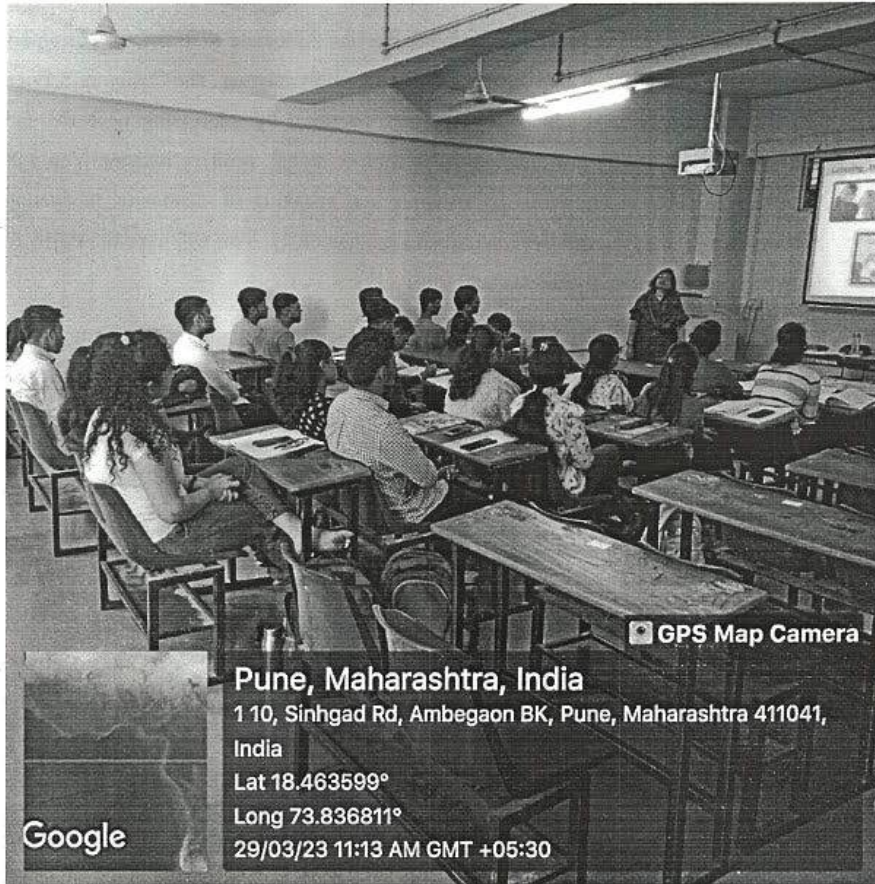
Long 73.836811°

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**PARGAONKAR**

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Date: 2023.08.08 12:40:19  
+05'30'





GPS Map Camera

Pune, Maharashtra, India

1 10, Sinhgad Rd, Ambegaon BK, Pune, Maharashtra 411041, India

Lat 18.463599°

Long 73.836811°

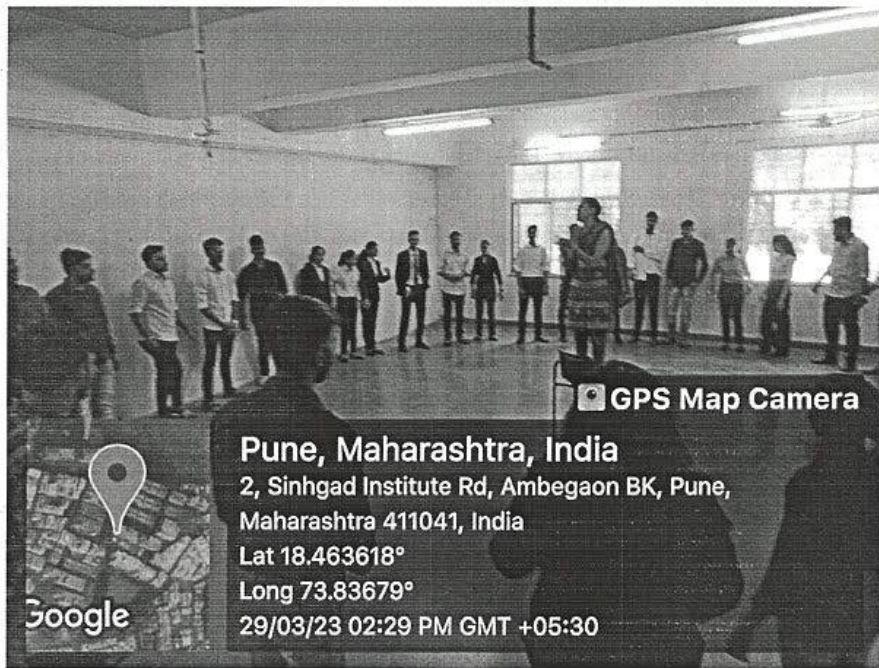
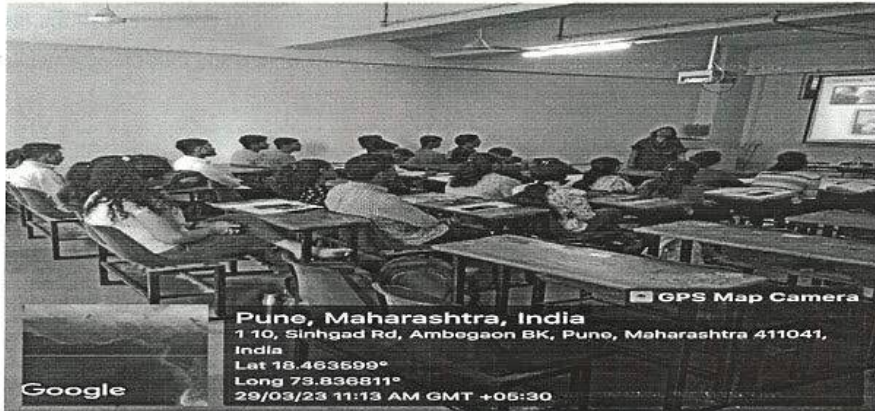
29/03/23 11:13 AM GMT +05:30

Google

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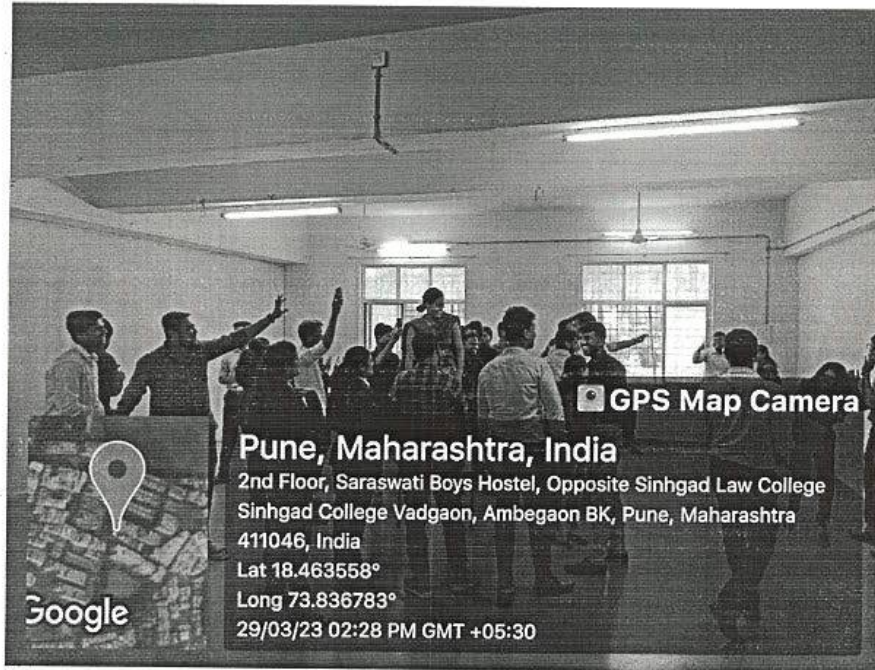


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Date: 2023.08.08 12:41:19 +05'30'



Amal Pawar - Mktg Conv

Shri Chhatrapati Education Society's  
S.N. National School of Business Management, Pune  
Date: 20th March 2023 Time: 10:00 am to 12:00 pm  
MKTG National Training, DAY 1

Sl. No.	Name of Student	Roll No.	Grade
1	D. S. Shrivastava	1001	B
2	D. S. Shrivastava	1002	B
3	D. S. Shrivastava	1003	B
4	D. S. Shrivastava	1004	B
5	D. S. Shrivastava	1005	B
6	D. S. Shrivastava	1006	B
7	D. S. Shrivastava	1007	B
8	D. S. Shrivastava	1008	B
9	D. S. Shrivastava	1009	B
10	D. S. Shrivastava	1010	B
11	D. S. Shrivastava	1011	B
12	D. S. Shrivastava	1012	B
13	D. S. Shrivastava	1013	B
14	D. S. Shrivastava	1014	B
15	D. S. Shrivastava	1015	B
16	D. S. Shrivastava	1016	B
17	D. S. Shrivastava	1017	B
18	D. S. Shrivastava	1018	B
19	D. S. Shrivastava	1019	B
20	D. S. Shrivastava	1020	B

Amal Pawar - Mktg Conv

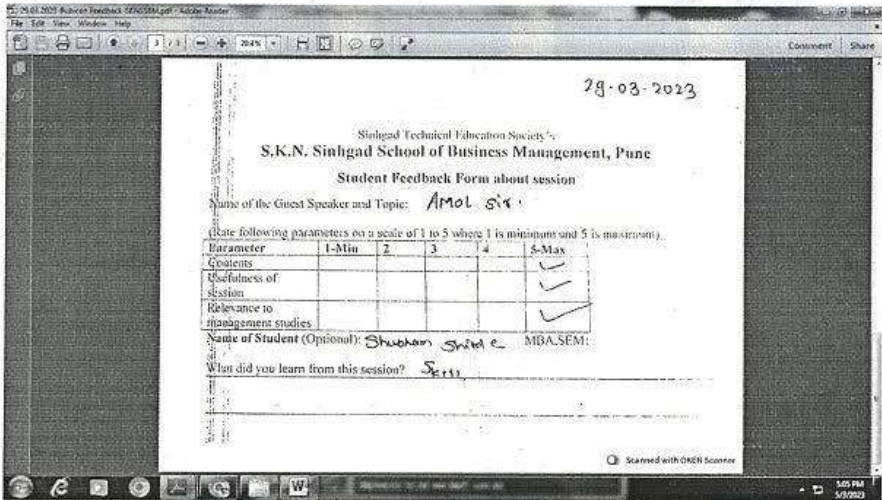
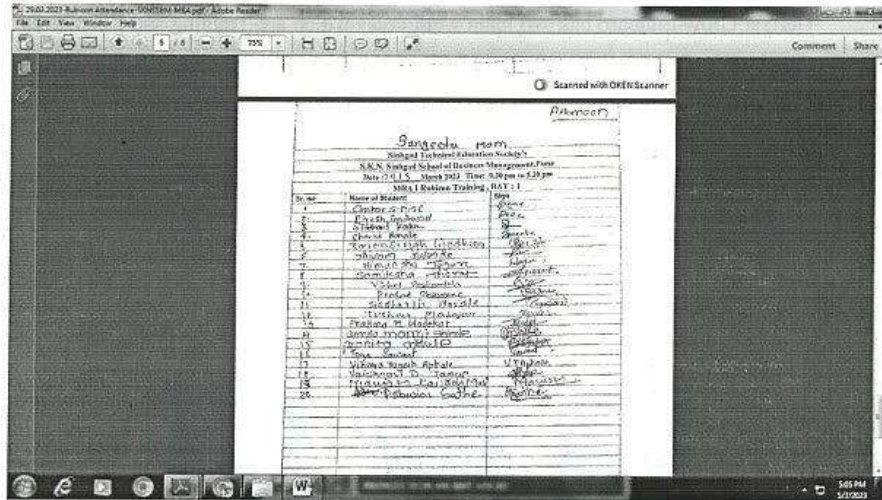
Shri Chhatrapati Education Society's  
S.N. National School of Business Management, Pune  
Date: 20th March 2023 Time: 10:00 am to 12:00 pm  
MKTG National Training, DAY 1

Sl. No.	Name of Student	Roll No.	Grade
1	D. S. Shrivastava	1001	B
2	D. S. Shrivastava	1002	B
3	D. S. Shrivastava	1003	B
4	D. S. Shrivastava	1004	B
5	D. S. Shrivastava	1005	B
6	D. S. Shrivastava	1006	B
7	D. S. Shrivastava	1007	B
8	D. S. Shrivastava	1008	B
9	D. S. Shrivastava	1009	B
10	D. S. Shrivastava	1010	B
11	D. S. Shrivastava	1011	B
12	D. S. Shrivastava	1012	B
13	D. S. Shrivastava	1013	B
14	D. S. Shrivastava	1014	B
15	D. S. Shrivastava	1015	B
16	D. S. Shrivastava	1016	B
17	D. S. Shrivastava	1017	B
18	D. S. Shrivastava	1018	B
19	D. S. Shrivastava	1019	B
20	D. S. Shrivastava	1020	B

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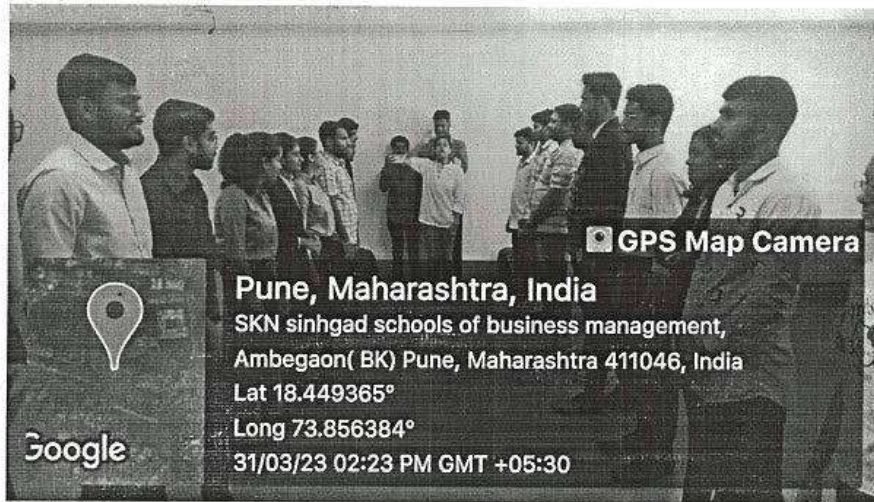
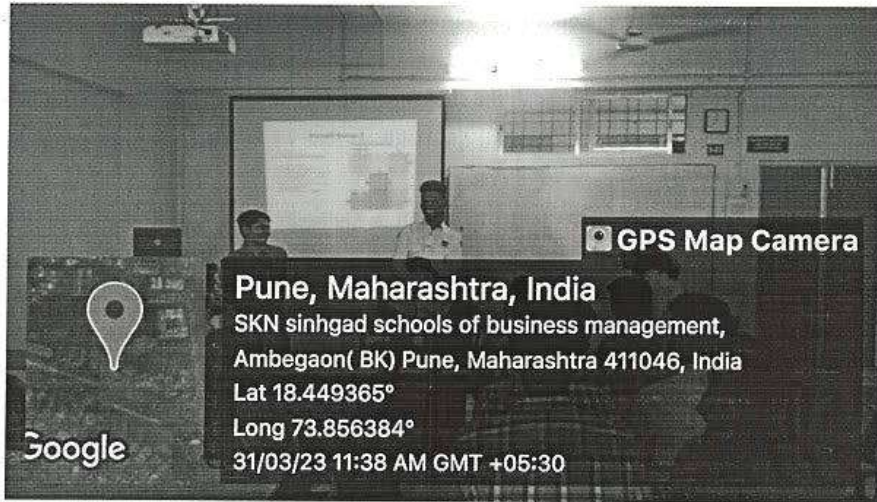


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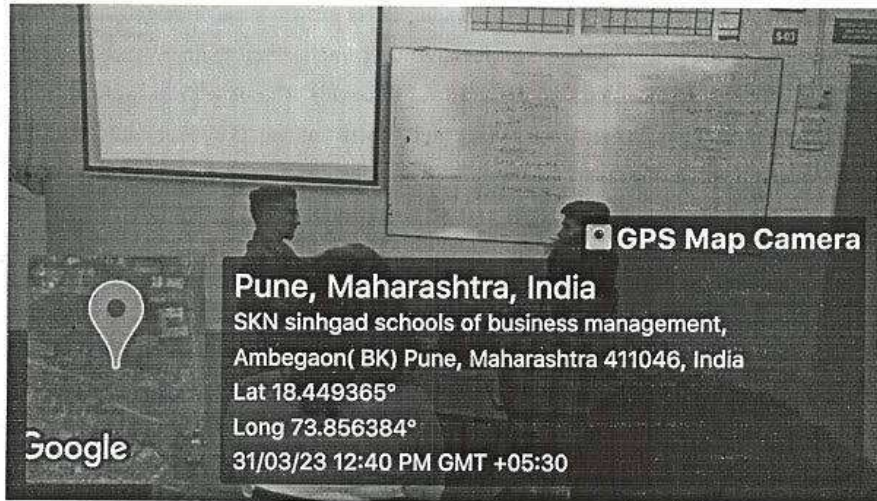
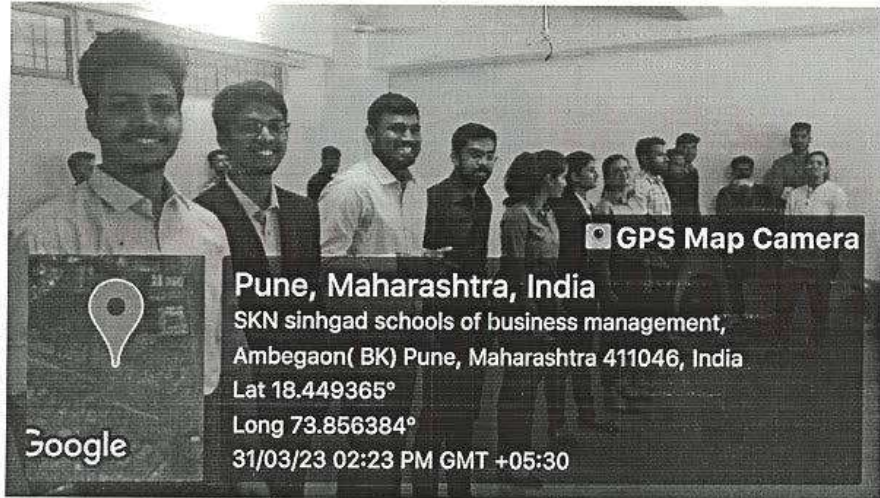
Day 4: 31 / 03 2023 Photographs, Attendance and Feedback



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Date: 2023.08.08 12:43:59 +05'30'





31.08.2023

Sinhgad Technical Education Society's  
S.K.N. Sinhgad School of Business Management, Pune

Student Feedback Form about session

Name of the Guest Speaker and Topic: Amal Maurya

(Rate following parameters on a scale of 1 to 5 where 1 is minimum and 5 is maximum)

Parameter	1-Min	2	3	4	5-Max
Contents					
Usefulness of session					✓
Relevance to management studies					✓

Name of Student (Optional): Nishikantha Dabur MBA, SEM

What did you learn from this session?

Interview skills, body language, strengths, weakness, soft skills

31.08.2023

Sinhgad Technical Education Society's  
S.K.N. Sinhgad School of Business Management, Pune

Student Feedback Form about session

Name of the Guest Speaker and Topic: Amal Sir

(Rate following parameters on a scale of 1 to 5 where 1 is minimum and 5 is maximum)

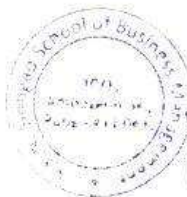
Parameter	1-Min	2	3	4	5-Max
Contents					
Usefulness of session					✓
Relevance to management studies					✓

Name of Student (Optional): Komal Sirvi MBA, SEM

What did you learn from this session? Interview skills,  
Do's and don't while giving interview

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PARGAONKAR

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11.01.2023-Business Feedback-20230824.pdf Adobe Reader

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Sinhgad Technical Education Society's  
**S.K.N. Sinhgad School of Business Management, Pune** 21.08.2023  
 Student Feedback Form about session

Name of the Guest Speaker and Topic: Arul Manje Sr  
 Rate following parameters on a scale of 1 to 5 where 1 is minimum and 5 is maximum

Parameter	1-Min	2	3	4	5-Max
Clarity					<input checked="" type="checkbox"/>
Usefulness of session					<input checked="" type="checkbox"/>
Relevance to management studies					<input checked="" type="checkbox"/>

Name of Student (Optional): Charvita A. Ghole MBA SEM I

What did you learn from this session? Self-improvement, established a trust bet Batchmates.

11.01.2023

11.01.2023-Business Feedback-20230824.pdf Adobe Reader

Scanned with OKEN Scanner

Sinhgad Technical Education Society's  
**S.K.N. Sinhgad School of Business Management, Pune** 21.08.2023  
 Student Feedback Form about session

Name of the Guest Speaker and Topic: Arul Manje Sr  
 Rate following parameters on a scale of 1 to 5 where 1 is minimum and 5 is maximum

Parameter	1-Min	2	3	4	5-Max
Clarity					<input checked="" type="checkbox"/>
Usefulness of session					<input checked="" type="checkbox"/>
Relevance to management studies					<input checked="" type="checkbox"/>

Name of Student (Optional): Shubham Pawar MBA SEM I

What did you learn from this session? learnings from personal interview, seminars, confidence building.

11.01.2023

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 PARGAONKAR Date: 2023.08.08 12:47:48 +05'30'



31.08.2023

Sinhgad Technical Education Society's  
S.K.N. Sinhgad School of Business Management, Pune

Student Feedback Form about session

Name of the Guest Speaker and Topic: 11.08.2023

Date following parameters on a scale of 1 to 5 where 1 is minimum and 5 is maximum

Parameter	1-Min	2	3	4	5-Max
Clarity					
Usefulness of session					
Relevance to management studies					

Name of Student (Optional): Anirudh P. Ingole SEM: 1

What did you learn from this session?  
 group building  
 responsibility development

31.08.2023

Sinhgad Technical Education Society's  
S.K.N. Sinhgad School of Business Management, Pune

Date: 31/08/23, March 2023, Time: 9.30 pm to 5.30 pm  
 NRIAT Rabicon Training - DAY 4 (SANGERA M/H)

Morning

Sr. no.	Name of Student	Sign
1	Ashwini Datta Datta	Ashwini
2	Manisham D. Jagtap	Manisham
3	Manisha B. Malvi	Manisha
4	Anshu Patil	Anshu
5	Shikha P. Dhanraj	Shikha
6	Siddharth A. Navale	Siddharth
7	Shyam S. Salunke	Shyam
8	Himanshu A. Tagore	Himanshu
9	Vishal S. Deshmukh	Vishal
10	Pooja S. Deshpande	Pooja
11	Shreyas Singh	Shreyas
12	Deepa Sawant	Deepa
13	Vandana Phale	Vandana
14	Urmila Shinde	Urmila
15	Adarsh Pranjali	Adarsh
16	Kendee Joshi	Kendee
17	Madhkar Pratima Mahesh	Madhkar
18	Kirti Baglani	Kirti
19	Piyush Patil	Piyush

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31-03-2023

Sangeeta mam *Prachin*

Sinhgad Technical Education Society's  
S.N.N. Sinhgad School of Business Management, Pune  
Date: 31<sup>st</sup> March 2023 Time: 9:30 pm to 5:30 pm  
MBA I Rubicon Training, DAY: IV

Sr. no	Name of Student	Sign
1.	Omkar Sudam PSC	<i>[Signature]</i>
2.	Piyush Gokulad	<i>[Signature]</i>
3.	Vishal Deyanath	<i>[Signature]</i>
4.	DEEPAH SINGH	<i>[Signature]</i>
5.	Suyam Sahaad	<i>[Signature]</i>
6.	Sambhava Thoral	<i>[Signature]</i>
7.	Himanshu Jagale	<i>[Signature]</i>
8.	Tushar Mahajan	<i>[Signature]</i>
9.	Shubham Mohale	<i>[Signature]</i>
10.	Venka Sahaad	<i>[Signature]</i>
11.	Wadekar Pradha Mahesh	<i>[Signature]</i>
12.	Shubham Sahaad	<i>[Signature]</i>
13.	Ninaya Bhak	<i>[Signature]</i>

31-03-2023

Amal sir *Prachin*

Sinhgad Technical Education Society's  
S.N.N. Sinhgad School of Business Management, Pune  
Date: 31<sup>st</sup> March 2023 Time: 9:30 pm to 5:30 pm  
MBA I Rubicon Training, DAY: IV

Sr. no	Name of Student	Sign	By
1	Shreyas A. Ghate	<i>[Signature]</i>	D
2	Shubham Pawar	<i>[Signature]</i>	D
3	Jayesh Mahesh Sahaad	<i>[Signature]</i>	D
4	Shubham Mahesh Mangath	<i>[Signature]</i>	D
5	Shubham Anandashankar Sahaad	<i>[Signature]</i>	D
6	Mukta P. Kherkar	<i>[Signature]</i>	D
7	Madhur A. Sahaad	<i>[Signature]</i>	D
8	Madhura Shete	<i>[Signature]</i>	D
9	Anshika P. Tawar	<i>[Signature]</i>	D
10	Rashmi A. Sahaad	<i>[Signature]</i>	D
11	Manoj B. Pawar	<i>[Signature]</i>	D
12	Manoj N. Sahaad	<i>[Signature]</i>	D
13	Prachi Bhat	<i>[Signature]</i>	D
14	Komal Rajendra Sahaad	<i>[Signature]</i>	D
15	Prachi Bhat	<i>[Signature]</i>	D
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30	Prachi Bhat	<i>[Signature]</i>	D

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31-03-2023

31-03-2023

Prachi Girish Pargaonkar Afternoon

Sriyad Technical Education Society's  
S.K.N. Sishad School of Business Management, Pune

Date: 31<sup>st</sup> March 2023 Time: 5:30 pm to 6:30 pm

NBA 1 Business Training DAY 15

Sl. No	Name of Student	Signature	OTV
1.	Yash A. Patil	[Signature]	A
2.	Rohith S. Gokhale	[Signature]	A
3.	Pratik S. Chougale	[Signature]	A
4.	Pranav K. Patil	[Signature]	A
5.	Amisha V. Patil	[Signature]	A
6.	Pranav K. Patil	[Signature]	A
7.	Pranav K. Patil	[Signature]	A
8.	Saurabh G. Chavan	[Signature]	A
9.	Anant D. Patil	[Signature]	C
10.	Pranav K. Patil	[Signature]	D
11.	Pranav K. Patil	[Signature]	D
12.	Pranav K. Patil	[Signature]	D
13.	Pranav K. Patil	[Signature]	D
14.	Pranav K. Patil	[Signature]	A
15.	Pranav K. Patil	[Signature]	A
16.	Pranav K. Patil	[Signature]	A
17.	Pranav K. Patil	[Signature]	A
18.	Pranav K. Patil	[Signature]	S
19.	Pranav K. Patil	[Signature]	B
20.	Pranav K. Patil	[Signature]	B
21.	Pranav K. Patil	[Signature]	B
22.	Pranav K. Patil	[Signature]	B

PRACHI GIRISH PARGAONKAR

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Sinhgad Technical Education Society's	
S.K.N. Sinhgad School of Business Management, Pune	
Name of the Training	"FUEL TRAINING " organized by CPC for SKNSSBM Students (Certification course)
Objective	Enhancing Placement skills
Guest Speaker:	Mr.AshutoshKulkarni ,Mr.TusharPandit
Date:	3 <sup>rd</sup> April 2023 to 6 <sup>th</sup> April 2023
Time	9 am to 5.30pm
Participants	MBA I Students
Online /Offline mode	Offline
Program coordinator:	Dr.RozaParashar,Prof.NiketaPatil,Mrs.AkshadaKumbhar
Director :	Dr.PrachiPargaonkar – Director ,SKNSSBM


Central Placement Cell has arranged FUEL Training for SKN Sinhgad School of Business Management, MBA I Students from 3<sup>rd</sup> April to 6<sup>th</sup> April 2023 for Enhancing Placement Skills.

This session was organized for making students confident in soft skills like developing in communication skills, preparing Resumes, grooming, Interview skills preparing themselves for better placements.

Session was very insightful and interactive and various topics were discussed such as:

1. Calculation in Quant
2. Noun and Pronoun
3. Basic Tricks to do maths calculations
4. Letter and Email Writing
5. Public Speaking
6. Active Listening
7. Communication Skills
8. Soft Skills
9. Quantitative Aptitude --Ratio & Proportion, Blood Relation, Logical Reasoning

Overall, the Program was successful and feedback received for Training program and Guest was excellent. Students participated by in different activities by coming forward and speaking on different topics given by sir. It was more contributing to the students and additional efforts by Central Placement Cell and SKNSSBM Team Placements. It was very helpful in bringing the overall development among the students for the better placements. Note: Attendance was compulsory for students. Completion Certificates will be provided to those students only who will attend the training for all days.

  
Dr. Prachi Pargaonkar  
Director –SKNSSBM

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**Day 1 : 3<sup>rd</sup> April 2023 Photographs, Attendance & Feedback**

**FEEDBACK FOR THE PROGRAM : DAY 1 : 03.04.2023**

03-04-2023

Sinhgad Technical Education Society's  
**S.K.N. Sinhgad School of Business Management, Pune**  
 Student Feedback Form about session

Name of the Guest Speaker and Topic: Ashitosh Kulkarni's

(Rate following parameters on a scale of 1 to 5 where 1 is minimum and 5 is maximum)

Parameter	1-Min	2	3	4	5-Max
Clarity					✓
Usefulness of session					✓
Relevance to management studies					✓

Name of Student (Optional): Antariksh R. Singh MBA, SEM MBA - I

What did you learn from this session? This session is helpful for me. It developed my skills.

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03-04-2023

Sinhgad Technical Education Society's  
**S.K.N. Sinhgad School of Business Management, Pune**  
 Student Feedback Form about session

Name of the Guest Speaker and Topic: Quant (Tushar Pandit)

(Rate following parameters on a scale of 1 to 5 where 1 is minimum and 5 is maximum)

Parameter	1-Min	2	3	4	5-Max
Clarity					✓
Usefulness of session					✓
Relevance to management studies					✓

Name of Student (Optional): Mohit MBA, SEM: I

What did you learn from this session? How to do fast calculation in Quant.

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*Mohit*  
 Director

S.K.N. Sinhgad School of Business Management  
 S. No. 10/1, Ambegaon (Bk.), Pune - 411 004

08.04.2023

Sinhgad Technical Education Society  
**S.K.N. Sinhgad School of Business Management, Pune**

**Student Feedback Form about session**

Name of the Guest Speaker and Topic: ASHTAURSI KULKARNI - VERBAL APATHI

(Rate following parameters on a scale of 1 to 5 where 1 is minimum and 5 is maximum)

Parameter	1-Min	2	3	4	5-Max
Content					✓
Usefulness of session					✓
Relevance to management studies					✓

Name of Student (Optional): MBAS121

What did you learn from this session?  
L SRW, Noun, Pronoun, and their types.

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12:03 PM 5/13/2023

08.04.2023

Sinhgad Technical Education Society  
**S.K.N. Sinhgad School of Business Management, Pune**

**Student Feedback Form about session**

Name of the Guest Speaker and Topic: Teacher pondit

(Rate following parameters on a scale of 1 to 5 where 1 is minimum and 5 is maximum)

Parameter	1-Min	2	3	4	5-Max
Content					✓
Usefulness of session					✓
Relevance to management studies					✓

Name of Student (Optional): MBAS121

What did you learn from this session?  
Maths trick.

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12:03 PM 5/13/2023



*Waj*  
 Director  
 S.K.N. Sinhgad School of Business Management  
 S. No. 10/4, Ambegaon (Bk.), Pune - 411 041

03-04-2023

Sinhgad Technical Education Society's  
**S.K.N. Sinhgad School of Business Management, Pune**  
**Student Feedback Form about session**

Name of the Guest Speaker and Topic: Ashwath Kulkarni (General Manager)

Rate following parameters on a scale of 1 to 5 where 1 is minimum and 5 is maximum!

Parameter	1-Min	2	3	4	5-Max
Contents					✓
Usefulness of session					✓
Relevance to management studies					✓

Name of Student (Optional): Talpoor Mahajan, MBA, SEM: 4th  
Address: Nandgaon, Nandgaon, T. P. S. Nandgaon, Maharashtra, Mumbai, India

What did you learn from this session?  
Session was good. The information given by sir is helpful to improve ourself.

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**ATTENDANCE (MORNING & AFTERNOON SESSION) : DAY 1 : 03.04.2023**

03.04.2023 Final Attendance-SKNSBM AMBEGAON - Kishor Kulkarni

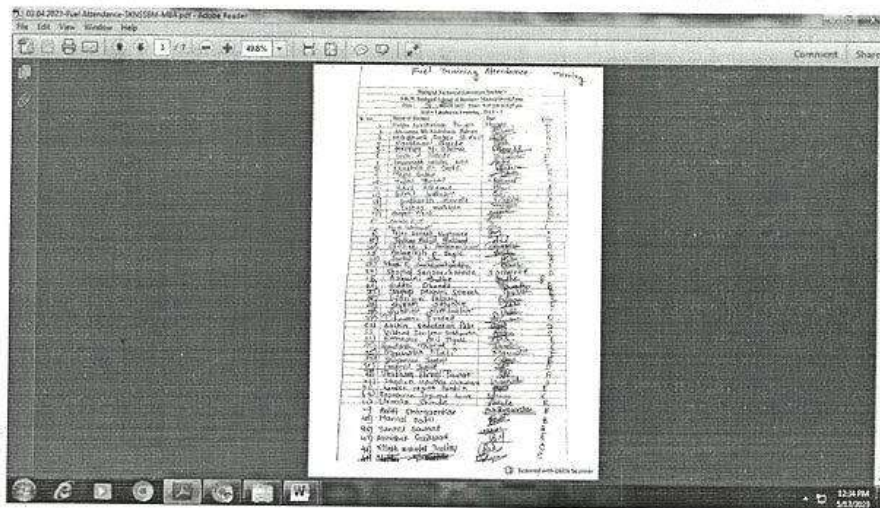
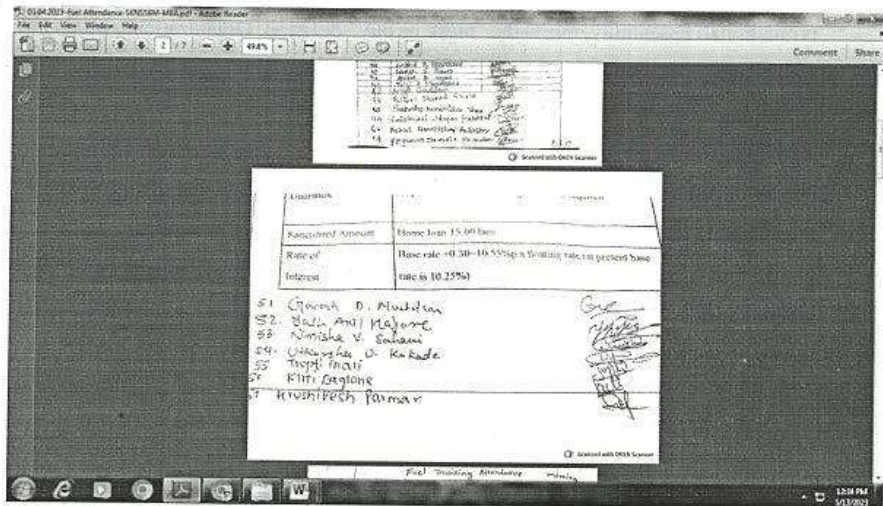
Sl. No.	Name of Student	Morning	Afternoon
1	Abhishek Mahajan	✓	✓
2	Adarsh Mahajan	✓	✓
3	Ashwath Kulkarni	✓	✓
4	Chaitanya Mahajan	✓	✓
5	Chiranjeev Mahajan	✓	✓
6	Chiranjeev Mahajan	✓	✓
7	Chiranjeev Mahajan	✓	✓
8	Chiranjeev Mahajan	✓	✓
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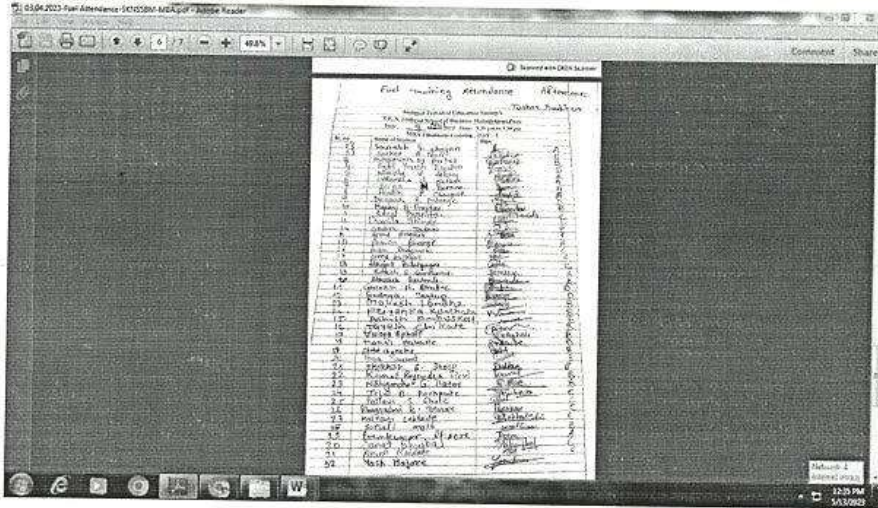
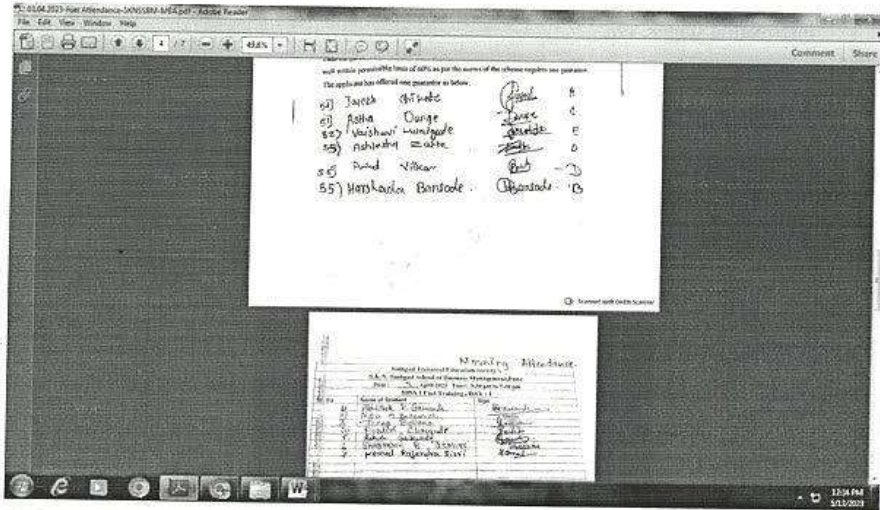


*Kul*  
**Director**  
 S.K.N. Sinhgad School of Business Management  
 S. No. 10/1, Ambegaon (Bk.), Pune - 411 041





*Wal*  
 Director  
 S.K.N. Sinhgad School of Business Management  
 S. No. 1Q/4, Ambegaon (Bk.), Pune - 411 041

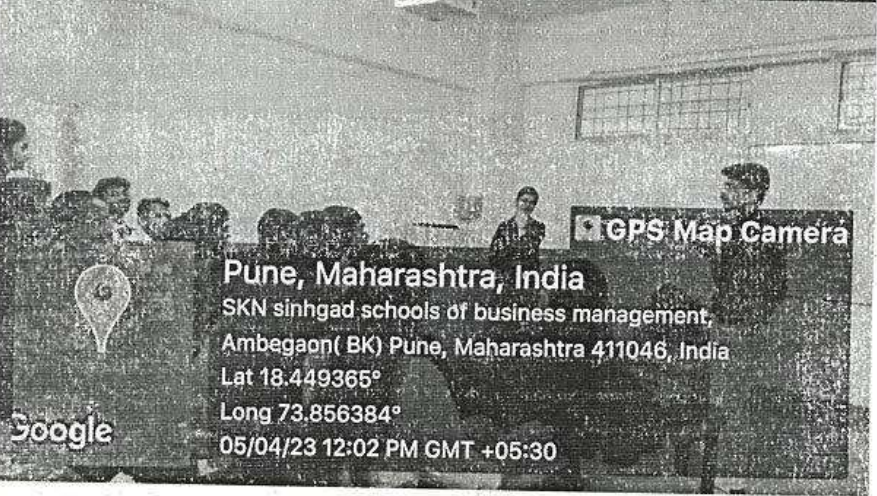
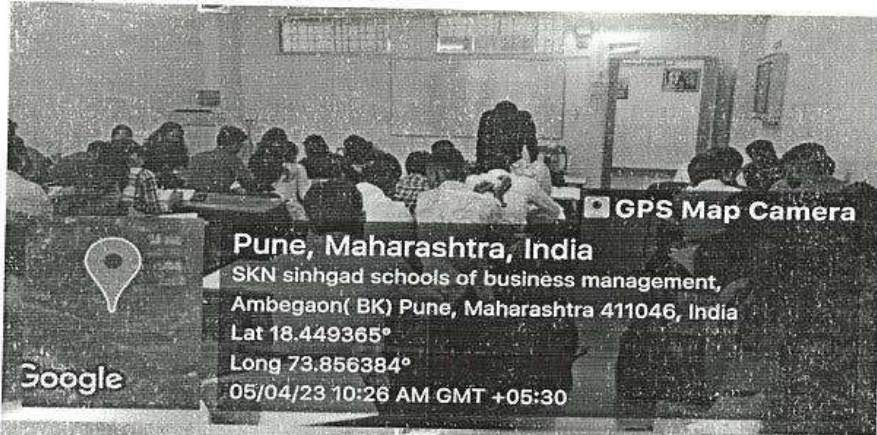


*Wal*  
Director

S.K.N. Sinhgad School of Business Management  
S. No. 10/1, Ambegaon (Bk.), Pune - 411 041



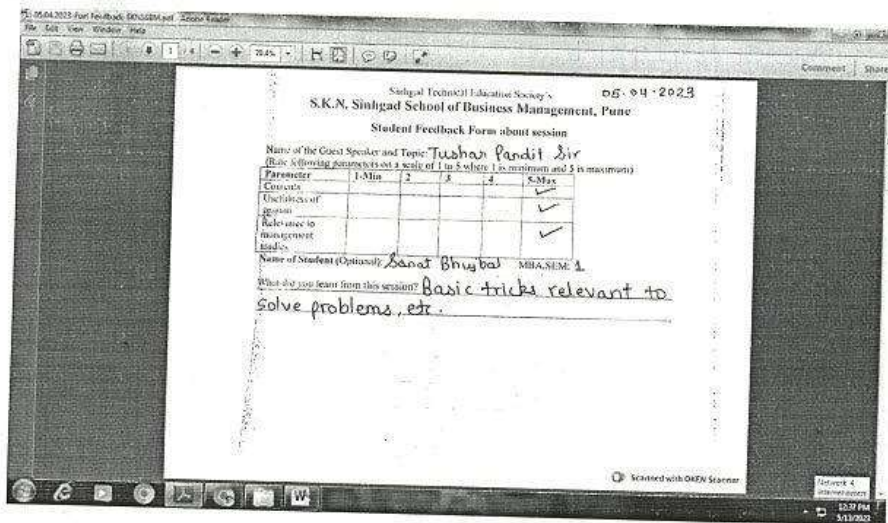
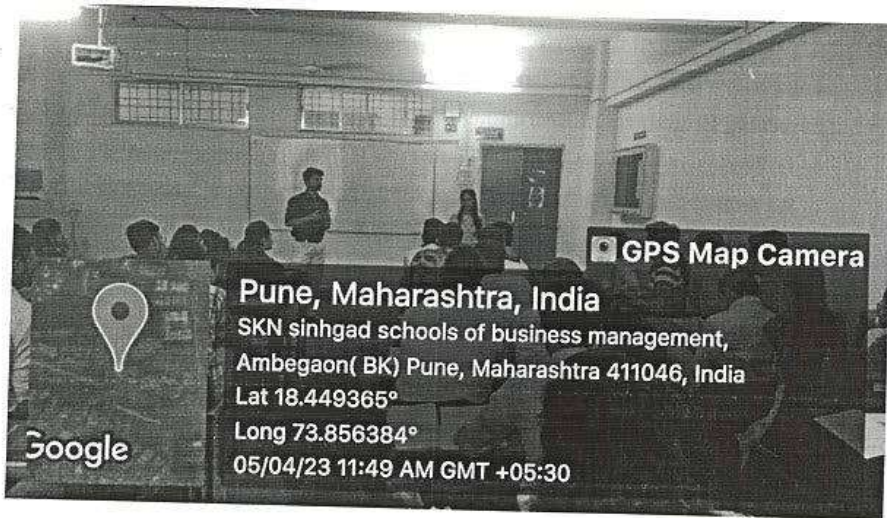




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05.04.2023

Sinhgad Technical Education Society's  
**S.K.N. Sinhgad School of Business Management, Pune**  
 Student Feedback Form about session

Name of the Guest Speaker and Topic: Aashutosh Kulkarni / Skill development program

Rate following parameters on a scale of 1 to 5 where 1 is minimum and 5 is maximum

Parameter	1-Min	2	3	4	5-Max
Contents					✓
Usefulness of session					✓
Relevance to management studies					✓

Name of Student (Optional): \_\_\_\_\_ MBA SEM: 2nd

What did you learn from this session? Types of Nouns, pronouns and letter writing, E-mail writing.

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05.04.2023

Sinhgad Technical Education Society's  
**S.K.N. Sinhgad School of Business Management, Pune**  
 Student Feedback Form about session

Name of the Guest Speaker and Topic: Ashish Kulkarni - English - Grammar

Rate following parameters on a scale of 1 to 5 where 1 is minimum and 5 is maximum

Parameter	1-Min	2	3	4	5-Max
Contents					✓
Usefulness of session					✓
Relevance to management studies					✓

Name of Student (Optional): Aditi Prasad MBA SEM: 1 year

What did you learn from this session? Communication skill, soft skill etc. very successful session.

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*Wah!*  
 Director

S.K.N. Sinhgad School of Business Management  
 S. No. 10/L, Ambegaon (Bk.), Pune - 411 041





05.04.2023 Full Feedback-SKNSBM.pdf Adobe Reader

Sinhgad Technical Education Society's  
**S.K.N. Sinhgad School of Business Management, Pune** 05.04.2023

**Student Feedback Form about session**

Name of the Guest Speaker and Topic: Dr. J. D. Patil (Part 2)  
 Date of the session: \_\_\_\_\_

Rate the following parameters on a scale of 1 to 5 where 1 is minimum and 5 is maximum

Parameter	1-Min	2	3	4	5-Max
Clarity of session					✓
Relevance of the content					✓
Engagement					✓

Name of Student (Optional): Govind Kulkarni MBA/SEM: 1

What did you learn from this session?  
How to calculate percentage.

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05.04.2023 Full Attendance Sheet-SKNSBM-MBA1.pdf Adobe Reader

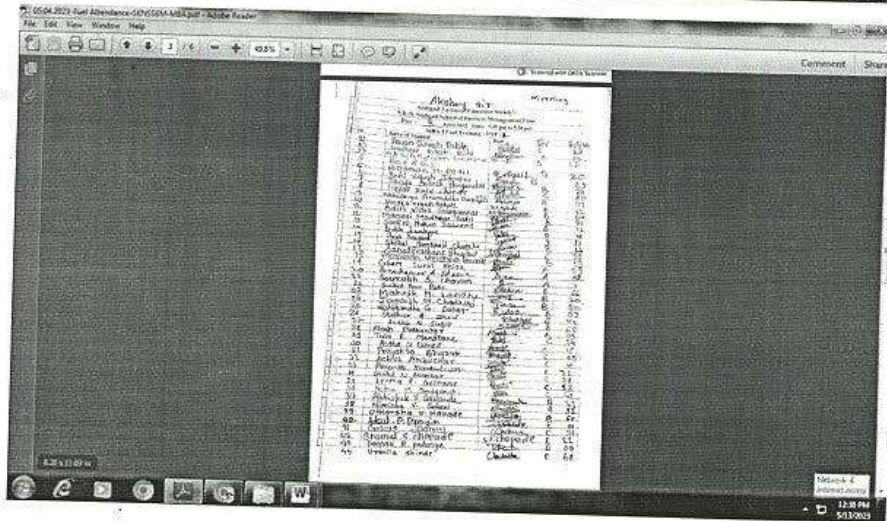
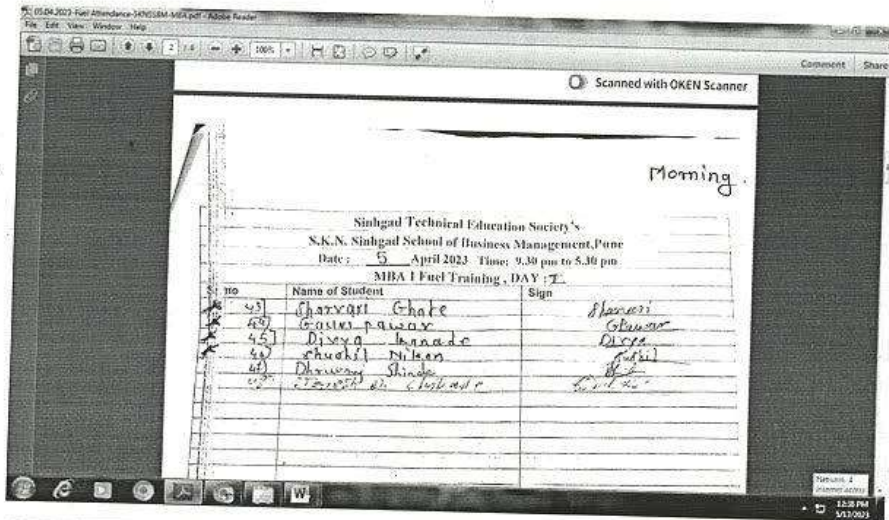
Sl. No.	Name	Attendance
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2	Adarsh Patil	Present
3	Ashish Patil	Present
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97	Ashish Patil	Present
98	Ashish Patil	Present
99	Ashish Patil	Present
100	Ashish Patil	Present

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S.K.N. Sinhgad School of Business Management  
 S.No. 4W1, Ambegaon (Bk.), Pune - 411 041





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Director  
S.K.N. Sinhgad School of Business Management  
S. No. 10/1, Ambegaon (Bk.), Pune - 411 041



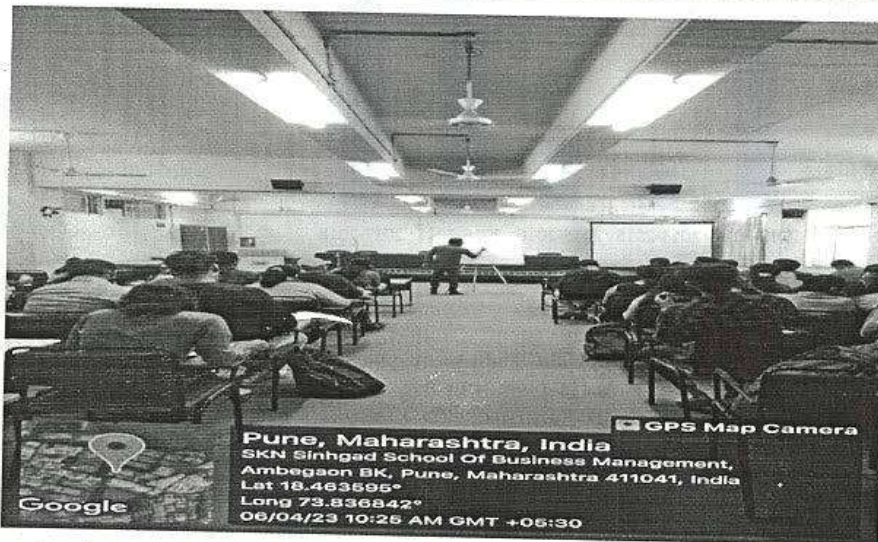
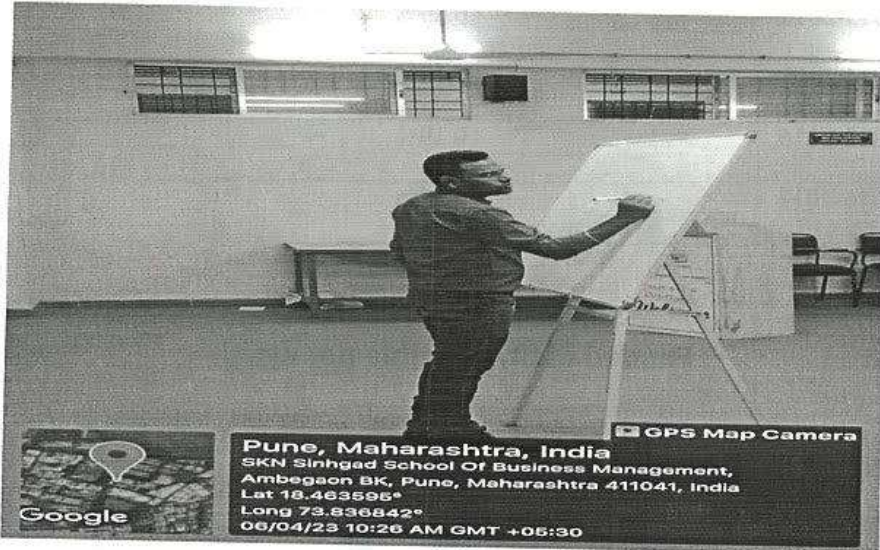






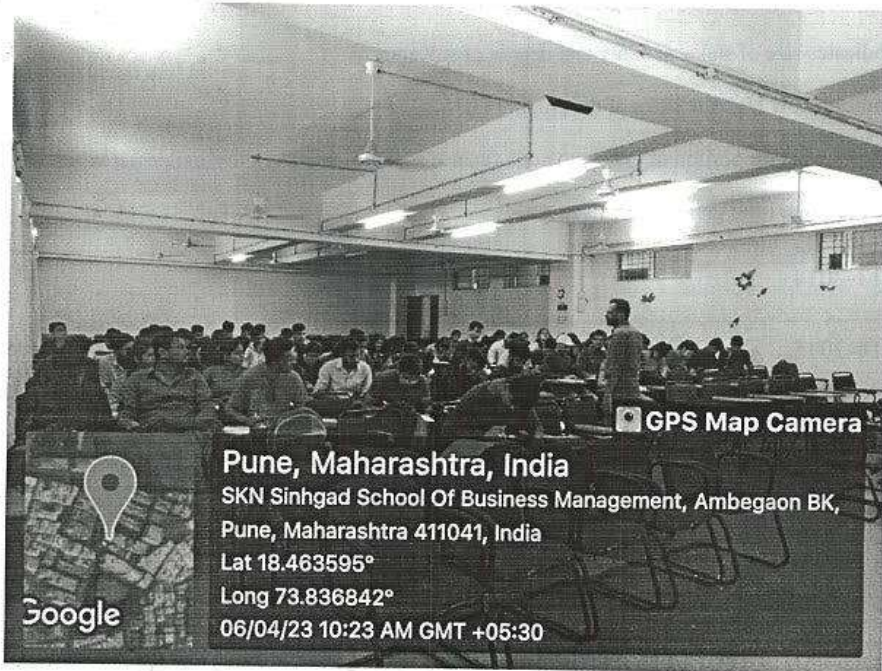


**Day 3 : 6<sup>th</sup> April 202**      **Photographs, Attendance & Feedback3**



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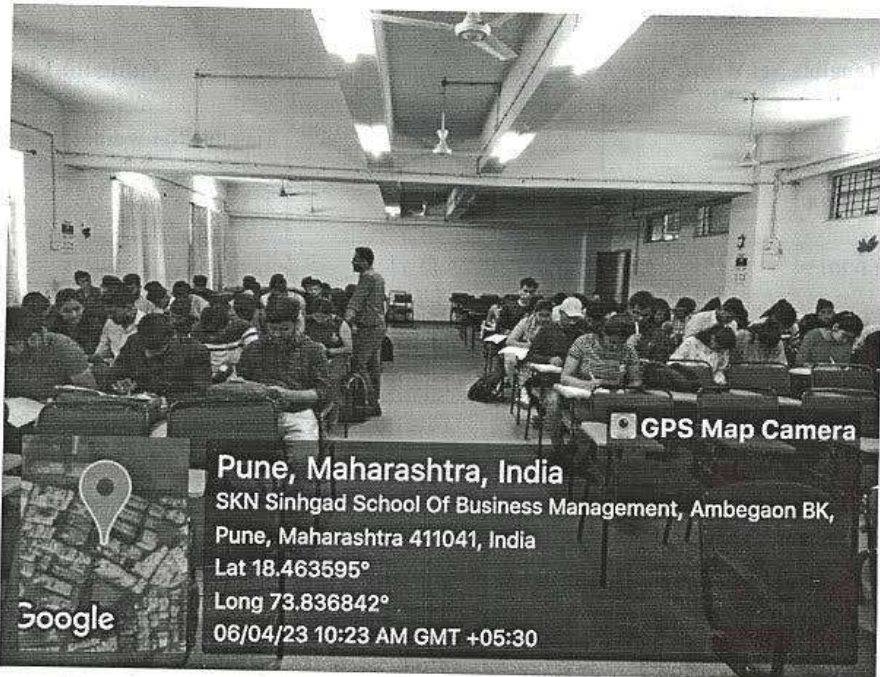


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Pune, Maharashtra, India  
 SKN Sinhgad School Of Business Management, Ambegaon BK,  
 Pune, Maharashtra 411041, India  
 Lat 18.463595°  
 Long 73.836842°  
 06/04/23 10:23 AM GMT +05:30

GPS Map Camera

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06-04-2023

Sinhgad Technical Education Society's  
**S.K.N. Sinhgad School of Business Management, Pune**  
 Student Feedback Form about session

Name of the Guest Speaker and Topic: QUALITY OF SERVICE

Rate the following parameters on a scale of 1 to 5 where 1 is minimum and 5 is maximum)

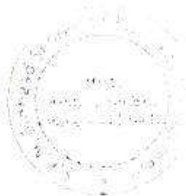
Parameter	1-Min	2	3	4	5-Max
Relevance to Management Studies					✓
Clarity of Presentations					✓
Effectiveness of Session					✓

Name of Student (Optional): Tushar Mahajan MBA, SEM: \_\_\_\_\_

What did you learn from this session? Decision making goal

Network: 1 (Required) 13:41 PM 06/04/2023

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Sinhgad Technical Education Society's  
**S.K.N. Sinhgad School of Business Management, Pune**  
**Student Feedback Form about session**

Name of the Guest Speaker and Topic: Charismatic & Quantitative Aptitude  
 Rate the following parameters on a scale of 1 to 5 where 1 is minimum and 5 is maximum.

Parameter	1-Min	2	3	4	5-Max
Contents					
Usefulness of session					✓
Relevance to management studies					✓

Name of Student (Optional): \_\_\_\_\_ MBA, SEM: \_\_\_\_\_

What did you learn from this session?  
Charismatic Aptitude

Sinhgad Technical Education Society's  
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**Student Feedback Form about session**

Name of the Guest Speaker and Topic: Tushar pandit sir - Quantitative Aptitude  
 Rate the following parameters on a scale of 1 to 5 where 1 is minimum and 5 is maximum.

Parameter	1-Min	2	3	4	5-Max
Contents					
Usefulness of session					✓
Relevance to management studies					✓

Name of Student (Optional): Tejas S Waghmare MBA, SEM: II

What did you learn from this session? all about aptitude questions like ratio, blood relation problems, logical Reasoning.

*Waghmare*  
**Director**  
 S.K.N. Sinhgad School of Business Management  
 S. No. 10/1, Ambegaon (Bk.), Pune - 411 041



06.04.2023

Sinhgad Technical Education Society's  
**S.K.N. Sinhgad School of Business Management, Pune**  
 Student Feedback Form about session

Name of the Guest Speaker and Topic: Tushar Pandit Sir  
Ratio & Proportion

Please fill the following parameters on a scale of 1 to 5 where 1 is minimum and 5 is maximum

Parameter	1-Min	2	3	4	5-Max
Contents					✓
Usefulness of session					✓
Relevance to management studies					✓

Name of Student (Optional): Sanat Bhujbal MBA, SEM: 1

What did you learn from this session? Basic of Ratio & Proportion, with simple trick

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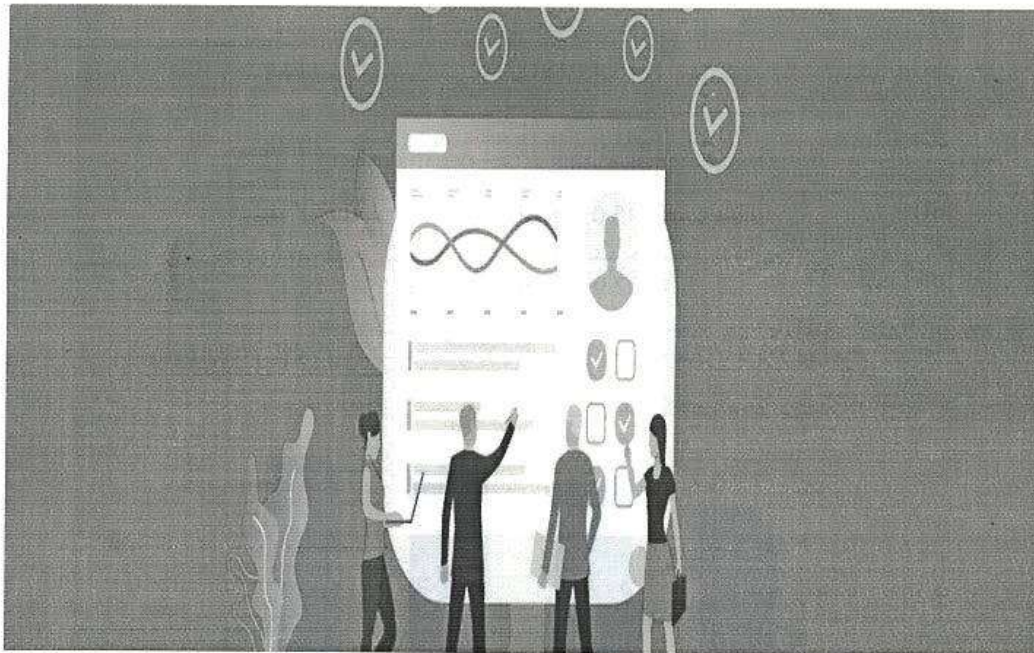
Sinhgad Technical Education Society's

**SKN Sinhgad School of Business Management**

(Approved by AICTE, Affiliated to Savitribai Phule Pune University & Accredited by NAAC)

**4 Days Workshop on**

**COMPETENCY MAPPING AND ASSESSMENT**



**Day and Dates- Thursday 17<sup>th</sup> November 2022**

**Friday 18<sup>th</sup> November 2022**

**Thursday 24<sup>th</sup> November 2022**

**Friday 25<sup>th</sup> November 2022**

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**Time:** Thursday 17<sup>th</sup> November 2022 (Time- 12.00pm to 6.00pm)

Friday 18<sup>th</sup> November 2022 (Time – 9.00 am to 1.00pm & 2.00pm to 6.00pm)

Thursday 24<sup>th</sup> November 2022(Time – 9.00 am to 1.00pm & 2.00pm to 6.00pm)

Friday 25<sup>th</sup> November 2022 (Time – 9.00 am to 1.00pm & 2.00pm to 6.00pm)

**Total Hours:** 30 hrs.

**Venue:** Seminar Hall, SKN Sinhgad School of Business Management

**Introduction:**

In order to remain competitive in the continuously changing business world, it is crucial to understand the competencies at various levels of the organisation to procure, retain, and develop talented employees. Competency mapping is the way of assessing and identifying the competencies of an organization and inculcating them into various processes of job evaluation, training, recruitment, and learning and development. It is one of the most accurate means of identifying individual behavioral and job-related competencies.

The skills required to execute a job depends on a number of factors, such as technical challenges involved in the task, technical and functional competencies required accomplishing the task, organizational structure, nature of processes and assigned activities, business nature, social culture, and behavior and attitude of the employee towards the job responsibilities. Competency mapping helps in aligning the skills required to perform activities productively with the individual skills and attributes.

**Learning Objectives:**

The course is designed to achieve following objectives:

- To develop an understanding of Competency based HR practices
- To equip participant with the technique of identifying and mapping competencies
- To understand process of competency mapping
- To learn art of developing competency model
- To understand how to find out skill gap



### **Learning Outcomes:**

On successful Completion of course participant will be able to:

- Plan Competency based study
- Identify and develop Competency dictionary
- Map competencies according to organization role, function and task
- Design Competency model

### **Day 1 - Thursday 17<sup>th</sup> November 2022 (Time- 2.00 to 6.00pm)**

-Competency mapping and assessment- Conceptual Framework

- Competency Based Study

-Techniques of identifying mapping competency

-Using competency based approaches in different HR practices.

-Demonstration of developed competency mapping model.

- Case study discussion

-Shadowing of Interviewers

### **Day 2- Friday 18<sup>th</sup> November 2022 (Time – 9.00 am to 1.00pm & 2.00pm to 6.00pm)**

Actual implementation of developed model- Conduction of Attribution test and Interviews

### **Day 3- Thursday 24<sup>th</sup> November 2022(Time – 9.00 am to 1.00pm & 2.00pm to 6.00pm)**

Actual implementation of developed model- Conduction of Attribution test and Interviews

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**Day 4 -Friday 25<sup>th</sup> November 2022 (Time – 9.00 am to 1.00pm & 2.00pm to 6.00pm)**

Preparation of Competency Mapping Results

**Pedagogy:**

Pedagogy Consist of following elements

- Lecture
- Cases
- Exercises
- Shadowing of Interviewers
- Group work
- Interviews
- Experiential learning Excercises

**Who can participate?**

MBA-II students who have selected HR as major or minor specialization

Criteria for getting Certificate:

- Attendance all the 4 days sessions and activities
- Submission of Competency mapping results of assigned students

**Faculty Coordinator-**

Prof.Mayuri Yadav (9850511775)

  
Dr.Prachi Pargaonkar

Director SKNSSBM

PRACHI GIRISH  
PARGAONKAR



SKN Singad School of Business Management, Ambegaon (Bk), Pune -411041

Workshop on Intellectual Property Rights (IPRs) and IP management for start up

Academic Year : 2022--23

Day and Date: 26/4/2023 and 4/5/2023

Organising Unit / Agency / Collaborating agency: S.K.N. Sinhgad School of Business Management

Number of Student Participant: 136+41

Teachers: 20

Title of the activity: Faculty Development Program on Research Methodology

Objectives of the activity: 1) To create awareness about IPR.

2) To create awareness about Patent & Design filling

Nature of the Activity: Workshop

**Brief Report:** On 26/4/2023 and 4/05/2023 expert talk was organized. Mr. Pankanj Borkar , Dy. Controller of Patent & Designs interacted with students through online Mode and explore IPR area. Dr. D.P. Rane Conducted offline session in the college premises and expresses his views about IPR and explains process and discuss roll of IPR in start up.Mr. Sunil Khilare explored patent filling process on 4<sup>th</sup> May 2023. This session was interactive. Program was coordinated by Dr.Sadhana Ogale , Dr. Roza Parashar , Prof. Pritam Chaudhari under guidance of Director Dr. Prachi Pargaonkar & Dean Dr.yatin Bokil.

**Outcomes of the activity: -**

1) To create awareness about role and importance of IPR for Startup.

2) Students and Faculty members know about different IPR types & patent filling process in detail.

  
Director  
Dr.Prachi Pargonkar

Director  
S.K.N. Sinhgad School of Business Management  
S. No. 10/1, Ambegaon (Bk.), Pune - 411 041

  
Event Coordinator  
Dr.Sadhana Ogale




**SINHGAD TECHNICAL EDUCATION SOCIETY'S**  
**S.K.N. SINHGAD SCHOOL OF BUSINESS MANAGEMENT**  
 AMBEGAON, PUNE - 411041

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**INSTITUTION'S INNOVATION COUNCIL**  
 (Ministry of HRD Initiative)

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**Workshop**  
**Expert Talk On Intellectual Property Right's**  
**And Patent And Design Filling**  
**Resource person**



Mr. Pankaj P. Borkar  
 Dy. Controller of Patents & Designs,  
 IPO Mumbai / RGNIPM Nagpur





Dr. D.P. Rane  
 Prof. SKNSSBM



Dr. Saail Khilare  
 (IC Ambassador)  
 Filing Process Of Intellectual  
 Property Rights

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Director
Event co-ordinator

Dr. Prachi Pargaonkar
Dr. Roza Parashar
Dr. Sadhana Ogale

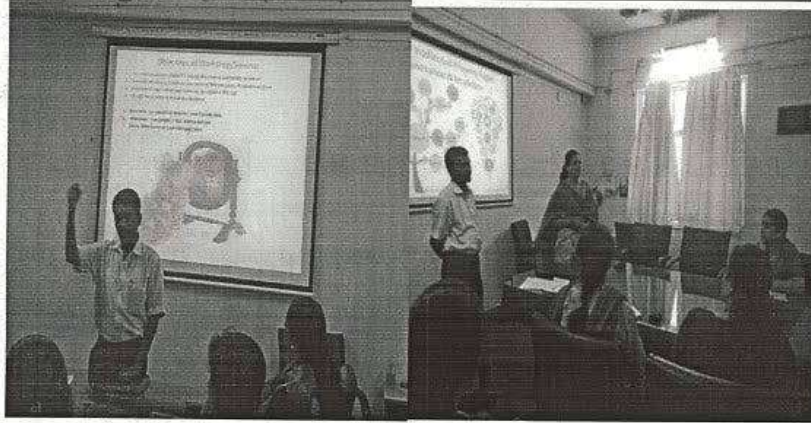
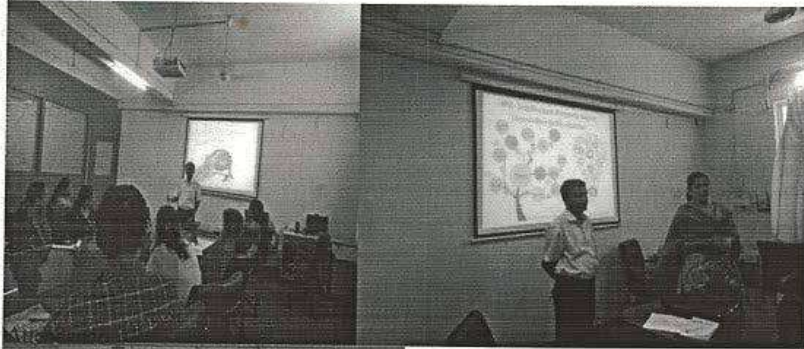
Date: 26/04/2023  
 Venue: Seminar Hall  
 Time: 10:00 AM To 01:00 PM      By: Ankur E-Cell

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Director  
 S.K.N. Sinhgad School of Business Management  
 S. No. 20/1, Ambegaon (Bk.), Pune - 411041







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**Director**  
S.K.N. Sinhgad School of Business Management  
S. No. 10/A, Ambegaon (Bk.), Pune - 411 043

